





Canal Deepening Under Jal Yukth Shivar Abhiyan Wadala Village, Solapur District.



Construction of Toilet Blocks at Maharashtra Solapur District Lawn Tennis Association Centre Solapur.

## Board of Directors

Shri. A. Prathap Reddy	Chairman & Managing Director
Shri. N. Rajeshwar Reddy	Joint Managing Director
Shri. D. Ram Reddy	Joint Managing Director
Shri. G. Hemanth Reddy	Whole Time Director & CFO
Shri. A. Srinivas Reddy	Whole Time Director
Shri. T. Naveena Chandra	Independent Director
Shri. M. Amarender Reddy	Independent Director
Shri. C.S.N. Murthy	Independent Director
Shri. Kashinath R. Dhole	Independent Director
Mrs. Vimala B. Madon	Independent Director
Mrs. Arati V. Bandi	Company Secretary

## Audit Committee:

Shri. T. Naveena Chandra	Chairman
Shri. M. Amarender Reddy	Member
Shri. C.S.N. Murthy	Member

## Stake holder's Relationship Committee

Shri. M. Amarender Reddy	Chairman
Shri. A. Prathap Reddy	Member
Shri. G. Hemanth Reddy	Member

## Research & Development Committee

Shri. A. Prathap Reddy	Chairman
Shri. N. Rajeshwar Reddy	Member
Shri. A. Srinivas Reddy	Member

## Nomination and Remuneration Committee

Shri. M. Amarender Reddy	Chairman
Shri. T. Naveena Chandra	Member
Mrs. Vimala B. Madon	Member

## Corporate Social Responsibility Committee

Shri. Kashinath R. Dhole	Chairman
Shri. N. Rajeshwar Reddy	Member
Shri. D. Ram Reddy	Member

## Merger Committee

Sri. T. Naveena Chandra	Chairman
Sri. M. Amarender Reddy	Member
Sri. G. Hemanth Reddy	Member

## Registered Office

Balaji Towers,  
No. 9/1A/1, Hotgi Road,  
Asara Chowk, Solapur,  
Maharashtra - 413 224

## Administrative Office

3rd Floor, KPR House  
Sardar Patel Road,  
Secunderabad - 500 003, Telangana

## Statutory Auditors

M/s. V. Sridhar & Co.  
Chartered Accountants  
No. 12-2-823/A/78, Geeta Apartments,  
Santoshnagar Colony, Mehdiapatnam,  
Hyderabad - 500 026, Telangana

## Secretarial Auditors

M/s. P. S. Rao & Associates  
Company Secretaries,  
Flat No. 10, 4th Floor,  
# 6-3-347/22/2, Ishwarya Nilayam,  
Opp: Sai Baba Temple  
Dwarakapuri Colony, Panjagutta,  
Hyderabad - 500 082, Telangana

## Cost Accountant

Mr. N.V.S. Kapardhi  
Practising Cost Accountant.  
1-9-1113/17/B, Dayanand Nagar  
Vidhyanagar,  
Hyderabad - 500 044, Telangana

## Internal Auditors

M/s. S.P. Jawalkar & Associates,  
Chartered Accountants,  
508, Shukrawar Peth,  
Solapur-413 002, Maharashtra

## Bankers

State Bank of India,  
HDFC Bank Ltd  
Bank of Baroda

## Share Transfer Agents

Venture Capital and Corporate  
Investments Pvt. Limited  
(CATEGORY-I REGISTRARS)  
2-10-167 Bharatnagar  
Hyderabad-500018, Telangana  
Ph:040-23818475/476; Fax:040-23868024;  
email:info@vccilindia.com

## Factories

### Unit 1

Tamalwadi Village  
Tuljapur Taluk, Osmanabad District  
Maharashtra - 413 623

### Unit 2

Plot No 4 & 5  
Beside Sub-Station 2  
IDA Bollaram, Sangareddy District,  
Telangana - 502 325

### Unit 3

Plot No E-7 & E-8  
MIDC, Chincholi Solapur  
Maharashtra- 413 255

## Hotel Division

### Balaji Sarovar Premiere

Survey no.9/1A/1,  
Asara Chowk, Hotgi Road,  
Solapur-413 224

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## CHAIRMAN & MANAGING DIRECTOR'S MESSAGE

**Dear Shareholders,**

Warm greetings to you all.

It gives me immense pleasure in sharing with you another year of good performance by your company. The year 2016-17 has seen advancement, by the company, in all spheres of its business. Sustained focus on operating efficiencies resulted in better performance

Quality improvements have always been a special focus area for the company and as in earlier years, during the current year too, the company relentlessly pursued quality control efficiencies and achieved better outputs with improved qualities, making the company strongly geared up and positioned to meet the domestic and global challenges.

Exports improved in the year 2016-17 and engagements with overseas customers indicate that, the trend will continue in the years to come. The capacity building within the company is planned in tune with the growth in exports and demand for the company's products in the global markets.

The overall atmosphere is positive and I am confident that this will be so in future also. I place on record my sincere thanks to the shareholders of the company, the Bankers, the suppliers, the customers, the Governments of the states of Maharashtra and Telangana and the Government of India for the support and encouragement due to which the growth and positive way forward has been possible. I congratulate the employees of the company for yet another successful year.

Best regards

A. Prathap Reddy

Chairman & Managing Director

**BALAJI AMINES LIMITED**  
**PERFORMANCE ANALYSIS FOR THE LAST DECADE**

Particulars / Years	# 2007-08	2008-09	2009-10	** 2010-11	2011-12	2012-13	2013-14	2014-15	2015-16	2016-17
<b>Sales</b>	21,781.95	25,168.68	26,189.58	35,709.56	44,952.36	51,179.60	61,012.63	60,486.18	63,492.35	66,753.42
<b>PBT</b>	1,865.94	2,490.38	3,156.45	4,297.78	5,274.07	4,595.60	4,564.31	5,574.06	9,315.44	13048.45
<b>PAT</b>	1,326.08	1,532.66	2,064.95	2,661.36	3,566.17	3,118.35	3,352.27	3,635.82	6,127.06	8557.32
<b>Face Value Per Equity share (Rs.)</b>	10/-	10/-	10/-	2/-	2/-	2/-	2/-	2/-	2/-	2/-
<b>EPS (Rs.)</b>	20.46	23.65	31.87	8.21	11.01	9.62	10.35	11.22	18.91	26.41
<b>Reserves and Surplus</b>	5,011.85	6,396.56	8,271.96	10,706.63	13,971.53	16,600.33	19,576.02	23,124.54	28,521.23	36,220.60
<b>Book value per share (Rs.)</b>	87.34	108.71	137.65	35.04	45.12	53.23	62.42	73.37	90.03	113.79
<b>Share price as on 31st March NSE (Rs.)</b>	109.45	61.95	152.00	43.75	36.90	35.00	40.25	82.00	178.10	378.95
<b>Share price as on 31st March BSE (Rs.)</b>	110.00	59.10	152.35	44.45	36.95	35.20	39.95	81.05	178.50	379.60
<b>ROCE %</b>	17.16	18.14	19.13	18.08	27.12	22.17	22.98	23.68	27.98	24.47
<b>ROE %</b>	204.64	236.51	318.65	410.69	550.32	481.21	517.31	561.07	945.51	1320.53
<b>Debt Equity Ratio</b>	1.74	1.75	1.42	1.75	0.86	0.87	0.66	0.55	0.39	0.21
<b>Dividend Paid%</b>	15	20	25	30	40	65	50	60	100	110

**NOTES:**

# Listed on National Stock Exchange in April 2007

\*\* Sub division of a Equity share of Rs 10/- each into 5 equity shares of Rs.2/- each (1:5 ratio) during the year 2010-11



## NOTICE

Notice is hereby given that the 29<sup>th</sup> Annual General Meeting of the Members of Balaji Amines Limited will be held on Monday, the 31<sup>st</sup> July, 2017 at 11.30 A.M. at Hotel Balaji Sarovar Premiere, Survey No. 9/1A/1, Asara Chowk, Hotgi Road, Solapur, Maharashtra - 413224 to transact the following business:

### Ordinary Business:

1. To consider and adopt the Audited Financial Statements of the Company for the year 2016-17 together with the Report of the Board of Directors and Auditors thereon; and the audited Consolidated Financial Statements of the Company for the year 2016-17.
2. To declare dividend of 110% i.e., Rs 2.20/- per Equity Share of Rs.2/- each to the share holders for the financial year 2016-17.
3. To appoint a Director in place of Shri. D. Ram Reddy, Director who retires by rotation and being eligible offers himself for re-appointment.
4. To appoint M/s. Ayyadevara & Co., Chartered Accountants, Hyderabad as statutory Auditors of the company and fix remuneration.

To consider and if thought fit, to pass with or without modification(s), the following resolution as an Ordinary resolution:

“RESOLVED THAT pursuant to the provisions of Sections 139, 141 and 142 of the Companies Act, 2013, M/s. Ayyadevara & Co, Chartered Accountants, Hyderabad, (Membership No. ICAI – 028803, Firm Registration No. 000278S) be appointed as Statutory Auditors of the Company for a period of 5 years commencing from conclusion of 29<sup>th</sup> Annual general Meeting till the conclusion of 34<sup>th</sup> Annual General Meeting of the Company subject to ratification at every subsequent Annual General Meeting of the Company and that A. Prathap Reddy, the Chairman & Managing Director be and is hereby authorized to fix their remuneration as per the recommendations from Audit committee of the Company and such remuneration may be paid on progressive billing including the service tax, as may be mutually agreed”.

### Special Business:

5. To consider and if thought fit, to pass with or without modification, if any, the following resolution as an Ordinary Resolution:-

#### **Ratification of Remuneration to Cost Auditors for the Financial Year ending March 31, 2018**

“RESOLVED THAT pursuant to the provisions of Section 148(3) and other applicable provisions, if any, of the Companies Act, 2013 and The Companies (Audit and Auditors) Rules, 2014 (including any statutory modification(s) or re-enactment(s) there of, for the time being in force), the remuneration payable for the year 2017-18 to Mr. N.V.S Kapardhi, Practicing Cost Accountants, (Registration No. 100231), Hyderabad, appointed as Cost Auditors by the Board of Directors of the Company to conduct the audit of the cost records maintained by the Company for the financial year ending 31<sup>st</sup> March, 2018, amounting to Rs.60000/- (Rupees Sixty Thousand only) excluding taxes as may be applicable, in addition to reimbursement of all out of pocket expenses, be and is hereby ratified.”

By order of the Board of Directors  
For **Balaji Amines Limited**

Sd/-

**Arati V. Bandi**

Company Secretary & Compliance officer

Place : Secunderabad  
Date : 11<sup>th</sup> May, 2017

### NOTES FOR MEMBERS:

- i. The Explanatory Statement pursuant to Section 102 of the Companies Act, 2013, which sets out details relating to Special Business at the meeting, is annexed hereto.
- ii. A member entitled to attend and vote at the meeting is entitled to appoint a proxy/ proxies to attend and vote instead of himself/herself. Such a proxy/ proxies need not be a member of the company. A person can act as proxy on behalf of members not exceeding fifty (50) and holding in the aggregate not more than ten percent of the total share capital of the Company.

The instrument of Proxy in order to be effective, should be deposited at the Registered Office of the Company, duly completed and signed, not less than 48 hours before the commencement of the meeting. A Proxy form is sent herewith. Proxies submitted on behalf of the companies, societies etc., must be supported by an appropriate resolution/authority, as applicable.
- iii. The register of members and share transfer books of the company will remain closed from 22/7/2017 to 31/7/2017 (both days inclusive) for annual closing and determining the entitlement of the shareholders to the final dividend for 2016-17. The dividend if declared will be paid to the Members, whose names appear in the register of members as on 31.07.2017.
- iv. A dividend of Rs.2.20/- per share (110% on the face value of equity share) has been recommended by the Board of Directors for the year ended 31st March 2017 and subject to the approval of the shareholders at the ensuing Annual General Meeting, is proposed to be paid from 5th August 2017.
- v. (i) Members holding shares in physical form are requested to immediately notify change in their address, if any, to the Registrar and Transfer Agents of the company namely **M/s. Venture Capital and Corporate Investments Private Limited** having its Office at 12-10-167, Bharat Nagar, Hyderabad - 500018 quoting their folio Numbers.

(ii) In order to avoid fraudulent encashment of dividend warrants, Members holding shares in physical forms are requested to send to the Registrar and Transfer Agents of the company, on or before 24th July 2017, a Bank Mandate (providing details of name and address of banker, branch, PIN code and particulars of bank accounts) or changes thereon, if not provided earlier, under the signature of the sole / first holders along with the folio numbers. This information will be printed on the dividend warrants. You may avail of the Electronic Clearing Service (ECS) mandate facilities provided by the company.
- vi. Members holding shares in dematerialized mode are requested to intimate all changes pertaining to their bank account details. ECS mandates, nominations, power of attorney, change of address/ name etc. to their depository participant only and not to the company or its Registrar and Transfer Agent. The said nominations will be automatically reflected in the Company's records.
- vii. Pursuant to Section 124 of the Companies Act, 2013, the amount of dividend remaining unpaid or unclaimed for a period of seven years from the date of its transfer to the Unpaid Dividend Account of the Company is required to be transferred to the Investor Education and Protection Fund set up by the Government of India. Accordingly company has transferred an amount of Rs. 1,04,124/- in respect of unclaimed dividend for the financial year 2008-09 to investor education protection fund.

(Members who haven't yet encashed their dividend warrants from the financial year 2009 -10 onwards are requested to make their claims to the Company without any further delay.)
- viii. To prevent fraudulent transactions, members are advised to exercise due diligence and notify the Company of any change in address or demise of any member as soon as possible. Members are also advised not to leave their demat account(s) dormant for long. Periodic statement of holdings should be obtained from the concerned Depository Participant and holdings should be verified.
- ix. The Securities and Exchange Board of India (SEBI) has mandated the submission of Permanent Account Number (PAN) by every participant in securities market. Members holding shares in electronic form are, therefore, requested to submit the PAN to their Depository Participants with whom they are maintaining their demat accounts. Members holding shares in physical form can submit their PAN details to the Company.
- x. Members who hold shares in physical form can nominate a person in respect of all the shares held by them singly or jointly. Members who hold shares in single name are advised, in their own interest to avail of the nomination facility. Members holding shares in dematerialized form may contact their respective depository participant(s) for recording nomination in respect of their shares.



- xi. Ministry of Corporate Affairs has undertaken a “Green Initiative in Corporate Governance” and allowed companies to send documents such as Notice of the Annual General Meeting, Audited Financial Statements, Directors’ Report, Auditors’ Report, etc., to the shareholders in electronic form instead of the paper form. Members are requested to send/ update their email address with their Depository or Registrar and Transfer Agents of the Company.
- xii. Electronic copy of the Notice of the 29th Annual General Meeting of the Company inter alia indicating the process and manner of e-voting along with Attendance Slip and Proxy Form is being sent to all the members whose email IDs are registered with the Company/Depository Participant(s) for communication purposes unless any member has requested for a hard copy of the same. For members who have not registered their email address, physical copies of the Notice of the 29th Annual General Meeting of the Company inter alia indicating the process and manner of e-voting along with Attendance Slip and Proxy Form is being sent in the permitted mode.
- xiii. Pursuant to the requirements on the Corporate Governance under the listing Regulations, the information about the Directors proposed to be appointed /re- appointed is given in the annexure to the notice.
- xiv. Members desirous of getting any information about the accounts and / or operations of the company are requested to write to the company at least seven days before the date of the meeting to enable the company to keep the information ready at the meeting.
- xv. All the documents referred to in the Notice and explanatory statement will be available to the members at the Registered Office of the company between 10.30 A.M to 12.30 P.M on all working days from the date hereof up to the date of the Meeting.
- xvi. Members may also note that the Notice of the 29th Annual General Meeting and the Annual Report for 2016-17 will also be available on the Company’s website [www.balajiamines.com](http://www.balajiamines.com) for their download. The physical copies of the aforesaid documents will also be available at the Company’s Registered Office in Solapur for inspection during normal business hours on working days. Even after registering for e-communication, members are entitled to receive such communication in physical form, upon making a request for the same, by post free of cost. For any communication, the shareholders may also send requests to the Company’s investor email id: [cs@balajiamines.com](mailto:cs@balajiamines.com)
- xvii. **Voting through electronic means**

- I. In compliance with provisions of Section 108 of the Companies Act, 2013, Rule 20 of the Companies (Management and Administration) Rules, 2014 as amended by the Companies (Management and Administration) Amendment Rules, 2015 and Regulation 44(I) of the Securities And Exchange Board of India (Listing Obligations And Disclosure Requirements) Regulations, 2015, the Company is pleased to provide members facility to exercise their right to vote on resolutions proposed to be considered at the 29th Annual General Meeting (AGM) by electronic means and the business may be transacted through e-Voting Services. The facility of casting the votes by the members using an electronic voting system from a place other than venue of the 29th Annual General Meeting (AGM) (“remote e-voting”) will be provided by National Securities Depository Limited (NSDL).
- II. The facility for voting through polling paper shall be made available at the AGM and the members attending the meeting who have not cast their vote by remote e-voting shall be able to exercise their right at the meeting through ballot paper.
- III. The members who have cast their vote by remote e-voting prior to the 29th Annual General Meeting (AGM) may also attend the 29<sup>th</sup> Annual General Meeting (AGM) but shall not be entitled to cast their vote again.
- IV. The remote e-voting period commences on 28th July 2017 (9:00 am) and ends on 30th July 2017 (5:00 pm). During this period members’ of the Company, holding shares either in physical form or in dematerialized form, as on the cut-off date of 24th, July 2017, may cast their vote by remote e-voting. The remote e-voting module shall be disabled by NSDL for voting thereafter. Once the vote on a resolution is cast by the member, the member shall not be allowed to change it subsequently.
- V. The process and manner for remote e-voting are as under:
  - a) In case a Member receives an email from NSDL [for members whose email IDs are registered with the Company/ Depository Participant (s)]:

- (i) Open email and open PDF file viz; "BALAJI AMINES LIMITED e-Voting.pdf" with your Client ID or Folio No. as password. The said PDF file contains your user ID and password/PIN for e-voting. Please note that the password is an initial password.
  - (ii) Launch internet browser by typing the following URL: <https://www.evoting.nsdl.com/>
  - (iii) Click on Shareholder - Login
  - (iv) Put user ID and password as initial password/PIN noted in step (i) above. Click Login.
  - (v) Password change menu appears. Change the password/PIN with new password of your choice with minimum 8 digits/characters or combination thereof. Note new password. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential.
  - (vi) Home page of e-voting opens. Click on e-Voting: Active Voting Cycles.
  - (vii) Select "**EVEN**" of **BALAJI AMINES LIMITED**.
  - (viii) Now you are ready for e-voting as Cast Vote page opens.
  - (ix) Cast your vote by selecting appropriate option and click on "Submit" and also "Confirm" when prompted.
  - (x) Upon confirmation, the message "Vote cast successfully" will be displayed
  - (xi) Once you have voted on the resolution, you will not be allowed to modify your vote
  - (xii) institutional shareholders (i.e. other than individuals, HUF, NRI etc.) are required to send scanned copy (PDF/JPG Format) of the relevant Board Resolution/ Authority letter etc. together with attested specimen signature of the duly authorized signatory(ies) who are authorized to vote, to the Scrutinizer through e-mail to [suryacorporatelawyer@gmail.com](mailto:suryacorporatelawyer@gmail.com) or [cs@balajiamines.com](mailto:cs@balajiamines.com) with a copy marked to [evoting@nsdl.co.in](mailto:evoting@nsdl.co.in)
- b) In case a Member receives physical copy of the Notice of AGM [for members whose email IDs are not registered with the Company/Depository Participant (s) or requesting physical copy]:
- (i) Initial password is provided as below/at the bottom of the Attendance Slip for the AGM :
 

EVEN (E Voting Event Number)	USER ID	PASSWORD/PIN
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  - (ii) Please follow all steps from Sl. No. (ii) to Sl. No. (xii) above, to cast vote.
- VI. In case of any queries, you may refer the Frequently Asked Questions (FAQs) for Shareholders and e-voting user manual for Members available at the Downloads section of [www.evoting.nsdl.com](http://www.evoting.nsdl.com). Or call on the toll free no. 1800-222-990
- VII. If you are already registered with NSDL for e-voting then you can use your existing user ID and password/PIN for casting your vote.
- VIII. You can also update your mobile number and e-mail id in the user profile details of the folio which may be used for sending future communication(s).
- IX. The voting rights of shareholders shall be in proportion to their shares on the paid up equity share capital of the Company as on the cut-off date for e-voting.
- X. Any person, who acquires shares of the Company and become member of the Company after dispatch of the notice and holding shares as on the cut-off date i.e 24th July 2017, may obtain the login ID and password by sending a request at [evoting@nsdl.co.in](mailto:evoting@nsdl.co.in) or [info@vccilindia.com](mailto:info@vccilindia.com)

However, if you are already registered with NSDL for remote e-voting then you can use your existing user ID and password for casting your vote. If you forgot your password, you can reset your password by using "Forgot User Details/Password" option available on [www.evoting.nsdl.com](http://www.evoting.nsdl.com) or contact NSDL at the following toll free no.: 1800-222-990.

- XI. A member may participate in the 29th Annual General Meeting (AGM) even after exercising his right to vote through remote e-voting but shall not be allowed to vote again at the 29th Annual General Meeting (AGM).
- XII. A person, whose name is recorded in the register of members or in the register of beneficial owners maintained by the depositories as on the cut-off date only shall be entitled to avail the facility of remote e-voting as well as voting at the 29th Annual General Meeting (AGM) through ballot paper.
- XIII. Shri.Y. Suryanarayana, Corporate Lawyer, High Court of A.P. and Telangana has been appointed as the Scrutinizer to conduct the e-voting process in a fair and transparent manner.
- XIV. The Chairman shall, at the 29th Annual General Meeting (AGM), at the end of discussion on the resolutions on which voting is to be held, allow voting with the assistance of scrutinizer, by use of "Poling Paper" for all those members who are present at the 29th Annual General Meeting (AGM) but have not cast their votes by availing the remote e-voting facility.
- XV. The Scrutinizer shall after the conclusion of voting at the general meeting, will first count the votes cast at the meeting and thereafter unblock the votes cast through remote e-voting in the presence of at least two witnesses not in the employment of the Company and shall make, not later than three days of the conclusion of the 29th Annual General Meeting (AGM) a consolidated scrutinizer's report of the total votes cast in favour or against, if any, to the Chairman or a person authorized by him in writing, who shall countersign the same and declare the result of the voting forthwith.
- XVI. The Results declared along with the report of the Scrutinizer shall be placed on the website of the Company [www.balajiamines.com](http://www.balajiamines.com) and on the website of NSDL immediately after the declaration of result by the Chairman or a person authorized by him in writing. The results shall also be immediately forwarded to the BSE Limited, Mumbai and NSE Ltd., Mumbai.
- XVII. Route map showing directions to reach venue of 29th Annual General Meeting is attached to this Annual Report

By order of the Board of Directors  
For **Balaji Amines Limited**

Sd/-

**Arati V. Bandi**

Company Secretary & Compliance officer

Place : Secunderabad  
Date : 11<sup>th</sup> May, 2017

**EXPLANATORY STATEMENT IN RESPECT OF THE SPECIAL BUSINESS PURSUANT TO SECTION 102 OF THE COMPANIES ACT, 2013****Item No.5**

Pursuant to the recommendation of the Audit Committee, the Board of Directors at their meeting held on 11<sup>th</sup> May, 2017, approved the re-appointment of the Cost Auditors, N.V.S. Kapardi, Cost Accountants (Registration No.100231) for Financial Year 2017-18 and fixed remuneration payable to them, as set out in the Resolution under the Item No. 5 of the Notice.

In accordance with Rule 14 of Companies (Audit and Auditors) Rules 2014, the remuneration payable to the Cost Auditors requires ratification by the shareholders and hence this resolution is put for the consideration of the members.

None of the Directors, key managerial personnels or their relatives are concerned or interested, financially or otherwise in this resolution.

By order of the Board of Directors  
For **Balaji Amines Limited**

Place : Secunderabad  
Date : 11<sup>th</sup> May, 2017

Sd/-  
**Arati V. Bandi**  
Company Secretary & Compliance officer

**ADDITIONAL INFORMATION**  
Pursuant to Regulation 36(3) of SEBI (Listing Obligation and Disclosure requirements)  
(Regulation, 2015 Information of directors proposed to be appointed/ re-appointed)

Name of the Director	Date of Birth	Date of appointment on the Board	Qualification, Experience & Expertise	Directorship in other public companies (excluding foreign companies and Section 25 Companies)	Share Holding	Disclosure of Relationships Between Directors Interse
<b>D. Ram Reddy</b>	20 <sup>th</sup> October; 1961	15 <sup>th</sup> January, 1989	Mr. D. Ram Reddy is having more than 30 years of experience spread across varied industries. He joined Bharat Cement Pipe Industries, Hyderabad as Manager in 1980. In 1985, he promoted Balaji Cement Products (Pvt) Ltd, and successfully managed the Company before joining Balaji Amines Limited as a Director in 1988. He is responsible for the procurement, marketing and logistics activities of the Company. He has played a key role in establishing customer and supplier's relationship with leading buyers and suppliers of speciality chemicals both with in the country and also abroad. He is instrumental in achieving first of its kind large scale supply contract arrangement with world's leading company in speciality chemicals.	NIL	4,66,905	1. Nephew of Mr. A. Prathap Reddy 2. Cousin of Mr. A. Srinivas Reddy

By order of the Board of Directors  
For **Balaji Amines Limited**

**Sd/-**  
**Arati V. Bandi**  
Company Secretary & Compliance officer

## DIRECTOR'S REPORT

Dear Shareholders

Your Directors have immense pleasure in presenting the Twenty Ninth Annual Report of the company along with Audited Financial Statements for the year ended 31st March, 2017

### FINANCIAL RESULTS

The performance for the current year in comparison to the previous year is as under:

(RUPEES IN LAKHS)

SL. NO.	PARTICULARS	CURRENT YEAR (2016-17)	PREVIOUS YEAR (2015-2016)
1.	Gross Income	72730.33	68900.29
2.	Net Income	67244.96	63716.75
3.	Expenditure	51205.83	50603.10
4.	Profit before interest, depreciation and tax	16039.13	13113.65
5.	Depreciation	1822.07	1789.72
6.	Interest and Finance Charges	1168.61	2008.49
7.	Profit before tax	13048.45	9315.44
8.	Provision for taxes (including DTL)	4491.13	3188.38
9.	Profit after tax	8557.32	6127.06
10.	Dividend for the year (including corporate dividend tax)	857.95	779.96
11.	Reserves(Excluding Revaluation reserves)	36220.60	28521.23
12.	EPS (Rs) on face value of Rs. 2/- each share	26.41	18.91
13.	Book value (Rs.) on face value of Rs. 2/- each share	113.79	88.03

### OPERATING RESULTS AND BUSINESS

Your company has achieved a Gross Income of Rs. 727.30 Crores during the financial year 2016-17 an increase of 5.57% over the previous year. The Profit After Tax for the year stood at Rs. 85.57 Crores as against previous year Profit After Tax of Rs. 61.27 Crores registering an increase of 39.66% over previous year.

During the year, most of the commodity prices have been volatile due to fluctuation of oil and gas supply position. Inspite of this, your Company could post Outstanding performance across the board

### EXPORTS

The Exports of the company have grown in value and volume with an accompanying increase in product mix. The REACH certification and certificate of suitability has improved our positioning with International Customers. The Company's products are well established in the Global Market.

### DIVIDEND

Your Directors are pleased to recommend for approval of the members a dividend of Rs. 2.20/- per share (110% on paid up value of Rs. 2/- per share). The total cash outflow on account of dividends payable including dividend distribution tax payable is Rs. 857.95 lakhs.



## **SUBSIDIARIES**

The Company has 2 subsidiaries viz. Bhagyanagar Chemicals Ltd. a 100% subsidiary Company and Balaji Greentech Products Ltd. a substantially owned subsidiary.

Wherein, the undertaking of Bhagyanagar Chemicals Limited is limited to only a long term lease to its 100% holding company Balaji Amines Limited who is carrying out manufacturing activity therein. As such the company Bhagyanagar Chemicals Limited does not have any transactions except of lease rentals. Responsibility of safe keeping of the assets of the company vests with the holding company Balaji Amines Limited.

Balaji Greentech Products Limited (BGPL) is into manufacturing of energy efficient lamps and components. The company manufactures, supplies a comprehensive range of Compact Fluorescent Lamps (CFL).

During the year, Company has initiated merger process of its subsidiaries as approved by the respective Boards. Present status of the merger is awaiting for NOC /approval of stock exchanges for the proposed merger.

## **TRANSFER TO RESERVES**

The Company proposes to transfer a sum of Rs. 860.00 lakhs to the General Reserve out of the amount available for appropriations and an amount of Rs. 6839.37 lakhs is proposed to be retained in the statement of Profit and Loss.

## **RESEARCH & DEVELOPMENT**

Continuous R&D initiatives have resulted in excellent results during the year with improved consumption co-efficiencies of raw materials, utilities and utilization of resources. Your company has become one of the leaders in Specialty Chemicals in the International Specialty Chemical arena and plans to be on the top of the table in the years to come in India.

Your Company has been carrying out continuous Research and Development activities in the following activities.

- Identification of new products and development of latest process technologies are continuously worked on.
- Continuous improvement of processes and fine tuning of process parameters to optimize utilization of energy, utilities and raw materials consumption and alternate routes are being looked at.
- Backward and forward integration of products to improve value chain and better utilization of all the resources.
- Adoption of advanced technology in recovering waste water has resulted in minimizing the impact on environment and concentration of core principle of Reduce, Reuse and Recycle of all the resources.
- Several improvements in Polyvinyl Pyrrolidone plant have been initiated and resulting in lower consumption co-efficients as well as research on addition of new stream of k-values being explored for which R&D Pilot plant is successful.
- For sustainable usage of natural resources, the Company has initiated various models in reducing, reusing and recycling of various natural resources.

## **EXPANSION / DIVERSIFICATION**

The following R&D demonstration projects were undertaken during the year 2016-17:

1. Acetonitrile
2. Cartico Steroids
3. PVPK-90, Cross Povidone etc.

The results of these projects will be yielding fruits in the years to come.

## **CONSOLIDATED FINANCIAL STATEMENTS**

In pursuance to Sub Section (3) of Section 129 of The Companies Act, 2013, we are required to prepare consolidated financial statements for the financial year ended 31st March 2017.

The Consolidated Financial Statement of your Company with that of its wholly owned subsidiary Bhagyanagar Chemicals Limited and substantial owned subsidiary Balaji Genentech Products Limited is provided in the Annual Report.

The annual accounts of the Subsidiary Companies and the related detailed information shall be made available to members seeking such information at any point of time. The annual accounts of the Bhagyanagar Chemicals Limited and Balaji Greentech Products Limited shall also be kept for inspection by any of the members at the registered office of the company during the specified working hours.

The Statement containing salient features of the subsidiaries as per Sub-Sections (3) of Section 129 of The Companies Act 2013 in Form AOC - I is herewith annexed as Annexure-I to this report.

## **STATUTORY AUDITORS**

The term of M/s V. Sridhar & Co., Chartered Accountants, Hyderabad, the Statutory Auditors of the Company, will expire on the conclusion of ensuing Annual General Meeting. Hence it is proposed to appoint M/s. Ayyadevara & Co., Proprietor, Ayyadevara Srinivas as Statutory Auditor for a period of 5 years from FY. 2017-2018 to FY. 2021-2022.

The company has received letter from M/s. Ayyadevara & Co., Chartered Accountants under Section 139(1) of the Companies Act, 2013 and the Rules framed thereunder confirming their eligibility to the effect, that, their appointment, if made, would be within the prescribed limits under provisions of sections specified under the Act and that, they are not disqualified for such appointment within the meaning of the section of the said Act.

## **INTERNAL AUDITORS**

The Board of Directors based on the recommendation of the Audit Committee have re-appointed M/s. S.P. Jawalkar & Associates, Chartered Accountants, Solapur, as the Internal Auditors of your Company. The Internal Auditors are submitting their reports on monthly basis. It is hereby noted that, the previous Internal Auditors Mr. Aherkar's untimely demise has warranted this new appointment. The Company placed on record the services rendered by Mr. Aherkar.

## **COST AUDITORS**

In accordance with Section 148(3) and other applicable provisions, if any, of the Companies Act, 2013 and The Companies (Audit and Auditors) Rules, 2014, the Audit Committee has recommended and the Board of Directors had appointed Mr. N.V.S Kapardhi, Practicing Cost Accountants, Hyderabad, being eligible and having sought re-appointment, as Cost Auditors of the Company, to carry out the cost audit of the products manufactured by the Company during the financial year 2017-18 on a remuneration of Rs.60000/- (Rupees Sixty Thousand only). The remuneration payable to the cost auditor is required to be placed before the Members in a general meeting for their approval. Accordingly, a resolution seeking Members' approval for the remuneration payable to Mr. N.V.S Kapardhi, Cost Accountants, is included at Item No.5 of the Notice convening the Annual General Meeting.

## **SECRETARIAL AUDITORS & SECRETARIAL AUDIT REPORT**

Pursuant to the provisions of Section 204 of the Companies Act, 2013 and The Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, the Company has appointed M/s. P.S. Rao & Associates, a firm of Company Secretaries in Practice to undertake the Secretarial Audit of the Company. The Secretarial Audit Report is annexed herewith as "Annexure-III" to this report.

Explanation to the Observations of Secretarial Auditors:

"The Promoter has clarified that the same has occurred due to inadvertent transfer of shares from the pool account of Depository Participant. Hence this transaction was missed out and subsequently promoter has made necessary disclosures to the stock exchanges.

## **DIRECTORS & COMMITTEES**

In terms of Article 134 of the Articles of Association of the company Mr. D. Ram Reddy, Director retires by rotation and being eligible, offers himself for reappointment at the ensuing Annual General Meeting.

His profile and the experience in specific functional areas and other directorships held by him as stipulated in Regulations of the Securities and Exchange Board Of India (Listing Obligations And Disclosure Requirements) Regulations, 2015 is provided in the Additional Information Section forming part of Notice.

The said resolution forms part of the notice of the Annual General Meeting

Every Independent Director, at the first meeting of the Board in which he participates as a Director and thereafter at the first meeting of the Board in every financial year, gives a declaration that he meets the criteria of independence as provided under the Companies Act, 2013 and the Company has taken the note of the same

None of the directors is disqualified as on 31st March 2017 from being appointed as director in terms of sections 164(2) of the Act. A brief Profile of the Directors of the Company is annexed herewith as 'Annexure-IV' to this report.

The board has 6 committees, Audit Committee, Stake Holder's Relationship Committee, Research & Development Committee. Nomination & Remuneration Committee, Corporate Social Responsibility Committee, Merger Committee. The composition, meetings and the terms of reference of the Committees are given in the corporate governance report, which forms part of this Annual Report

All recommendations made by Audit Committee were accepted by the Board.

## **DETAILS OF DIRECTORS OR KEY MANAGERIAL PERSONNEL WHO WERE APPOINTED OR HAVE RESIGNED DURING THE YEAR**

During the year there was no changes in the composition of Board of Directors, none of the directors have resigned during the year.

## **NUMBER OF MEETINGS OF THE BOARD DURING THE YEAR**

The Full Board of Directors of the Company met 4 (four times) and there was 1 (one) Independent Directors meeting held during the year.

## **PARTICULARS OF LOANS, GUARANTEES OR INVESTMENTS**

Details of Loans, Guarantees and Investments covered under the provisions of Section 186 of the Companies Act, 2013 are given in the notes to the Financial Statements.

## **FIXED DEPOSITS**

Your Company has not accepted any fixed deposits and as such no principal or interest was outstanding as on the date of the Balance sheet.

## **CHANGE IN NATURE OF BUSINESS**

There is no change in the nature of business during the year.

## **MATERIAL CHANGES AND COMMITMENTS**

The following material changes and commitments occurred during the year under review affecting the financial position of the Company:

The Board of Directors of the Company in their Meeting held on 06.02.2017, have unanimously approved the Scheme of Amalgamation between Balaji Amines Limited (Transferee Company) and Bhagyanagar Chemicals Limited and Balaji Greentech Products Limited. The implementation of the Scheme of Amalgamation is subject to the approval of Shareholders and Creditors of the Company and all applicable regulatory authorities including SEBI/Stock Exchange and Honourable National Company Law Tribunal of Judicature at Mumbai for the State of Maharashtra.

**DETAILS IN RESPECT OF ADEQUACY OF INTERNAL FINANCIAL CONTROLS WITH REFERENCE TO THE FINANCIAL STATEMENTS**

The Company has in place proper and adequate internal control systems commensurate with the nature of its business, and size and complexity of its operations. Internal control systems comprising of policies and procedures designed and implemented to ensure reliability of financial reporting, timely feedback on achievement of operational and strategic goals, compliance with policies, procedure, applicable laws and regulations, and that all assets and resources are acquired and used economically.

**DIRECTORS' RESPONSIBILITY STATEMENT**

Pursuant to Section 134 (5) of the Companies Act, 2013, your Directors confirm that to the best of their knowledge and belief and according to the information and explanation available to them,

- i. In the preparation of the annual accounts, the applicable accounting standards have been followed along with proper explanation relating to material departures;
- ii. Such accounting policies as mentioned in the notes to the financial statements have been selected and applied consistently and judgments and estimates that are reasonable and prudent made so as to give a true and fair view of the state of affairs of the Company at the end of the financial year 2016-17 and of the statement of profit of the Company for that period;
- iii. Proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 2013 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- iv. The annual accounts for the year 2016-17 have been prepared on a going concern basis.
- v. That the proper internal financial controls were in place and that the financial controls were adequate and were operating effectively.
- vi. That systems to ensure compliance with the provisions of all applicable laws were in place and were adequate and effectively mentioned under various heads of the departments which are in turn reporting to the Whole Time Directors.

**VIGIL MECHANISM / WHISTLE BLOWER POLICY**

The Company has a Whistle Blower Policy framed to deal with instances of fraud and mismanagement, if any. The details of the Policy are explained in the Corporate Governance Report and also posted on the website of the Company and the web site is <http://www.balajiamines.com/pdf/WbPolicy.pdf>

**PARTICULARS OF CONTRACTS OR ARRANGEMENTS WITH RELATED PARTIES**

All related party transactions that were entered into during the financial year were on an arm's length basis and were in the ordinary course of business. There are no materially significant related party transactions made by the Company with Promoters, Directors, Key Managerial Personnel or other designated persons which may have a potential conflict with the interest of the Company at large.

The Policy on Related Party Transactions as approved by the Board is uploaded on the website of the Company.

The particulars of contracts or arrangements with related parties referred to in sub-section (1) of Section 188 of the Companies Act, 2013 in Form AOC-2 and disclosures under Schedule V of Securities And Exchange Board of India (Listing Obligations And Disclosure Requirements) Regulations, 2015, is annexed as 'Annexure-V' to this report.

**EXTRACT OF ANNUAL RETURN**

The details forming part of the extract of the Annual Return in form MGT 9 is annexed herewith as "Annexure-VI" to this report.

## **MANAGEMENT DISCUSSION & ANALYSIS**

Pursuant to the provisions of Regulation 34(2) (e) of the Securities And Exchange Board of India (Listing Obligations And Disclosure Requirements) Regulations, 2015, a report on Management Discussion & Analysis forms part of the Annual Report and is herewith annexed as 'Annexure-VII' to this report.

## **PARTICULARS OF EMPLOYEES**

A statement pursuant to the Section 197 read with Rule 5 of The Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 is annexed as 'Annexure-VIII' to this report.

## **CORPORATE GOVERNANCE**

The Company has been making every endeavor to bring more transparency in the conduct of its business. As per the requirements of Listing regulations, a detailed report on Corporate Governance for the year 2016-17 pursuant to Regulation 34 of Securities And Exchange Board of India (Listing Obligations And Disclosure Requirements) Regulations, 2015 is annexed as "Annexure- X" to this report.

Certificate from the Auditors of the Company regarding compliance of Corporate Governance is furnished along with this Annual Report.

## **HUMAN RESOURCES**

Your Company considers its Human Resource as the major strength to achieve its objectives. Keeping this in view, your Company takes all the care to attract, train and retain well qualified and deserving employees. The employees are sufficiently empowered and enabled to work in an environment that inspires them to achieve higher levels of performance. The unflinching commitment of the employees is the driving force behind fulfilling the Company's vision. Your Company appreciates the contribution of its dedicated employees.

## **ENERGY CONSERVATION, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNINGS AND OUTGO**

The information on conservation of energy, technology absorption and foreign exchange earnings and outgo stipulated under Section 134(3)(m) of the Companies Act, 2013 read with Rule, 8 of The Companies (Accounts) Rules, 2014, is annexed herewith as "Annexure-IX" to this report.

## **CORPORATE SOCIAL RESPONSIBILITY**

During the year under review, according to the provisions of Section 135 of The Companies Act, 2013, Corporate Social Responsibility activities are taken up by the Company, the company has constituted a Corporate Social Responsibility committee and has adopted a Corporate Social Responsibility Policy.

A detailed annual report on Corporate Social Responsibility activities under taken by the company during the year is attached as Annexure-II.

## **SIGNIFICANT AND MATERIAL ORDERS PASSED BY THE REGULATORS OR COURTS**

There are no significant material orders passed by the Regulators / Courts which would impact the going concern status of the Company and its future operations.

**DISCLOSURE UNDER THE SEXUAL HARASSMENT OF WOMEN AT WORKPLACE (PREVENTION, PROHIBITION AND REDRESSAL) ACT, 2013**

The Company has in place an Anti Sexual Harassment Policy in line with the requirements of The Sexual Harassment of Women at the Workplace (Prevention, Prohibition & Redressal) Act, 2013. Internal Complaints Committee (ICC) has been set up to redress complaints received regarding sexual harassment. All employees (permanent, contractual, temporary, trainees) are covered under this policy.

The following is a summary of sexual harassment complaints received and disposed off during the year:

- ❖ No. of complaints received : Nil
- ❖ No. of complaints disposed off : Nil

**ACKNOWLEDGMENTS**

Your Directors take this opportunity to express their appreciation to the shareholders, customers, bankers, suppliers and other business associates for the excellent support and co-operation extended by them.

Your Directors gratefully acknowledge the ongoing co-operation and support provided by the Central and State Governments, Stock Exchanges, SEBI, Banks, Customers and suppliers.

FOR AND ON BEHALF OF THE BOARD OF DIRECTORS

Place : Secunderabad  
Date : 11/05/2017

A. PRATHAP REDDY  
CHAIRMAN & MANAGING DIRECTOR  
DIN: 00003967



## Annexure(S) to the Directors' report

### Annexure-I

#### Form AOC-I

(Pursuant to first proviso to sub-section (3) of section 129 read with rule 5 & rule 8 of Companies (Accounts) Rules, 2014)  
Statement containing salient features of the financial statement of subsidiaries/associate companies/joint ventures

#### Part "A":Subsidiaries

(Information in respect of each subsidiary to be presented with amounts in

(Amount in Rs.)

Sl. No.	Particulars	Details	
1	Name of the subsidiary	<b>Bhagyanagar Chemicals Limited</b>	<b>Balaji Greentech Products Limited</b>
2	Date Since when subsidiary is acquired	19 <sup>th</sup> April, 2004	31 <sup>st</sup> July, 2008
3	Reporting period for the subsidiary concerned, if different from the holding company's reporting period	1 <sup>st</sup> April, 2016 to 31 <sup>st</sup> March, 2017	1 <sup>st</sup> April, 2016 to 31 <sup>st</sup> March, 2017
4	Reporting currency and Exchange rate as on the last date of the relevant Financial year in the case of foreign subsidiaries	NA	NA
5	Share capital	1,30,00,000	32,50,00,000
6	Reserves & surplus	-1,90,83,868	-16,54,74,677
7	Total assets	11,50,758	44,92,90,554
8	Total Liabilities	72,34,626	28,97,65,231
9	Investments	Nil	Nil
10	Turnover	Nil	3,00,23,359
11	Profit before taxation	-84,963	-4,78,02,300
12	Provision for taxation (Includes DTL/DTA)	Nil	1,56,72,487

13	Profit after taxation	-84,963	-3,21,29,813
14	Proposed Dividend	Nil	Nil
15	% of shareholding	100%	66%

None of the subsidiaries have been liquidated or sold during the year.  
There are no subsidiaries which are yet to commence operations.

### Part "B": Associates and Joint Ventures

#### Statement pursuant to Section 129 (3) of the Companies Act, 2013 related to Associate Companies and Joint Ventures

Name of associates/Joint Ventures	NA
Latest audited Balance Sheet Date	NA
Shares of Associate/Joint Ventures held by the company on the year end	NA
No.	NA
Amount of Investment in Associates/Joint Venture	NA
Extend of Holding%	NA
Description of how there is significant influence	NA
Reason why the associate/joint venture is not consolidated	NA
Net worth attributable to shareholding as per latest audited Balance Sheet	NA
Profit/Loss for the year	NA
Considered in Consolidation	NA
Not Considered in Consolidation	NA

None of associates have been liquidated or sold during the year.

**For and on behalf of the Board of Directors**

As per our report of even date  
for **V. Sridhar & Co.**  
Chartered Accountants,  
FRN 006206S

**Vemulapati Sridhar**  
Proprietor  
ICAI Membership No.202337  
Secunderabad. May 11, 2017

**Sd/-**  
**A. Prathap Reddy**  
Chairman and Managing Director  
DIN: 00003967

**Sd/-**  
**G.Hemanth Reddy**  
Wholetime Director & CFO  
DIN: 00003868

**Sd/-**  
**Arati V.Bandi**  
Company Secretary

## Annexure-II

### ANNUAL REPORT ON CORPORATE SOCIAL RESPONSIBILITY (CSR) ACTIVITIES

1. The CSR activities being reported from 1st April, 2016 to 31st March, 2017.
2. This report does not include the information about subsidiary companies
3. This report includes the information about the Corporate Social Responsibility activities undertaken by the company.
4. A brief outline of the Company's CSR policy, including overview of projects or programs completed and proposed to be undertaken and a reference to the web-link to the CSR policy and projects or programs:

#### A. CSR POLICY:

CSR Vision Statement & Objective

#### CSR Vision:

In alignment with its vision, as a socially responsible corporate citizen, Balaji Amines Limited (BAL) will continue to enhance sustainable development of the society and community in which it operates. Through its conduct, services and engagement with CSR initiatives it will strive to promote, sustained growth in the regions it operates to create education, better health, Rural Development and capacity building for water conservation

#### Objective:

To operate its business in a sustainable manner respecting the society & the environment, while recognizing the interests of all its stakeholders.

To also take up directly or indirectly programmes that will benefit the communities in and around its units located which will, over a period of time enhance the quality of life and economic well being of the local residents and all stakeholders.

Through assisted programmes, services and through its CSR initiatives, BAL will generate community goodwill and create a partnership with all stakeholders of the region as a socially responsible corporate.

#### Resources:

- 2% of the average net profits of the Company made during the three immediately preceding financial years;

#### Identification of CSR works:

The applications, representations received from various community representatives, NGO's, Panchayat or by Govt. agencies requesting assistance for a work to be taken up by BAL's CSR Committee on its own by systematic programme for execution, will be listed and displayed.

#### Areas identified for CSR activities:

Activities under corporate social responsibility (csr) planning in and around Solapur, Osmanabad and Medak Districts. (SANGAREDDY)

1. Providing regular free Health clinics in the rural villages.
2. Health care to the needy and child care with nutrition.
3. Sustainable infrastructure Development with partnership of local bodies, Govt. Agencies etc.
4. Development of sustainable resources viz, water, Environment protection and capacity building of all natural resources.
5. Community Development with Education, Vocational, training and skill development to generate employment.

BAL will engage in the above activities independently or in such partnership in a manner that it will complement the work being done by local authorities, NGO's, Agencies wherever necessary. The work executed by BAL will offer a multifold benefit to the community and all the stakeholders.

#### Implementation Process:

A CSR Cell will be formed at each Factory and at Registered Office to identify the various projects / programmes suitable as per the policy of the Company. These identified projects / programmes will be scrutinized by the CSR Committee and select for implementation.

**Monitoring:**

The co-ordinators periodically inspect & report the progress of work commissioned every quarter and submit a report to CSR Committee.

**B. Composition of the CSR Committee:**

Committee: The Committee comprises of the following 3 Directors,

1. Shri. Kashinath R. Dhole (Chairman)
2. Shri. N. Rajeshwar Reddy (Member)
3. Shri. D. Ram Reddy (Member)

**C. Average net profit of the Company for last three financial years:**

Average net profit Rs. 65,50,56,005/-

**D. Prescribed CSR Expenditure (two percent of the amount on item C above):**

The Company is required to spend Rs. 1,31,01,120/- towards CSR activities.

**E. Details of CSR spent for the financial year 2016-17.**

- a. Total amount spent for the financial year: Rs. 1,34,96,117/-
- b. Amount unspent, if any: Nil/-

**F. Statement of the expenditure made during the financial year 2016-17**

Sl. No	CSR Project/Activity/ beneficiary	Sector in which the Project is covered	Projects or programs (1) Local area or other (2) Specify the State and district where projects or program was undertaken	Amount outlay (budget) project or programs wise	Amount spent on the projects or Programs Sub heads: (1) Direct expenditure on projects or programs. (2) Overheads:	Cumulative expenditure upto the reporting period	Amount spent: Direct or through implementing agency *
1	Construction of Toilets & fund for Medical Treatments	Social Service & Healthcare	Police Head Quarter Solapur, Z.P. School A/p Khadki Taq. Tuljapur Dist. Osmanabad and other Villages (MH)	14,06,473	14,06,473	14,06,473	Direct
2	School Building for High School in Rural areas  Computer for schools, Battery, educational assistance to Students etc	Promoting Education	A/p. Aherwadi Taq. South Solapur Dist. Solapur; A/p. Tamalwadi Dist. Osmanabad (MH) Padmashali Sikhani Sanstha Solapur (MH)  Local areas of factory	17,84,934 12,28,524 11,00,000  17,05,585	58,19,043	58,19,043	Direct
3	Construction of Storage Unit & Drying Platform  Deepening and widening of Nalas at various villages	Social Service & Rural Development Project	Gingurti, Tandur Mandal Vikarabad (Telangana)  A/p. Akolekati, Jewali, B.B. Daphal Chincholikarti, Wadala, Karamba, Kondi, Peshve Kalin Dist. Solapur Tamalwadi, Darphal, Dist. Osmanabad (MH)	30,39,000  17,28,936	47,67,936	47,67,936	Direct
4	Promotion of Road Safety and Greenery on the Road Divider	Social Service	Mahaveer Chowk to Multani Bakery Solapur (MH)	2,79,000	2,79,000	2,74,000	Direct
5	Drinking Water RCC Tanks	Healthcare	A/p Naldurga, Doddi, Musti, Bale and Various Villages Dist. Osmanabad & Dist Solapur (MH)	7,26,665	7,26,665	7,26,665	Direct
6	Expenditure on CSR Staff (Remuneration, Travelling etc.)	Administrative Exps.	CSR Staff Solapur (MH)	3,78,250	3,78,250	3,78,250	Direct
7	Solar Street Light Distribution	Rural Development Project	A/p Ramhinganani & Kumbhari Dist. Solapur (MH)	1,18,750	1,18,750	1,18,750	Direct

**Annexure-III**

FORM NO M R-3

**SECRETARIAL AUDIT REPORT**

[Pursuant to section 204(1) of the Companies Act, 2013 and rule No.9 of the Companies (Appointment and Remuneration Personnel) Rules, 2014]

FOR THE FINANCIAL YEAR ENDED 31st March, 2017

To,  
The Members,  
Balaji Amines Limited  
Hyderabad

We have conducted the secretarial audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by M/s Balaji Amines Limited, (hereinafter called the company). Secretarial Audit was conducted in a manner that provided us a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing our opinion thereon.

Based on our verification of the Company's books, papers, minute books, forms and returns filed and other records maintained by the company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of secretarial audit, we hereby report that in our opinion, the company has, during the audit period covering the financial year ended on 31st March, 2017 has complied with the statutory provisions listed hereunder and also that the Company has proper Board-processes and compliance-mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

- I. We have examined the books, papers, minute books, forms and returns filed and other records maintained by the company for the financial year ended on 31st March, 2017 according to the provisions of:
  - (i) The Companies Act, 2013 (the Act) and the rules made thereunder;
  - (ii) The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the rules made thereunder;
  - (iii) The Depositories Act, 1996 and the Regulations and Bye-laws framed thereunder;
  - (iv) Foreign Exchange Management Act, 1999 and the rules and regulations made thereunder to the extent of Foreign Direct Investment, Overseas Direct Investment and External Commercial Borrowings;
  - (v) The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act'):-
    - (a) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;
    - (b) The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015;
2. Provisions of the following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act') were not applicable to the Company under the financial year under report:-
  - (a) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009;
  - (b) The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008;
  - (c) The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 regarding the Companies Act and dealing with client;
  - (d) The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009; and
  - (e) The Securities and Exchange Board of India (Buyback of Securities) Regulations, 1998;
  - (f) Securities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014;
3. The industry specific major laws that applicable to the company are
  - a) Hazardous and Other Wastes (Management and Transboundary Movement) Rules, 2016 under the Environment (Protection) Act, 1986;
  - b) Food Safety And Standards Act, 2006
  - c) Petroleum Act, 1934
  - d) Poisons Act, 1919
  - e) The Indian Copyright Act, 1957



- f) The Patents Act, 1970
- g) The Trade Marks Act, 1999
- h) The Indian Boilers Act, 1923
- i) The Explosives Act, 1983
- j) Manufacture Storage and Import of Hazardous Chemical Rules, 1989
- k) Public Liability Insurance Act, 1991

4. We have also examined compliance with the applicable clauses of the following:

- (a) SEBI ( Listing Obligations and Disclosure Requirements) Regulations, 2015
- (b) Secretarial Standards issued by the Institute of Company Secretaries of India and notified under the Act.

During the period under review the Company has complied with the provisions of the Act, Rules, Regulations, Guidelines, Standards, etc. mentioned above.

**During the period under report, it is observed that,**

***One of the promoters have bought the shares of the Company and necessary disclosures under The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015 were made beyond the prescribed time***

**We further report that**

The Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors. There were changes in the composition of the Board of Directors during the period under review.

Adequate notice is given to all Directors to schedule the Board Meetings, agenda and detailed notes on agenda were sent at least seven days in advance, and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.

Majority decision is carried through while the dissenting members' views are captured and recorded as part of the minutes.

**We further report that** there are adequate systems and processes in the company commensurate with the size and operations of the company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.

We further report that during the year under report, the Board of Directors of the Company in their Board Meeting held on 06.02.2017, have unanimously approved the Scheme of Amalgamation between Balaji Amines Limited (Transferee Company) and Bhagyanagar Chemicals Limited (First Transferor Company) and Balaji Greentech Products Limited (Second Transferor Company) and their respective shareholders and creditors "Scheme" as recommended by the Merger Committee and the Audit Committee of the Board of Directors of the Company. The implementation of the Scheme of Amalgamation will be subject to the approval of Shareholders and Creditors of the Company and all applicable regulatory authorities including SEBI/Stock Exchange and Honourable National Company Law Tribunal of Judicature at Mumbai for the State of Maharashtra.

Excepting for the above referred, the Company has not undertaken any event / action having a major bearing on the Company's affairs in pursuance of the above referred laws, rules, regulations, guidelines, standards, etc.

**For P.S. Rao & Associates  
Company Secretaries**

**Sd/-  
P S Rao  
Partner  
M. No. 9769  
C P No: 3829**

Place: Hyderabad  
Date: 02.05.2017

[This Report is to be read with our letter of even date which is annexed as Annexure A and forms an integral part of this report.]

To

The Members,  
Balaji Amines Limited,  
Solapur

**Secretarial Audit Report of even date is to be read along with this letter**

**Management's Responsibility**

1. It is the responsibility of the management of the Company to maintain secretarial records, devise proper systems to ensure compliance with the provisions of all applicable laws and regulations and to ensure that the systems are adequate and operate effectively.

**Auditor's Responsibility**

2. We have followed the audit practices and processes as were appropriate to obtain reasonable assurance about the correctness of the contents of the Secretarial Records. The verification was done on random basis to ensure that correct facts are reflected in secretarial records. We believe that the processes and practices we followed provide a reasonable basis for our opinion
3. Our responsibility is to express an opinion on these secretarial records, standards and procedures followed by the Company with respect to secretarial compliances.
4. We believe that audit evidence and information provided by the Company's management is adequate and appropriate for us to provide a basis for our opinion.
5. Wherever required, we have obtained the management's representation about the compliance of laws, rules and regulations and happening of events etc.
6. We have not verified the correctness and appropriateness of financial records and Books and Accounts of the Company.

**Disclaimer**

7. The Secretarial Audit Report is neither an assurance as to the future viability of the Company nor of the efficacy or effectiveness with which the management has conducted the affairs of the Company.

**For P.S. Rao & Associates  
Company Secretaries**

**Sd/-  
P S Rao  
Partner  
M. No. 9769  
C P No: 3829**

Place: Hyderabad  
Date: 02.05.2017

**Annexure-IV**
**DIRECTORS' PROFILE**
**1) Mr. A Prathap Reddy - Chairman & Managing Director**

Mr.A.Prathap Reddy is a Civil Engineer by qualification and started his career in the year 1970 working for a company engaged in manufacturing of RCC spun pipes. In the year 1988 he incorporated Balaji Amines Limited for the manufacture of Methyl and Ethyl Amines. BAL's continuing success is a testimony to the entrepreneurial skills of Mr.A. Prathap Reddy. His vision and perseverance today has taken the Company as one of the leading manufacturers and exporters of speciality chemicals, aliphatic amines and derivatives in the entire Chemical Industry. Mr.A. Prathap Reddy received an award for his contribution in World Class Manufacturing and Operational Excellence for the year 2011, in the Manufacturing Leadership Awards & Conclava 2012 instituted by the Industry 2.0 magazine, a publication of 9.9 Media which seeks to recognize senior manufacturing executives who have demonstrated remarkable and outstanding excellence in their respective areas.

**2) Mr. N. Rajeshwar Reddy - Joint Managing Director**

Mr. N. Rajeshwar Reddy is a commerce graduate having more than three decades of experience spread across different Industries. He started his career as a Manager in Bharat Cement Pipe Industries, in 1976 and in 1982 founded Bhagyanagar Potteries and managed the unit till 1985. In 1985, he promoted Balaji Cement Products (Pvt.) Ltd as Executive director and successfully implemented the project ,before joining Balaji Amines Ltd as a Director in 1988. He is responsible for the day today operations at the plants in Solapur. He has been instrumental in executing the projects in time with lowest cost of investments well within time schedules. He is also responsible for perfecting the processes of various products to achieve optimization of cost of utilities etc.

**3) Mr. D. Ram Reddy - Joint Managing Director**

Mr. D. Ram Reddy is having more than 30 years of experience spread across various businesses. He joined Bharat Cement Pipe Industries, Hyderabad as Manager in 1980. In 1985, he promoted Balaji Cement Products (Pvt) Ltd, and successfully managed the Company before joining Balaji Amines Limited as a Director in 1988. He is responsible for the procurement, marketing and logistics activities of the Company. He has played a key role in establishing customer and supplier's relationship with leading buyers and suppliers of speciality chemicals both with in the country and also abroad. He was instrumental in achieving first of its kind large scale supply contract arrangement with world's leading company in speciality chemicals.

**4) Mr. G. Hemanth Reddy - WholeTime Director & CFO**

Mr. G. Hemanth Reddy is a post graduate in management with Finance and Marketing as specialization having more than 25 years of experience spread across various businesses .He has been instrumental in setting up of Bhagyanagar Woodplast Limited and successfully managed the IPO of Bhagyanagar Woodplast Ltd. As an Executive Director, he has implemented various projects globally such as water supply projects in Africa, Solar project in Africa and Rural electrification and Global Sourcing of material for various water supply projects in Africa. He joined Balaji Amines Limited as Whole Time Director responsible for finance, operations and administration of Unit-II of the Company.

**5) Mr. A. Srinivas Reddy - WholeTime Director**

He is a Post Graduate in Computer Science. Completed executive management programme at Indian School of Business (CTSB) Hyderabad. He started his career in one of the largest management consulting firms in USA, Capgemini as a management consultant and worked in various capacities in different countries. He has worked as project manager on multiple projects at large Fortune 100 US companies including Sprint ,Good year,Agilent technologies Cummins Inc, etc. He is presently responsible for Projects.

**6) Mr. T. Naveena Chandra - Independent Director**

He is an Independent Director of the Company. He holds Bachelor's degree in Commerce and is a Fellow Member of the Institute of Chartered Accountants of India. He has over 30 years of rich and varied experience in the fields of Finance, Taxation, Projects, and Capital Markets.

7) **Mr. Amarender Reddy Minupuri - Independent Director**

He is an Independent Director of the Company. He is a Graduate, he started his career with State Bank of Hyderabad and worked in various capacities as Branch Manager, Chief Manager, Asst. General Manager and Dy. General Manager. He also worked with State bank of Mysore as Dy. General Manager before superannuation.

8) **Mr. Chavali Satyanarayana Murthy - Independent Director**

He is an Independent Director of the Company. He is a Chemical Engineer IIT and IIM Graduate, he started his career with ICICI Venture, and was a Management consultant, Entrepreneur and Professional Executive in different industries. He worked with Pharma Industry as Chief Operating Officer of a Generic Pharma Co., followed by a stint at Dr. Reddy's in the corporate development department. Since 2005, been the CEO of Aurigene Discovery Technologies Ltd.

9) **Mr. Kashinath Revappa Dhole - Independent Director**

He is an Independent Director of the Company. He holds, Masters in Science (Chemistry). He started his career as a Chemist for 10 years in a MNC, manufacturing Brake Linings and Cloth Facings and became an Entrepreneur. Presently, he is the Managing Director of Kross International Private Limited Solapur.

10) **Mrs. Vimala B. Madon - Independent Director**

She is an Independent Director of the Company. She is a Postgraduate with M.A in English and Diploma in French. She started her banking career in the year 1971-72 as a probationary officer. She held various positions in different parts of the country including Branch Manager of small, medium, and large branches. She has vast and rich experience of 40 years in Banking. She has worked as General Manager (technology) at SBH and later State Bank of Travancore along with the port folio of MIS and Business Process Re-engineering at Bank' head offices in Hyderabad and Thiruvananthapuram till her retirement in the year 2008.

FOR AND ON BEHALF OF THE BOARD OF DIRECTORS

Place : Secunderabad  
Date : 11/05/2017

A. PRATHAP REDDY  
CHAIRMAN & MANAGING DIRECTOR  
DIN: 00003967

**Annexure-V**
**FORM NO.AOC -2**

**(Pursuant to clause (h) of sub-section (3) of section 134 of the Act and Rule 8(2) of the Companies (Accounts) Rules, 2014.**

Disclosure of particulars of contracts/arrangements entered into by the company with related parties referred to in subsection (1) of section 188 of the Companies Act, 2013 including certain arm's length transaction under third proviso thereto.

I. Details of contracts or arrangements or transactions not at Arm's length basis.

Sl.No.	Particulars	Details
a)	Name (s) of the related party & nature of relationship	NA
b)	Nature of contracts/arrangements/transaction	NA
c)	Duration of the contracts/arrangements/transaction	NA
d)	Salient terms of the contracts or arrangements or transaction including the value, if any	NA
e)	Justification for entering into such contracts or arrangements or transactions'	NA
f)	Date of approval by the Board	NA
g)	Amount paid as advances, if any	NA
h)	Date on which the special resolution was passed in General meeting as required under first proviso to section 188	NA

II. Details of contracts or arrangements or transactions at Arm's length basis.

i) Lease rentals- Bhagyanagar Chemicals Limited

Sl.No.	Particulars	Details
a)	Name (s) of the related party & nature of relationship	Bhagyanagar Chemicals Limited Wholly Owned Subsidiary
b)	Nature of contracts/arrangements/transaction	Lease rentals
c)	Duration of the contracts/arrangements/transaction	1-9-2003 to 31-3-2029 (Lease Deed)
d)	Salient terms of the contracts or arrangements or transaction including the value, if any	Lease rental agreement between BCL & Balaji Amines Ltd. for Rs 10,000/- p.m
e)	Date of approval by the Board	28 <sup>th</sup> July 2003
f)	Amount paid as advances, if any	Nil

ii) Purchase - Balaji Greentech Products Limited

Sl.No.	Particulars	Details
a)	Name (s) of the related party & nature of relationship	Balaji Greentech Products Limited Subsidiary Company
b)	Nature of contracts/arrangements/transaction	Purchase of CFL Lamps
c)	Duration of the contracts/arrangements/transaction	1 <sup>st</sup> April 2016 to 31 <sup>st</sup> March 2017
d)	Salient terms of the contracts or arrangements or transaction including the value, if any	Rs 31,325/-
e)	Date of approval by the Board	NA
f)	Amount paid as advances, if any	Nil

## iii) Advances for Capital Assets - Balaji Greentech Products Limited

Sl.No.	Particulars	Details
a)	Name (s) of the related party & nature of relationship	Balaji Greentech Products Limited
b)	Nature of contracts/arrangements/transaction	Capital Advances
c)	Duration of the contracts/arrangements/transaction	1 <sup>st</sup> April 2016 to 31 <sup>st</sup> March 2017
d)	Salient terms of the contracts or arrangements or transaction including the value, if any	NA
e)	Date of approval by the Board	07-05-2014
f)	Amount paid as advances, if any	27,10,37,236

## iv) Office Rent-KPR House I Family trust

Sl.No.	Particulars	Details
a)	Name (s) of the related party & nature of relationship	KPR House/Family trust
b)	Nature of contracts/arrangements/transaction	Office Rent
c)	Duration of the contracts/arrangements/transaction	1 <sup>st</sup> April 2016 to 31 <sup>st</sup> March 2017
d)	Salient terms of the contracts or arrangements or transaction Including the value, if any	Lease agreement for office space Rs. 53,820/- p.m
e)	Date of approval by the Board	NA
f)	Amount paid as advances, if any	Nil



**INFORMATION AS REQUIRED UNDER SCHEDULE V OF SEBI (LISTING OBLIGATION REQUIREMENTS) REGULATIONS, 2015**
**RELATED PARTY DISCLOSURES:**

Name of the related party	Relationship	Nature of Transaction	Transaction value Rupees	Balance outstanding – Receivable / (-) Payable as on date of Balance Sheet Rupees	Amount written off / back
<b>Bhagyanagar Chemicals Limited</b>	A Subsidiary company	a. Lease rentals b. Loan given	a. ₹ 1,20,000/- b. ₹ 72,00,201/-	a. Nil b. ₹ 72,00,201/-	Nil
<b>Balaji Greentech Products Limited</b>	Company in which the Enterprise is substantially interested, by holding 66% of shares in the total paid up share capital.	a. Purchases b. Advance for capital assets	a. ₹ 31,325/- b. ₹ 27,10,37,236/-	a. Nil b. ₹ 27,10,37,236/-	Nil
<b>KPR House / Family Trust</b>	A co-ownership in which Directors and their relatives are interested.	Office rent	₹ 6,45,840/-	₹ 53,820/-	Nil
<b>Balaji Sourcings Pvt. Ltd.</b>	A Company in which Directors are interested	a. Sales b. Purchase	a. ₹ 6,62,52,837/- b. ₹ 0/-	Nil	Nil

FOR AND ON BEHALF OF THE BOARD OF DIRECTORS

Place : Secunderabad  
Date : 11/05/2017

A. PRATHAP REDDY  
CHAIRMAN & MANAGING DIRECTOR  
DIN: 00003967

**Annexure-VI**
**FORM NO. MGT 9  
EXTRACT OF ANNUAL RETURN**

As on financial year ended on 31.03.2017

Pursuant to Section 92 (3) of the Companies Act, 2013 and rule 12(I) of the Company (Management &amp; Administration) Rules, 2014.

**I. REGISTRATION & OTHER DETAILS:**

1	CIN	CIN : L24132MH1988PLC049387
2	Registration Date	27/10/1988
3	Name of the Company	BALAJI AMINES LIMITED
4	Category/Sub-category of the Company	Manufacturing of Aliphatic Amines, their Derivatives and Specialty Chemicals
5	Address of the Registered office & contact details	Balaji Towers, No. 9/1A/1, Aasara Chowk, Hotgi Road, Solapur, Maharashtra – 413224 Phone: +91 – 217 – 2310824 Fax: +91 – 217 – 2451 521 email Id: cs@balajiamines.com
6	Whether listed company	YES
7	Name, Address & contact details of the Registrar & Transfer Agent, if any.	Venture Capital and Corporate Investments Pvt. Limited (CATEGORY-I REGISTRARS) 12-10-167 Bharatnagar Hyderabad-500018 Ph : 040-23818475/476; Fax: 040-23868024; email Id: info@vccilindia.com

**II. PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY**

(All the business activities contributing 10 % or more of the total turnover of the company shall be stated)

S.No.	Name and Description of main products / services	NIC Code of the Product/service	% to total turnover of the company
1	Manufacturing of Aliphatic Amines, their derivatives and Specialty chemicals	20119	97.79%
2	Running of 5 star Hotel BALAJI SAROVAR PREMIERE	55101	2.21%

**III. PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES -**

S.No.	Name and Address of the Company	CIN	Holding / Subsidiary /Associate	% of shares held	Applicable section
1	Bhagyanagar Chemicals Limited <b>Address:</b> BALAJI TOWERS', No. 9/1A/1, Hotgi Road, Aasara Chowk, Solapur, Maharashtra, India, 413224	U24110PN-1988PLC168219	Subsidiary	100%	2(87)
2	Balaji Greentech Products Limited <b>Address:</b> BALAJI TOWERS', No. 9/1A/1, Hotgi Road, Aasara Chowk, Solapur, Maharashtra, India, 413224	U24230PN-2005PLC168220	Subsidiary	66%	2(87)

#### IV. SHARE HOLDING PATTERN (EQUITY SHARE CAPITAL BREAKUP AS PERCENTAGE OF TOTAL EQUITY)

##### A) Category-wise Share Holding:

Category of Shareholders	No. of Shares held at the beginning of the year [As on 31-March-2016]				No. of Shares held at the end of the year [As on 31-March-2017]				% Change during the year
	Demat	Physical	Total	% of Total Shares	Demat	Physical	Total	% of Total Shares	
<b>A. Promoters</b>									
(1) Indian	-	-	-	-	-	-	-	-	-
a) Individual/ HUF	12858977	0	12858977	39.69	12869996	0	12869996	39.73	0.04
b) Central Govt	-	-	-	-	-	-	-	-	-
c) State Govt(s)	-	-	-	-	-	-	-	-	-
d) Bodies Corp.	4774720	0	4774720	14.73	4774720	0	4774720	14.73	NIL
e) Banks / FI	-	-	-	-	-	-	-	-	-
f) Any other	-	-	-	-	-	-	-	-	-
<b>Sub-total (A)(1)</b>	<b>17633697</b>	<b>0</b>	<b>17633697</b>	<b>54.42</b>	<b>17644716</b>	<b>0</b>	<b>17644716</b>	<b>54.46</b>	<b>0.04</b>
(2) Foreign	-	-	-	-	-	-	-	-	-
a) NRI Individuals	-	-	-	-	-	-	-	-	-
b) Other Individuals	-	-	-	-	-	-	-	-	-
c) Bodies Corp.	-	-	-	-	-	-	-	-	-
d) Banks / FI	-	-	-	-	-	-	-	-	-
e) Any other	-	-	-	-	-	-	-	-	-
<b>Sub-total (A)(2)</b>									
Total Shareholding of Promoter (A)= (A)(1)+(A)(2)	-	-	-	-	-	-	-	-	-
<b>B. Public Shareholding</b>									
I. Institutions	-	-	-	-	-	-	-	-	-
a) Mutual Funds					240683		240683	0.74	0.74
b) Banks / FI	7116	0	7116	0.02	10343	0	10343	0.03	0.01
c) Central Govt	-	-	-	-	-	-	-	-	-
d) State Govt(s)	-	-	-	-	-	-	-	-	-
e) Venture Capital Funds	-	-	-	-	-	-	-	-	-

# IV. SHARE HOLDING PATTERN (EQUITY SHARE CAPITAL BREAKUP AS PERCENTAGE OF TOTAL EQUITY)

## A) Category-wise Share Holding:

Category of Shareholders	No. of Shares held at the beginning of the year [As on 31-March-2016]				No. of Shares held at the end of the year [As on 31-March-2017]				% Change during the year
	Demat	Physical	Total	% of Total Shares	Demat	Physical	Total	% of Total Shares	
f) Insurance Companies	-	-	-	-	-	-	-	-	-
g) FIs	0	0	0	0	77054		77054	0.24	0.24
h) Foreign Venture Capital Funds	-	-	-	-	-	-	-	-	-
i) Others (specify)	-	-	-	-	-	-	-	-	-
<b>Sub-total (B)(1):-</b>	7116	0	7116	0.02	328080		328080	1.01	0.99
<b>2. Non-Institutions</b>									
a) Bodies Corp.	1243498	14000	1257498	3.88	947377	14000	961377	2.97	(0.91)
i) Indian	-	-	-	-	-	-	-	-	-
ii) Overseas	-	-	-	-	-	-	-	-	-
b) Individuals	-	-	-	-	-	-	-	-	-
i) Individual shareholders holding nominal share capital up to Rs. 1 lakh	5380290	594560	5974850	18.44	4902785	563060	5465845	16.87	(1.57)
ii) Individual shareholders holding nominal share capital in excess of Rs 1 lakh	6984596	0	6984596	21.56	6794765	0	6794765	20.97	(0.59)
c) Others (specify)	-	-	-	-	-	-	-	-	-
Clearing Member	147803	0	147803	0.46	35859	0	35859	0.11	(0.35)
Trust	9679	0	9679	0.03	22502	0	22502	0.07	0.04
Non Resident Individuals	280497	0	280497	0.87	108171	0	108171	0.33	(0.53)
Foreign Portfolio Investors – Corporate (FPI)	105264	0	105264	0.32	1039685	0	1039685	3.21	2.88
<b>Sub-total (B)(2):-</b>	14151627	608560	14760187	45.56	13851144	577060	14428204	44.53	(1.03)
Total Public Shareholding (B)=(B)(1)+ (B)(2)	14158743	608560	14767303	45.58	13928198	0	14756284	45.54	(0.03)
<b>C. Shares held by Custodian for GDRs &amp; ADRs</b>	-	-	-	-	-	-	-	-	-
<b>Grand Total (A+B+C)</b>	<b>31792440</b>	<b>608560</b>	<b>32401000</b>	<b>100</b>	<b>31572914</b>	<b>577060</b>	<b>32401000</b>	<b>100</b>	<b>0</b>

**B) Shareholding of Promoters:-**

Sl.No.	Shareholder's Name	Shareholding at the beginning of the year			Shareholding at the end of the year			% change in shareholding during the year
		No. of Shares	% of total Shares of the company	% of Shares Pledged / encumbered to total shares	No. of Shares	% of total Shares of the company	% of Shares Pledged / encumbered to total shares	
1	APR HOLDINGS INVESTMENTS PVT LIMITED	4774720	14.74	32.11	4774720	14.74	0.00	0.00
2	A SRINIVAS REDDY	1650811	5.09	0.00	1650811	5.09	0.00	NIL
3	A ANNAPURNA DEVI	314850	0.97	0.00	314850	0.97	0.00	NIL
4	ANDE PRATHAP REDDY	4914748	15.17	63.58	4914748	15.17	0	NIL
5	RAJESWAR REDDY NOMULA	594895	1.84	84.05	594895	1.84	0	NIL
6	D RAM REDDY	466905	1.44	91.02	466905	1.44	0	NIL
7	GADDAM RAJA REDDY	403775	1.25	0.00	403775	1.25	84.21	NIL
8	A MEENA DEVI	144110	0.44	0.00	144110	0.44	0.00	NIL
9	NOMULA SARITA	398000	1.23	0.00	398000	1.23	0.00	NIL
10	GADDAM HEMANTH REDDY	705020	2.18	70.92	705020	2.18	0	NIL
11	A SHAKUNTHALA DEVI	1944450	6.00	0.00	1944450	6.00	0.00	NIL
12	DUNDURAPU VANDANA	217000	0.67	0.00	228019	0.70	0.00	0.04
13	GADDAM MADHUMATHI	574150	1.77	26.13	574150	1.77	0.00	NIL
14	NOMULA EESHAN REDDY	99500	0.31	0.00	99500	0.31	0.00	NIL
15	NOMULA DEEPTI	304500	0.94	0.00	304500	0.94	0.00	NIL
16	TANMAI REDDY RAM EDDY DUNDURAPU	106253	0.33	0.00	106253	0.33	0.00	NIL
17	LAASYA GADDAM	10010	0.03	0.00	10010	0.03	0.00	NIL
18	KOMALI GADDAM	10000	0.03	0.00	10000	0.03	0.00	NIL
	<b>TOTAL</b>	<b>17633697</b>	<b>54.42</b>	<b>38.20</b>	<b>17644716</b>	<b>54.46</b>	<b>1.05</b>	<b>0.04</b>

**C) Change in Promoters' Shareholding:**

Sl. No.	Particulars	Shareholding at the beginning of the year		Cumulative shareholding during the year	
		No. of shares	% of total shares of the company	No. of shares	% of total shares of the company
	At the beginning of the year	<b>17633697</b>	<b>54.42</b>	<b>17633697</b>	<b>54.42</b>
	Date wise Increase / Decrease in Promoters Shareholding during the year specifying the reasons for increase/decrease (e.g. allotment/transfer/bonus/sweat equity etc.):	31-08-2016 to 25-11-2016 - 7,435 Equity Shares Acquired by D Vandana through market purchase  15-11-2016 to 25-11-2016 - 3,584 Equity Shares Acquired by D Vandana through off market purchase			
	At the end of the year			<b>17644716</b>	<b>54.46</b>

**D) Shareholding Pattern of top ten Shareholders: (Other than Directors, Promoters and Holders of GDRs and ADRs):**

Sl. No	Name	No. of Shares at the beginning of the year (01.04.2016)	% of total shares of the company	Date	Increase/ Decrease In Shareholding	Reason	Cumulative Shareholding	% of total shares of the company
1	KISHAN REDDY NALLA	1091000	3.37	10-06-2016	(10000)	Sale	1091000	3.37
	At the end of the year (31.03.2017)			24-06-2016	(2500)	Sale	1078500	3.33
2	VINEEL REDDY NALLA	1050145	3.24		No Change		1050145	3.24
3	VINITHA NALLA	958440	2.96		No Change		958440	2.96
4	VIJAYA NALLA	798500	2.46		No Change		798500	2.46
5	THE PABRAI INVESTMENT FUND IV, LP	0	0	17-06-2016	0	Purchase	73450	0.23
				24-06-2016	109543	Purchase	182993	0.56
				08-07-2016	67889	Purchase	300837	0.93
				15-07-2016	58961	Purchase	359798	1.11
				22-07-2016	59778	Purchase	419576	1.29
				29-07-2016	39556	Purchase	459132	1.42
				05-08-2016	50283	Purchase	509415	1.57
				12-08-2016	38754	Purchase	548169	1.69
				19-08-2016	21738	Purchase	569907	1.76
				26-08-2016	25472	Purchase	595379	1.84
				02-09-2016	11825	Purchase	607204	1.87
	At the end of the year (31.03.2017)						607204	
6	VEERA REDDY YANNAM	0	0	23-09-2016	36174	Purchase	36174	0.11
	SRINIVAS REDDY YANNAM			30-12-2016	428949	Purchase	465117	1.44
	VIJAYA LAXMI YANNAM			24-02-2017	200	Purchase	465317	1.44
				31-03-2017	(100)	Sale	465217	1.44
	At the end of the year (31.03.2017)						465217	1.44

7	VIJAYA LAXMIYANNAM VEERA REDDYANNAM SRINIVAS REDDYANNAM	399196	1.23	No Change		399196	1.23
8	DEVABHAKTUNI KRISHNA KUMARI	322819	1	No Change		322819	1
9	YELAMANCHALI BEBI SAROJINI	283049	0.87	No Change		283049	0.87
10	HSBC MIDCAP EQUITY FUND		0	0 0		0	0
				16-12-2016	0 Purchase	150000	0.46
				30-12-2016	5000 Purchase	155000	0.48
				06-01-2017	7732 Purchase	162732	0.50
				13-01-2017	1520 Purchase	164252	0.51
				20-01-2017	1691 Purchase	165943	0.51
				27-01-2017	4740 Purchase	170683	0.53
				03-02-2017	10000 Purchase	180683	0.56
				10-02-2017	20000 Purchase	200683	0.62
				24-03-2017	30000 Purchase	230683	0.71
				31-03-2017	10000 Purchase	240683	0.74
	At the end of the year (31.03.2017)					240683	0.74



**E) Shareholding of Directors and Key Managerial Personnel:**

Sl. No.	Shareholding of each Directors and each Key Managerial Personnel	Shareholding at the beginning of the year		Cumulative Shareholding during the year	
		No. of shares	% of total shares of the company	No. of shares	% of total shares of the company
1	Sri.A. Prathap Reddy	49,14,748	15.17	49,14,748	15.17
2	Sri. N. Rajeshwar Reddy	5,94,895	1.84	5,94,895	1.84
3	Sri. D. Ram Reddy	4,66,905	1.44	4,66,905	1.44
4	Sri. G. Hemanth Reddy	7,05,020	2.17	7,05,020	2.17
5	Sri. A. Srinivas Reddy	16,50,811	5.09	16,50,811	5.09
6	Sri. M. Amarender Reddy	-	NIL	-	NIL
7	Sri.T. Naveena Chandra	50	0.000154	50	0.000154
8	Sri. C.S.N. Murthy	2000	0.006173	2000	0.006173
9	Sri. Kashinath R Dhole	-	NIL	-	NIL
10	Mrs.Vimala B Madon	-	NIL	-	NIL
11	Mrs.Arati V. Bandi	-	NIL	-	NIL

**V) INDEBTEDNESS**-Indebtedness of the Company including interest outstanding/accrued but not due for payment.

(Amount in Rs.)

	Secured Loans excluding	Unsecured Loans	Deposits	Total Indebtedness
<b>Indebtedness at the beginning of the financial year</b>				
i) Principal Amount	1505712573	86337260	0	1592049833
ii) Interest due but not paid	3045861	0	0	3045861
iii) Interest accrued but not due	0	0	0	0
<b>Total (i+ii+iii)</b>	<b>1508758434</b>	<b>86337260</b>	<b>0</b>	<b>1595095694</b>
<b>Change in Indebtedness during the financial year</b>				<b>0</b>
* Addition	782288725		0	782288725
* Reduction	1256841064	86337260	0	1343178324
<b>Net Change</b>	<b>-474552339</b>	<b>-86337260</b>	<b>0</b>	<b>-560889599</b>
<b>Indebtedness at the end of the financial year</b>				<b>0</b>
i) Principal Amount	1031780075	0	0	1031780075
ii) Interest due but not paid	2426019	0	0	2426019
iii) Interest accrued but not due	0	0	0	0
<b>Total (i+ii+iii)</b>	<b>1034206094</b>	<b>0</b>	<b>0</b>	<b>1034206094</b>

## VI. REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL

### A. Remuneration to Managing Director, Whole-time Directors and/or Manager:

(Amount in Rs.)

Sl. No.	Particulars of Remuneration	Name of MD/WTD/Manager					Total Amount
		Mr A. Prathap Reddy	Mr. N. Rajeshwar Reddy	Mr. D. Ram Reddy	Mr. G. Hemanth Reddy	Mr. A. Srinivas Reddy	
1	Gross salary	47,33,200	37,81,200	37,81,200	37,81,200	32,88,000	1,93,64,800
	(a) Salary as per provisions contained in section 17(1) of the Income-tax Act, 1961	-	-	-	-	-	-
	(b) Value of perquisites u/s 17(2) Income-tax Act, 1961	-	-	-	-	-	-
	(c) Profits in lieu of salary under section 17(3) Income-tax Act, 1961	Nil	Nil	Nil	Nil	Nil	Nil
2	Stock Option	Nil	Nil	Nil	Nil	Nil	Nil
3	Sweat Equity	Nil	Nil	Nil	Nil	Nil	Nil
4	Commission - as % of profit - others, specify	3,79,01,018 Nil	2,46,41,612 Nil	2,46,41,612 Nil	1,04,30,206 Nil	2,51,34,812 Nil	12,27,49,260 Nil
5	Others, please	-	-	-	-	-	-
	Total(A)	4,26,34,218	2,84,22,812	2,84,22,812	1,42,11,406	2,84,22,812	14,21,14,060
	Ceiling as per the Act	Maximum upto 14,21,14,060/-					

\*Mr. G. Hemanth Reddy, the Whole Time Director of the company is also the CFO of the company and do not draw any salary in the capacity of CFO. The above details of remuneration in item C.REMUNERATION TO KEY MANAGERIAL PERSONNEL OTHER THAN MD/MANAGER/ WTD is drawn in the capacity of the Whole Time Director of the Company.

**B. Remuneration to other Directors**

(Amount in Rs.)

Sl. No.	Particulars of Remuneration	Name of Directors				
		Mrs. Vimala B. Madon	Mr. T. Naveena Chandra	Mr. M. Amarendra Reddy	Mr. C.S.N. Murthy	Mr. Kashinath R. Dhole
1	Independent Directors	65,000	73,000	81,000	34,000	34,000
	Fee for attending board committee meetings	-	-	-	-	-
	Commission	-	-	-	-	-
	Others, please specify	Nil	Nil	Nil	Nil	Nil
	Total(1)	65,000	73,000	81,000	34,000	34,000
2	Other Non-Executive Directors					
	Fee for attending board committee meetings	-	-	-	-	-
	Commission	-	-	-	-	-
	Others, please specify	-	-	-	-	-
	Total(2)	-	-	-	-	-
	Total(8)=(1+2)	-	-	-	-	-
	Total Managerial Remuneration	65,000	73,000	81,000	34,000	34,000
	Overall Ceiling as per the Act	<b>With in Maximum of 1,00,000/- per independent director.</b>				

**C. REMUNERATION TO KEY MANAGERIAL PERSONNEL OTHER THAN MD / MANAGER / WTD**

(Amount in Rs.)

Sl. No.	Particulars of Remuneration	Key Managerial Personnel			
		CEO	CS	CFO*	Total
1	Gross salary		5,28,396	37,81,200	43,09,596
	(a) Salary as per provisions contained in section 17(1) of the Income-tax Act, 1961	-	-	-	-
	(b) Value of perquisites u/s 17(2) Income-tax Act, 1961	-	-	-	-
	(c) Profits in lieu of salary under section 17(3) Income-tax Act, 1961	-	-	-	-
2	Stock Option	-	-	Nil	-
3	Sweat Equity	-	-	Nil	-
4	Commission - as % of profit - others, specify...	- -	- -	1,04,30,206 -	1,04,30,206 -
5	Others, please specify	-	-	Nil	-
	<b>Total</b>	-	<b>5,28,396</b>	<b>1,42,11,406</b>	<b>1,47,39,802</b>

**VII. PENALTIES / PUNISHMENT / COMPOUNDING OF OFFENCES: NONE**

Type	Section of the Companies Act	Brief Description	Details of Penalty/ Punishment/ Compounding fees imposed	Authority [RD/NCLT/ COURT]	Appeal made, if any (give Details)
<b>A.COMPANY</b>					
Penalty	-	-	-	-	-
Punishment	-	-	-	-	-
Compounding	-	-	-	-	-
<b>B. DIRECTORS</b>					
Penalty	-	-	-	-	-
Punishment	-	-	-	-	-
Compounding	-	-	-	-	-
<b>C. OTHER OFFICERS IN DEFAULT</b>					
Penalty	-	-	-	-	-
Punishment	-	-	-	-	-
Compounding	-	-	-	-	-

FOR AND ON BEHALF OF THE BOARD OF DIRECTORS

Place : Secunderabad  
Date : 11/05/2017

A. PRATHAP REDDY  
CHAIRMAN & MANAGING DIRECTOR  
DIN: 00003967

**Annexure - VII****MANAGEMENT DISCUSSION AND ANALYSIS REPORT****AN OVERVIEW OF INDIAN CHEMICAL INDUSTRY**

Chemical Industry in India is the third largest producer in Asia and sixth largest in the world.

Indian Chemical Industry is growing leaps and bounds and expected to continue its dominance.

National Chemical policy in India is being considered to be tabled for long, which shall enable the chemical industry in India to consolidate for giving thrust to exports and reduce the dependency on Imports. The policy will enable the industry to create an environment such that, Indian chemical industry shall grow inside of responsible care for environment and creating a self sustained infrastructure for chemical industries. It is also intended to prepare a frame work for setting up R & D centres, knowledge and learning centres all over the country with a thrust to impart training to all walks of people through skill development programs which in turn promote safety and security which shall give boost to entire chemical industry.

BAL has been playing a major role in indentifying opportunities in the chemical arena and so far successfully launched first time in India over half a dozen products over the years through its in house R & D centre.

Though Indian Chemical industry depends for its main raw materials for imports from Middle East and South East Asian countries. BAL has been playing a major role in offering value added products with backward and forward integration of its plants to domestic customers.

BAL's products are mainly catering to API, Agro Chemicals, Refineries, paints & Dyes, textiles and water treatment chemicals along with other industries.

**BUSINESS REVIEW AND FUTURE OUTLOOK:**

BAL is a leading manufacturer of specialty and Fine chemicals and Amines and its derivatives. The Company's exports have been increasing over the years and they stood around 17.75% of total sales. Over the years BAL has improved its performance both in value and volume growth.

Majority of customers are in the following Industrial verticals

1. PHARMA API'S
2. AGRO CHEMICALS
3. REFINERIES
4. WATER TREATMENT CHEMICALS & RUBBER CHEMICALS
5. LEATHER PROCESSING CHEMICALS
6. DYE STUFFS & PAINT INDUSTRY

The Indian Chemical Industry has been growing rapidly and creating ripples in the Global scenario in terms of large volumes driven by high growth rate in major industries. In this direction the company has emerged as a leader by evolving from being a local player to a global player by adopting new technologies in processes and selection of product mix, such that the company keeps its outstanding performance as a leader.

With the REACH CERTIFICATION for some of the products, the company is able to achieve growth in exports and compete with MNC's.

The company takes pride in having world-class facilities for all of our products so that the scale of operations will improve the margins over a period of time. The future is for those who are prepared for any challenges and the company has consolidated all its strengths by expanding existing capacities, adopting new process and diversification to enhance value chains of some of the products and entering into larger arena by scale of plants.

With proactive policies of Government of India coupled with increasing reputation of Indian products in the international arena we believe a new age of more aggressively priced Indian Chemical products based on lower commodity prices has come into effect. This will lead to an ever increasing overall market size which we believe will help your company's topline and bottom-line over the next couple of years. Fluctuations in China as well as a slightly more negative outlook in Europe may put a slight damper on the overall growth story while still enjoying strong underlying fundamentals.

Your Company through its world class facilities, Continuous R&D driven process improvements, forward integrated suite of products is well positioned to take advantage of the opportunities as well as face the challenges in the world economy.

## **B) Hotel Industry Outlook**

Solapur is the fastest growing city in Western Maharashtra. The five star hotel at Solapur has been actively considered as a venue for large national conferences of doctors as well as other professionals, which works well within their budgets and also gives these organizations a chance to showcase a new city. We are hopeful this trend will continue over the current year leading to higher occupancy and better utilization of our conference facilities apart from other major events being planned.

## **FINANCIAL PERFORMANCE:**

The financial statements are prepared in compliance with the provisions of Companies Act, 2013 read with the rules and regulations and other applicable laws as per the guidelines of the Ministry, and as per the generally accepted accounting practices prevalent in India. The performance of the company is discussed in detail in the financial highlights in directors' report to the members of this report.

## **STRENGTH, OPPORTUNITIES & THREATS**

Your company's competitive strengths are as follows:

1. Work on continuous process improvements by adopting new techniques.
2. Efficient servicing and long-standing client relationships.
3. Selection of new processes for the existing products and optimizing the process parameters.
4. Integrated Forward and Backward integration with products having high growth to increase in value chain of the products.
5. India's first and only manufacturer of multiple Specialty Chemical Products (such as Morpholine, PVPK-30, NMP, GBL, 2P, NEP)
6. With substantial capacities in aliphatic amines, your company is well positioned to cater to increasing Indian market for Aliphatic Amines
7. Proper risk assessment and risk mitigation plans

## **SEGMENT-WISE OR PRODUCT-WISE PERFORMANCE:**

During the year the Company has not only posted outstanding performance in the Amines segment for its product mix but have also shown an improved growth of exports.

BAL has been continuing to play the Key role in wider segments of specialty Chemicals, Amines and its derivatives. Balaji Amines Limited seeing the opportunities in this sector have embarked on setting up large capacities for manufacture of specialty chemicals which have wide application in pharma, Agrochemicals, Dyestuffs and other industries.

With the setup of our 5 Star Hotel, Solapur has started to be actively considered as a venue for large national conferences of Doctors as well as other professionals, which works well within their budgets and also gives these organizations a chance to showcase a new city. This trend will continue over the years leading to higher occupancy and better utilization of our facilities.

## **INTERNAL CONTROL SYSTEM**

The Company has an adequate internal control system, commensurate with the size and nature of its business. The system is supported by documented policies, guidelines and procedure to monitor business and operational performance, which is aimed at ensuring business integrity and promoting operational efficiency. Internal controls are supplemented by an extensive program of internal audits, reviewed by management according to the documented policies, guidelines and procedures. These controls are designed to ensure that financial and other records are reliable for preparing financial information and other reports, and for maintaining regular accountability of the company's assets.

## **MATERIAL DEVELOPMENT IN HUMAN RESOURCES/INDUSTRIAL RELATIONS FRONT, INCLUDING NUMBER OF PEOPLE EMPLOYED.**

The Company recognizes that human resource is the main element of production, and has established a good network in engaging all constituents of the BAL family in nurturing and developing best human resources by recruiting available talent. Employees are

provided with continuous opportunities for active learning and develop their skills which are viewed as key drivers of their career growth, thereby contributing to the success of the organization along with their individual growth. The remuneration structure is linked directly with performance. This performance management system reinforces organization's work culture with proper key performance indicators (KPI'S) being established.

The Company acknowledges that, human resources are its biggest assets who have been nurtured within our organizational culture and improves over the years.

The company had introduced various platforms such as House committees, safety committees etc., whereby employees exchange their views and share suggestions with middle and senior management. The management has experienced that this system resulted in cordial sharing of information and establish mutually beneficial relationships and employee participation in the day-to-day operations of the company. The company always, maintained harmonious and happy relations with all its employees.

Your Company is continuously striving to create excellent environment, opportunities and systems to facilitate identification, development, and utilization of each member of Balaji family to their full potential and inculcating a sense of belongingness.

Your Company's industrial relations continued to be harmonious during the year under review.

### **SAFETY, HEALTH & ENVIRONMENT**

Safety is considered as highest priority and all the efforts are being made to ensure safe working Environment for employees. All probable incidents are analyzed in safety committee meetings and preventive and corrective actions are taken accordingly. All Employees are regularly trained in safe practices to be followed at work place at all the times and keep the environment as serene as possible by adopting 3 R'S (Reduce, Recycle & Reuse).

### **RISKS & CONCERNS AND RISK MITIGATION**

The Company has a robust and well-structured risk management system in place. The company is responsible for and ensures Effective Risk Management including risk identification and mitigation. A team of professionals are given responsibility of each location to analyze risk and assess the potential concerns and address the same to mitigate any potential risks.

The Company has a systematic risk identification and mitigation framework in place, there are certain business risks, which are external and intrinsic to the company. Over these risks the company has very little control. Some of these include a general downturn in market demand conditions, escalation in raw material prices/Risk of Forex fluctuations and changes in regulatory frameworks in India and elsewhere.

### **DISCUSSION ON FINANCIAL PERFORMANCE WITH RESPECT TO OPERATIONAL PERFORMANCE:**

During the year despite of slow down of major markets, your Company posted excellent results for the year. This is a result of the effective operational efficiencies by achieving the optimum capacities utilizations and effective cost reductions strategies by various teams of the Company.

Your Company's quest for excellence in all spheres has contributed in this outstanding performance. Most of the plants were operational at optimum utilization and contributed to the excellent results.

Your company continues to develop world class process parameters and operate them to achieve maximum value for each resource.

### **CAUTIONARY STATEMENT**

Statements in this management discussion and analysis report describing the company's objectives, projections, estimates and expectations may be 'forward looking statements' within the meaning of applicable laws and regulations. Forward looking statements are identified in this report, by using words 'anticipates', 'believes', 'Expects', 'intends', prospects and similar expressions in such statements. Although we believe our expectations are based on reasonable assumptions, these forward-looking statements may be influenced by numerous risks and uncertainties that could cause actual outcomes and results to be materially different from those expressed or implied.

FOR AND ON BEHALF OF THE BOARD OF DIRECTORS

Place : Secunderabad  
Date : 11/05/2017

A. PRATHAP REDDY  
CHAIRMAN & MANAGING DIRECTOR  
DIN: 00003967



# Annexure - VIII

## REPORT ON MANAGERIAL REMUNERATION

As per Section 197 of the Companies Act 2013

Read with Rule 5 of The Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014

### (A) Details pertaining to remuneration as required under Section 197 (12) of the Companies Act, 2013 read with Rule 5(1) of the (Appointment and Remuneration of Managerial Personnel) Rules, 2014

- i). The percentage increase in remuneration of each Director, Chief Financial Officer and Company Secretary during the financial year 2016-17, ratio of the remuneration of each Director to the median remuneration of the employees of the company for the financial year 2016-17, and the comparison of remuneration of each Key Managerial Personnel (KMP) against the performance of the Company are as under:

Sr. No.	Name of Director/KMP and Designation	*Remuneration of Director KMP for the financial year 2016-17 (Rs. in Lacs)	% increase in Remuneration in the Financial year 2016-17	Ratio of remuneration of each Director to median remuneration of employees
1	A. Prathap Reddy Chairman & Managing Director	47.33	6.62%	29.03
2	N. Rajeshwar Reddy Joint Managing Director	37.81	4.53%	23.19
3	D. Ram Reddy Joint Managing Director	37.81	4.53%	23.19
4	G. Hemanth Reddy Whole Time Director & CFO	37.81	4.53%	23.19
5	A. Srinivas Reddy Whole Time Director	32.88	66.65%	20.17
6	Mrs. Arati V. Bandi Company Secretary	5.28	1.15%	3.24

\*Remuneration excludes Commission paid to the Directors as a % of Profits

- ii) The median remuneration of employees' of the Company during the financial year:  
The median remuneration of employees' of the Company during the financial year was Rs.163020/-
- iii) The percentage increase in the median remuneration of employees in the financial year:  
The percentage increase in the median remuneration of employees in the financial year ending March 31, 2017 was Rs.19380/- (13.50%)
- iv) The number of permanent employees on the rolls of Company as at March 31, 2017:  
There were 773 permanent employees on the rolls of Company as on 31st March, 2017.
- v) Average percentile increase already made in the salaries of employees other than the managerial personnel in the last financial year and its comparison with the percentile increase in the managerial remuneration and justification thereof and point out if there are any exceptional circumstances for increase in the managerial remuneration:  
The average annual increase across the organization was around 23%. However, the total increase was approximately 23%, after accounting for promotions and corrections.

Based on industry bench mark data and as per the terms of appointment the annual salary increase for the Managerial Personnel in the last financial year was asunder:

- A. Prathap Reddy - Increase by 6.62%
- N. Rajeshwar Reddy - Increase by 4.53%
- D. Ram Reddy - Increase by 4.53.%
- G. Hemanth Reddy - Increase by 4.53.%
- A. Srinivas Reddy - Increase by 66.65.%

There were no exceptional circumstances for increase in the managerial remuneration

The Company affirms that remuneration to the Directors and Key Managerial Personnel is as per the remuneration policy of the Company.

**(B) Statement of Particulars of Employees Pursuant to Provisions of Rule 5 (2) of Section 197 (12) of the Companies Act 2013 read with Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014**

The employees who are in receipt of remuneration more than Rs 102.00 Lakhs (One Crore Two lakh rupees) p.a or Rs 8.50 lakhs p.m

Sl. No.	Name and Designation	Nature of Employment	Qualifications and Experience of the employee	Date of commencement of Employment	The Last Employment held before joining the Company	Remuneration for FY 2016-17 (Rs in Lakhs)	Whether employee is relative of any director or Manager of the Company
1	A. Prathap Reddy Chairman & Managing Director	Contractual	He is a Civil Engineer by Qualification, He has over 40 Years of experience across varied Industries. (66 Years.)	27th Oct 1988	Nil	426.34	1. Father of Mr. A. Srinivas Reddy 2. Father In Law of Mr. G. Hemanth Reddy 3. Uncle of Mr. D. Ram Reddy
2	N. Rajeshwar Reddy Joint Managing Director	Contractual	He holds a Bachelor's degree in Commerce and has over 30 years of experience across varied industries. (62 Years)	27th Oct 1988	Nil	284.22	Brother-in-Law of Mr. G. Hemanth Reddy
3	D. Ram Reddy Joint Managing Director	Contractual	He has over 30 years of experience in varied industries. (56 Years)	15th Jan 1989	Nil	284.22	1. Nephew of Mr. A. Prathap Reddy 2. Cousin of Mr. A. Srinivas Reddy

4	G. Hemanth Reddy Whole Time Director & CFO	Contractual	He is a post graduate in management with Finance and Marketing as specialization having more than 25 years of experience spread across various businesses. He has been instrumental in setting up of Bhagyanagar Woodplast Limited and successfully managed the IPO of Bhagyanagar Woodplast Limited. As an Executive Director, he has implemented various projects globally such as water supply projects in Africa, Solar project in Africa and Rural electrification and Global Sourcing of material for various water supply projects in Africa. He joined Balaji Amines Limited as Whole Time Director responsible for finance, operations and administration of Unit-II of the Company. He is also being appointed as the Chief Financial Officer of the company w.e.f 7/03/2015 (51 Years)	28th July 2008	Bhagyanagar Woodplast Limited	142.11	1. Son-in-Law of Mr. A. Prathap Reddy 2. Brother-in-Law of Mr. N. Rajeshwar Reddy 3. Brother-in-Law of Mr. A. Srinivas Reddy
5	A. Srinivas Reddy Whole Time Director	Contractual	He is a Post Graduate in Computer science and an MBA from Indian School of Business (ISB) Hyderabad. He started his career in one of the largest management consulting firms in USA Capgemini as a management consultant. and worked in various capacities in different countries. He is currently managing a KPO with offices in India and USA. He has worked as project manager on multiple projects at large for tune 100 US companies including Sprint, Goodyear, Agilent technologies Cummins Inc, etc. (42 Years)	11th May 2013	Nil	284.22	1. Son of Mr. A. Prathap Reddy  2. Brother-in-Law of Mr. G. Hemanth Reddy  3. Cousin of Mr. D. Ram Reddy

6	Prakash Baliram Chaudhari (VP-Production)	Contractual	He holds a Bachelor's Degree {B.Sc. -Tech.(Petrochemical)} and he has over 41 years experience in Chemicals Production. (64 Years)	1st April 1998	Atul Limited, Ankleshwar	25.04	No
7	Hanumantha Reddy Thippa Reddy Bayalu (Sr. GM - Operations)	On Roll	He is a Post Graduate with BE (Chem.) and he has over 27 experience in Projects & Process (51 Years)	1st Nov 2016	Netmatrix Crop Care Limited, Visakapatnam	18.00	No
8	Rajeshwar Reddy Kishta Reddy Baddam (DGM - Qc & QA)	On Roll	He is a Post Graduate in Science (M. Sc. ) and he has over 27 years experience in Quality Control & Quality Assurance. (57 Years)	15th May 1990	NA	14.00	No
9	Mohamad Hanif Abdulsattar Bendre (GM - Operations)	On Roll	He holds a Bachelor's Degree {B.Sc. (Tech.)} & Chemical Engineer - Pharmaceutical & Fine Chemical and he has over 30 years experience in Production. (55 Years)	10th Sept 2008	NA	14.00	No
10	Govind Raybhanrao Menchekare (DGM - Production)	On Roll	He holds a Bachelor's Degree {B.Sc. (PCM)} & he has over 21 years experience in Production. (41 Years)	24th Jan 1996	NA	13.60	No

(i) There were no other employees drawing remuneration of Rs. 8.50 Lakhs p.m or above / Rs. 102 Lakhs p.a or above whether employed throughout or part of the financial year.

(ii) No employees are covered under rule 5(2)(iii) of Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014

(iii) The Remuneration of top 5 employees includes commission on profits.

FOR AND ON BEHALF OF THE BOARD OF DIRECTORS

Place : Secunderabad  
Date : 11/05/2017

A. PRATHAP REDDY  
CHAIRMAN & MANAGING DIRECTOR  
DIN: 00003967

**Annexure-IX**

**CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNINGS AND OUTGO**

**[Section 134 (3) (m) of The Companies Act, 2013 read with Rule 8 (3) of The Companies (Accounts) Rules, 2014]**

**A. Conservation of Energy (Enclosed in Form A)**

**(a) The steps taken or impact on conservation of energy:**

The Company has an excellent team of professionals and Industry specialists on retainers who are responsible for improving energy conservation. The team implements the latest trends, developments & technologies available in conserving energy across all the units.

The areas of conservation of energy are:

- a) Low cost of power and Steam generation & optimum recovery of energy by synchronization
- b) Water conservation and waste water utilization by various methods
- c) Recovery of energy from the process

**(b) Steps taken by the Company for utilizing alternate sources of energy**

The company has completed off grid solar power generation system setup at Solapur Administrative office that has been responsible for partially fulfilling power requirements of the office. The company continues to explore additional opportunities for alternative sources of energy in other areas that have both environmental as well as financial improvements.

**(c) The capital investment on energy conservation equipments**

The company has implemented various energy conservative measures, which has resulted in reducing energy costs and improving efficiency of various plants.

- i) Optimizing the usage of energy efficient pumping systems.
- ii) Waste water recovery system through New R.O. unit.

Impact of the above measures are:

- i) Free power to part of the offices through solar unit. Sustainable usage of water resources.
- ii) The overall reduction of energy costs and also efficiency of various plants have been Improved.

**B. Technology Absorption**

(i) Efforts made towards technology absorption: Through the R&D initiatives new products/processes developed, involves usage of latest technology, process and methods.

(ii) The Benefits derived like product improvement, cost reduction, product development or import substitution:

- a) Impact on Environment is minimized
- b) Process Time and cost reduced substantially.

(iii) In case of imported technology (imported during the last three years reckoned from the beginning of the financial year) - NIL

- (a) The details of technology imported- NA
- (b) The year of import- NA
- (c) Whether the technology been fully absorbed- NA
- (d) If not fully absorbed, areas where absorption has not taken place, and the reasons thereof- NA

### C. Foreign Exchange Earnings and Outgo

Your company has been making continuous efforts for marketing its products globally and has resulted in growing export markets. The particulars are as under:

#### Foreign Exchange Earnings and Outgo

Sl. No.	Nature of Income/ Expenses	Current Year		Previous Year	
		Amount In Foreign Currency	Amount In INR	Amount In Foreign Currency	Amount In INR
1.	Export Earning	USD 1,21,33,654.24 EURO 61,14,768.60	81,63,84,633.00 44,09,14,633.00	USD 4,51,601.72 EURO 77,20,019.60 GBP 1,87,960.00	61,22,72,916.24 55,48,57,984.14 1,83,35,998.40
2.	Sales Commission	USD 70,022.20	46,62,276.00	USD 81,797.70	52,71,524.38
3.	Registration & Renewals	USD 5,132.00 EURO 1,14,127.61	3,45,981.00 83,62,027.00	USD 302.00	18,823.66
4.	Travelling Expenses	USD 13,000.00 EURO 700.00 UAE 575.00 (DIRAHAM)	886945.00 59185.00 10983.00	USD 28,800.00 EURO 1,430.00 AED 145.00 RMB 4,540.00	19,09,009.80 1,10,656.50 2,494.00 47,938.81
5.	Exhibition Charges	EURO 52472.75	38,13,695.00	EURO 57,100.49 GBP 380.00	41,86,976.43
6.	Capital Goods & Spares	USD 85,145.00	57,18,660.00	USD 1,25,960.00	82,82,551.88
7.	Raw Material	USD 2,49,73,373.28	167,51,09,702.00	USD 1,38,91,082.36	90,97,12,455.92
8.	Lease Rent	USD 4316.00	2,88,482.00	USD 10,054.00	6,43,330.34
9.	Finance Charges	USD 67,553.90 EURO 98572.83	44,87,867.00 75,17,768.00	USD 89,200.43 EURO 1,59,166.39	58,06,662.10 1,14,65,439.39
10.	Transportation Charges	USD 1360.00	89,488.00	USD 658.98	43,166.91
11.	Instalment of Term Loan	USD 4,46,972.72	2,94,14,015.00	USD 4,20,287.49 EURO 12,85,714.32	2,90,43,040.00 9,19,16,700.54

Note: Previous year's figures are regrouped and reclassified wherever considered necessary.

**FORM A**  
**Form of Disclosure of particulars with respect to Consumption of Energy**

Sl. No.	Particulars	Current Year 2016-17	Previous Year 2015-16
A	POWER AND FUEL		
I	Electricity		
a)	Purchased Units	16840789	12393098
	Total Amount of Rupees	116664033	90523344
	Average rate per unit Rupees	6.93	7.30
b)	Own Generation		
I.	Through Diesel Generator		
	Units	299623	156112
	Total amount Rupees	7304471	3252350
	Average rate per unit Rupees	24.38	20.83
	II. Through Steam Turbine Units	10086700	11993900
	Total amount Rupees	52267726	415462255
	Average rate per unit Rupees	5.18	3.46
2	Coal		
	Coaking Coal for Boiler(MT)	75307.804	93926.064
	Total Cost Rupees	405052964	486017626
	Average rate per MT	5378.63	5174.47
3	Furnace Oil	Nil	Nil
4	Other		
	Fire Wood		
	Quantity(MT)	Nil	Nil
	Total Cost Rupees	Nil	Nil
	Average rate per MT	Nil	Nil
B.	CONSUMPTION PER UNIT OF PRODUCTION		
I.	Total Production (MT)		
a)	Speciality Chemicals, Aliphatic Amines & Derivatives	94682.871	80585.359
II.	Electricity(KWH)	287.56	304.56
III.	Furnace Oil(Liters)	Nil	Nil



## Particulars with Respect to Research and Development

### 1. Specific Areas in which the Company Carries out R&D

- a) New Products Acetonitrile, Povidone K-90 & Crospovidone.
- b) Backward and forward integration of products to improve value chain.
- c) Improvement of processes in existing plants.

### 2. Benefits Derived:

- a) Impact on Environment is minimized
- b) Process Time and cost reduced substantially.
- c) Overall performance of the company has been satisfactory and operating at a high scale of operations and optimum utilization of resources.

### 3. Future Course of Action

- a) Continuous improvement of processes and fine tuning process parameters to optimize utilization of energy, utilities and consumption of raw materials.
- b) Greater importance for both Backward & Forward integration of product lines for better realization an value addition.
- c) Continued emphasis on identifying new products / processes through in house R&D centre.

### 4. Expenditure on R&D

- a) Capital in nature           0.60 Crs.
- b) Revenue                    0.56 Crs.

### 5. Technology Absorption, Adoption and Innovation Efforts Made

Through the R&D initiatives new products/processes developed, involves usage of latest technology, process and methods.

FOR AND ON BEHALF OF THE BOARD OF DIRECTORS

Place : Secunderabad  
Date : 11/05/2017

A. PRATHAP REDDY  
CHAIRMAN & MANAGING DIRECTOR  
DIN: 00003967

**Annexure-X**
**REPORT ON CORPORATE GOVERNANCE**
**A. Company's Philosophy on Corporate Governance**

The Company believes that the Corporate Governance is integral to all the functions and divisions of the organization for creating value for all the stakeholders. In this competitive business environment, both the management and employees vigorously uphold the values of integrity, transparency, responsibility and accountability.

The Company believes that Corporate Governance is about best practices of business to be imbibed into the culture of the organization and complying with value systems, ethical business practices, laws and regulations to achieve the main objectives of the Company.

At Balaji Amines Limited, the focus is on its core strengths, value systems, hardworking and strategic moves to be in the leading edge of new technology. It also strives to be ahead of competition by taking all the risk assessments well in advance to mitigate the same.

The Company has strengthened its Corporate Governance practices and has set highest standards of Corporate Governance by implementing the code of Corporate Governance in accordance with regulations 34 (3) and Regulation 53(f) read with Schedule V of the Securities Exchange board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015

**B. Board of Directors**

- i. The Board of Directors of the Company consists of Ten (10) Directors. To ensure, transparent and professional conduct of board meeting procedures in all aspects related thereto, fifty percent (50%) i.e. 5 out of 10 directors are Independent Directors. The composition of the directors is in accordance with the Regulations of the Securities Exchange board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.
- ii. There are no pecuniary relationships or transactions with Independent Non Executive Directors except for sitting fees paid for attending Board and other Committee Meetings.
- iii. Four (4) Board meetings were held during the Financial Year 2016-17 and the gap between two meetings did not exceed 120 days. The said board meetings were held on the following dates:

Board Meeting Number	Date of Board Meeting
160	21.05.2016
161	30.07.2016
162	24.10.2016
163	06.02.2017

- iv. None of the Directors on the board is a member in more than 10 committees or Chairman in more than 5 committees, across all the companies in which he is a director.
- v. None of the Directors serves as an Independent Director in more than seven Listed Companies and no independent director is serving as whole time director in any Listed Company.
- vi. No Whole time Director is serving as Independent Director in more than 3 Listed Companies.

- vi. The names and categories of Directors on the Board, their attendance at the Board Meeting and at the Annual General Meeting, and also the number of Directorship and Committee Membership held by them in other companies are given below:

Name of the Director	Category	No. of Board Meetings attended	Attended AGM held on 30.07.2016	Directorships in other Indian Public Companies	Memberships/Chairmanships held in Committees of other Companies		No. of shares held in the Company	Relationship between directors interse
<b>Shri. A. Prathap Reddy</b> Chairman & Managing Director DIN: 00003967	Executive Director (Promoter)	4	Yes	4	–	–	4914748	1. Father of Mr.A. Srinivas Reddy 2. Father In Law of Mr. G. Hemanth Reddy 3. Uncle of Mr. D. Ram Reddy
<b>Shri.N.Rajeshwar Reddy</b> Joint Managing Director DIN :00003854	Executive Director (Promoter)	3	Yes	4	–	–	594895	1. Brother in Law of Mr. G. Hemanth Reddy
<b>Shri. D Ram Reddy</b> Joint Managing Director DIN:00003864	Executive Director (Promoter)	4	Yes	9	–	–	466905	1. Nephew of Mr.A. Prathap Reddy 2. Cousin of Mr.A. Srinivas Reddy
<b>Shri. G. Hemanth Reddy</b> Whole Time Director DIN: 00003868	Executive Director (Promoter)	4	Yes	3	–	–	705020	1. Son in Law of Mr.A. Prathap Reddy 2. Brother In Law of Mr. N. Rajeshwar Reddy 3. Brother in Law of Mr.A. Srinivas Reddy
<b>Shri. A. Srinivas Reddy</b> Whole Time Director DIN: 03169721	Executive Director (Promoter)	4	Yes	2	–	–	1650811	1. Son of Mr.A. Prathap Reddy 2. Brother in Law of Mr. G. Hemanth Reddy 3. Cousin of Mr. D. Ram Reddy
<b>Shri.T. Naveena Chandra</b> Independent Director DIN:00231636	Independent Non-Executive Director	4	Yes	5	–	–	50	NA

<b>Shri. M. Amarender Reddy</b> Independent Director DIN05182741	Independent Non-Executive Director	4	Yes	–	–	–	–	NA
<b>Shri. C. S. N. Murthy</b> Independent Director DIN00142138	Independent Non-Executive Director	2	Yes	1	–	–	2000	NA
<b>Shri Kashinath R. Dhole</b> Independent Director DIN 01076675	Independent Non-Executive Director	2	Yes	4	–	–	–	NA
<b>Mrs. Vimala B. Madon</b> Independent Director DIN06925101	Independent Non-Executive Director	4	Yes	1	–	–	–	NA

#### Familiarization Programme:

At the time of appointing a Director, a formal letter of appointment is given, which inter alia explains the role, function, duties and responsibilities expected from a Director of the Company. The Director is also explained in detail the Compliance required from him under Companies Act, 2013, the Listing Regulations and other various statutes and an affirmation is obtained. Further, on an ongoing basis as a part of Agenda of Board / Committee Meetings, presentations are regularly made to the Independent Directors on various matters inter-alia covering the Company's and its subsidiaries businesses and operations, industry and regulatory updates, strategy, finance, risk management frame work, role, rights, responsibilities of the Independent Directors under various statutes and other relevant matters. The details of the familiarization programme for Directors are available on the Company's website

#### Board Committees

##### I. Audit Committee

The Company has a qualified and independent Audit committee and consists of 3 Independent Directors, who provides assistance to the Board of Directors in fulfilling its responsibilities.

The composition of the Audit committee is in accordance with the requirements of the Regulation under Securities Exchange board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 and also Section 177 of the Companies Act, 2013 and Rule 6 and 7 of Companies (Meetings of Board and its Powers) Rules, 2014.

The Audit Committee is empowered with functions according to the powers, scope and role as defined and prescribed under the said Regulation under Securities Exchange board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 and Section 177 of the Companies Act, 2013 and Rule 6 and 7 of Companies (Meetings of Board and its Powers) Rules, 2014 and acts in terms of reference and directors if any given by the board from time to time.

During the year under review, 4 meetings of the committee were held on 21.05.2016, 30.07.2016, 24.10.2016 and 06.02.2017.

The composition of the committee during the year as well as the particulars of the attendance at the committee meeting during the year is given below:

Name	Designation	Category	Qualification	No. of Meetings Attended
T. Naveena Chandra	Chairman	Independent, Non-Executive	FCA	4

M.Amarender Reddy	Member	Independent, Non-Executive	B.COMCAIIB	4
C. S.N. Murthy	Member	Independent ,Non-Executive	IIT & IIM	2

In addition to the above, the committee meetings were also attended and supported by Mr.A.Prathap Reddy (Chairman & Managing Director) and Mr. G. Hemanth Reddy (WTD and CFO) as special invitees. The Company Secretary of the Company acts as the Secretary to the Committee.

The primary objective of the audit committee is to monitor and effectively supervise the Company's financial reporting in compliance with various policies, procedures and standard practices as in vogue in India.

#### Terms of Reference-

**The terms of reference of the Audit Committee are as per the guidelines set out in the Listing Agreement entered into with Stock Exchanges read with Section 177 of the Companies Act, 2013 and includes such other functions as may be assigned to it by the Board from time to time.**

#### i) Powers of the Audit Committee include:

- ▲ To investigate any activity within its terms of reference.
- ▲ To seek information from any employee.
- ▲ To obtain outside legal or other professional advice.
- ▲ To secure attendance of outsiders with relevant expertise, if it considers necessary.

#### ii) Role of the Audit Committee includes:

- ▲ Overview of Company's financial reporting process and disclosure of its financial information to ensure that the financial statements are correct, sufficient and credible.
- ▲ Recommending to the Board, the appointment, re-appointment and if required, the replacement or removal of auditors and fixation of audit fee.
- ▲ Approval of payment to statutory auditors for any other services rendered by them.
- ▲ Reviewing, with the management, the annual financial statements before submission to the Board for approval, with particular reference to:
  - matters required to be included in the Director's Responsibility Statement to be included in the Board's report in terms of clause (c) of sub-section 3 of Section 134 of the Companies Act, 2013- changes, if any, in accounting policies and practices and reasons for the same.
  - major accounting entries involving estimates based on the exercise of judgment by management.
  - significant adjustments made in the financial statements arising out of audit finding.
  - compliance with listing and other legal requirements relating to financial statements.
  - disclosure of any related party transactions.
  - review of draft Auditors Report, in particular qualifications / remarks / observations made by the Auditors on the financial statements.
  - Management Discussion and Analysis of financial conditions and results of operations.
- ▲ Review of Statement of significant related party transactions submitted by the management.
- ▲ Review of management letters/letters of internal control weaknesses issued by the statutory auditors.
- ▲ Review of internal audit reports relating to internal control weaknesses.
- ▲ Review of appointment, removal and terms of remuneration of the Internal Auditor.
- ▲ Reviewing, with the management, the quarterly financial statements before submission to the Board for approval.
- ▲ Review of the financial statements of subsidiary Companies.

- ▲ Review and monitor the auditor's independence and performance and effectiveness of audit process.
- ▲ Approval or any subsequent modification of transactions of the Company with related parties.
- ▲ Scrutiny of inter-corporate loans and investments.
- ▲ Valuation of undertakings or assets of the Company, where ever necessary.
- ▲ Evaluation of internal financial controls and risk management systems.
- ▲ To look into the reasons for substantial defaults in the payment to the shareholders (in case of non-payment of declared dividends) and creditors.
- ▲ Reviewing, with the management, the statement of uses / application of funds raised through an issue(public issue, rights issue, preferential issue, etc.), the statement of funds utilized for purposes other than those stated in the offer document/ prospectus/notice and the report submitted by the monitoring agency monitoring the utilization of proceeds of a public or rights issue and making appropriate recommendations to the Board to take up steps in this matter.
- ▲ Reviewing, with the management, performance of statutory and internal auditors, adequacy of the internal control systems.
- ▲ Reviewing the adequacy of internal audit function, if any, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit.
- ▲ Discussion with internal auditors of any significant findings and follow up there on
- ▲ Reviewing the risk management policies, practices and the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the Board
- ▲ Discussion with statutory auditors before the audit commences, about the nature and scope of audit as well as post-audit discussion to ascertain any area of concern.
- ▲ To review the functioning of the Whistle Blower Mechanism
- ▲ Approval of appointment / reappointment / remuneration of CFO (or any other person heading the finance function or discharging that function) after assessing the qualifications, experience & back ground, etc. of the candidate
- ▲ Carrying out any other function as may be mentioned in the terms of reference of the Audit Committee The Audit Committee discharges its functions and obligations on regular basis and on the occurrence of the events.

## 2. Nomination and Remuneration Committee

**The Nomination and Remuneration committee has been formed in compliance of Regulation under Securities and Exchange Board of India(Listing Obligation and Disclosure Requirements) Regulations, 2015 and pursuant to section 178 of the companies Act 2013 comprising of the 3 independent Directors.**

### Terms of Reference

The terms of reference of the Nomination and Remuneration Committee are as under:

- ☐ Formulation of the criteria for determining qualifications, positive attributes and independence of a director and recommend to the Board a policy, relating to the remuneration of the directors, key managerial personnel and other employees.
- ☐ Formulation of criteria for evaluation of Independent Directors and the Board. Devising a policy on Board diversity.
- ☐ Identifying persons who are qualified to become directors and who may be appointed in senior management in accordance with the criteria laid down, and recommend to the Board the reappointment and removal.
- ☐ To recommend / review remuneration of Key Managerial Personnel based on their performance and defined assessment criteria.
- ☐ To decide on the elements of remuneration package of all the Key Managerial Personnel i.e. salary, benefits, bonus, stock options, pensions, etc.
- ☐ Recommendation of fee / compensation if any, to be paid to Non-Executive Directors, including Independent Directors of the Board.
- ☐ Payment / revision of remuneration payable to Managerial Personnel.
- ☐ While approving the remuneration, the committee shall take into account financial position of the Company, trend in the industry, qualification, experience and past performance of the appointee.
- ☐ The Committee shall be in a position to bring about objectivity in determining the remuneration package while striking the balance between the interest of the Company and shareholders.
- ☐ Any other functions / powers / duties as may be entrusted by the Board from time to time.

The Company has adopted a Policy relating to the remuneration for Directors, Key Managerial Personnel and other employees of the Company which is disclosed on the website of the Company, [www.balajiamines.com](http://www.balajiamines.com).

The Detailed Directors Profile as at the year is annexed herewith as 'Annexure-IV' to this report.

The composition of the committee during the year is as below.

### Composition

Name	Category	Designation
Shri. M.Amarender Reddy	Independent, Non-Executive	Chairman
Shri.T.Naveena Chandra	Independent, Non-Executive	Member
Mrs.Vimala B. Madon	Independent, Non-Executive	Member

The committee under the guidance of Board has formulated the criteria and frame work for the performance evaluation of every Director of the Board including independent Directors and identified the ongoing training and education programs to ensure that the independent Directors are provided with adequate information regarding the business, the industry and their legal responsibilities and duties.:

### Remuneration paid to the Directors

- There are no non executive directors having pecuniary relationship or transactions with the company and all the non executive Directors are Independent Directors
- Company does not make any payments to non executive Directors excepting for the payment of sitting fee

**Details of remunerations paid/payable to Independent Non Executive Directors for the year ended 31<sup>st</sup> March, 2017 is as under:**

### a) Independent, Non-Executive Directors

Name of the Director	Sitting Fees (Rs.)	Total(Rs.)
Shri.T.Naveena Chandra	73000/-	73000/-
Shri. M.Amarender Reddy	81000/-	81000/-
Shri. C.S.N.Murthy	34000/-	34000/-
Shri. Kashinath R. Dhole	34000/-	34000/-
Mrs.Vimala B.Madon	65000/-	65000/-
<b>Total paid</b>	<b>287000/-</b>	<b>28,7000/-</b>

Apart from the sitting fees, there were no other pecuniary relationships or transactions of the Non-Executive Independent Directors vis-à-vis the Company.

- Disclosures with respect to remuneration: in addition to disclosures required under the Companies Act, 2013
  - all elements of remuneration package of individual directors summarized under major groups, such as salary ,benefits, bonuses ,stock options, pension etc.

### b) Managing Director and Executive Directors

Name of the Director	Salary, Allowances & Perquisites (Rs.)	Benefits (Rs.)	Commission (Rs.)	Sitting Fees (Rs.)	Loans from the Company (Rs.)	Total (Rs.)
Shri.A.Prathap Reddy	47,33,200	Nil	3,79,01,018	Nil	Nil	4,26,34,218
Shri. N. Rajeshwar Reddy	37,81,200	Nil	2,46,41,612	Nil	Nil	2,84,22,812

Shri. D. Ram Reddy	37,81,200	Nil	2,46,41,612	Nil	Nil	2,84,22,812
Shri. G. Hemanth Reddy	37,81,200	Nil	1,04,30,206	Nil	Nil	1,42,11,406
Shri. A. Srinivas Reddy	32,88,000	Nil	2,51,34,812	Nil	Nil	2,84,22,812

The Chairman & Managing Director and Whole time Directors are also entitled to Company's Contribution to Superannuation fund, to the extent not taxable and gratuity and encashment of leave at the end of tenure as per the rules of the Company and to the extent not taxable.

c) Details of fixed component and performance linked incentives, along with the performance criteria; NA.

d) Service contracts, notice period, severance fees:

Company does not have any service contract with the Directors of the Company.

e) Company has not granted any Stock options during the year.

### Shareholding of all the Directors of the Company as on 31<sup>st</sup> March, 2017

Name of the Director	Designation	Number of Shares held
Shri. A. Prathap Reddy	Chairman & Managing Director	4914748
Shri. N. Rajeshwar Reddy	Joint Managing Director	5,94,895
Shri. D. Ram Reddy	Joint Managing Director	4,66,905
Shri. G. Hemanth Reddy	Whole Time Director & CFO	7,05,020
Shri. A. Srinivas Reddy	Whole Time Director	16,50,811
Shri. M. Amarender Reddy	Independent Director	-
Shri. T. Naveena Chandra	Independent Director	50
Shri. C. S. N. Murthy	Independent Director	2000
Shri. Kashinath R Dhole	Independent Director	-
Mrs. Vimala B. Madon	Independent Director	-

### 3. Stakeholders Relationship Committee

The Shareholder's relationship committee has been formed in compliance of Regulations under Securities Exchange board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 and pursuant to Section 178(5) of the Companies Act 2013. The Committee comprises of two Whole Time Directors and one Independent Director.

The Committee met 4(four) times on 21-05-2016, 30-07-2016, 24-10-2016 and 06-02-2017 during the financial year 2016-17

Composition

Name	Designation	Category	No. of Meetings Attended
Shri. M. Amarender Reddy	Chairman	Non-Executive Independent Director	4
Shri. A. Prathap Reddy	Member	Chairman & Managing Director	4
Shri. G. Hemanth Reddy	Member	Whole Time Director & CFO	4

Mrs. Arati V. Bandi, Company Secretary of the Company act as Compliance officer of the Company



### Terms of reference

The Committee focuses on shareholders' grievances and strengthening of investor relations. The committee looks after the services of the Registrars and share transfer agents and recommends measures for providing efficient services to investors.

The Committee specifically looks into investor complaints like Transfer / transmission / transposition of shares, non-receipt of Annual Report, non-receipt of dividend, and other related issues.

The Committee reviews the security transfers/transmissions, process of dematerializations and the investor grievances and the system dealing with these issues.

In accordance to Regulation under Securities Exchange board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 with the stock exchanges, the Board has authorized the Company Secretary, who is also a Compliance officer, to approve share transfers and/ transmissions and comply with other formalities in relation thereto. All the investors complaints, which cannot be settled at the level of the Compliance officer, will be placed before the committee for final settlement.

The committee while performing various functions relating to the interests of shareholders/investors of the Company as may be required under the provisions of the Companies Act, 2013, Listing Agreement with the Stock Exchanges and regulations/guidelines issued by the SEBI or any other regulatory authority, In order to expedite the process and for effective resolution of grievances/complaints, has delegated powers to the Share Transfer Agents i.e., M/s. Venture Capital and Corporate Investments Pvt. Ltd., to redress all complaints/grievances/enquiries of the shareholders/investors. It redresses the grievances/ complaints of shareholders/investors under the supervision of Company Secretary & Compliance Officer of the Company.

The Committee, along with the Share Transfer Agents of the Company follows the policy of attending to the complaints, if any, within seven days from the date of its receipt.

As mandated by SEBI, the Quarterly Reconciliation of Share Capital Audit, highlighting there conciliation of total admitted capital with National Securities Depository Limited (NSDL) and Central Depository Services (India) Limited (CDSL) vis-a-vis the total issued and listed capital is being carried out by M/s. P.S. Rao & Associates, Practicing Company Secretaries. This Audit confirms that the total issued and paidup capital is in agreement with the total number of shares held in physical and dematerialized form with NSDL and CDSL.

As on 31st March, 2017, 31572914 number of Equity Shares of 2/- each representing 98.2% of the total No. of shares are in dematerialized form.

**Details of status of the references / complaints received and replied / resolved during the year are given in the following statements**

Sr. No.	Description	No. of Complaints received	No. of Complaints resolved	Pending Complaints
1.	Non Receipt of Dividend Warrant	6	6	Nil
2	Miscellaneous	31	31	Nil
3	Non receipt of Bonus	Nil	Nil	Nil
	<b>TOTAL</b>	<b>37</b>	<b>37</b>	<b>Nil</b>

**There were no pending transfers as on 31<sup>st</sup> March 2017**

### 4. Corporate Social Responsibility Committee

According to Sec. 135 of The Companies Act 2013, our Company requires to constitute a Corporate Social Responsibility Committee and also a Corporate Social Responsibility Policy to be in place so as to ensure that the company spends, in every financial year, at least two per cent of the average net profits of the company made during the three immediately preceding financial years, for the betterment of the society as a whole.

The Board has constituted Corporate Social Responsibility Committee, to carry out the actions of the Committee and oversee and monitor the spending of the CSR amount and implementation of the CSR activities undertaken.

### Terms of reference

The Committee shall take up CSR activities as per the policy.

The Committee shall oversee and monitor the spending of the CSR amount and implementation of the CSR activities undertaken.

The committee may report to the board, the status of each activity, utilization the earmarked funds, next course of action and also prepare a display / photographs of the works undertaken duly reporting the press clippings to spread the awareness in the regional media to get maximum beneficiaries to be impacted.

### Composition

Name	Designation	Category
Shri Kashinath R.Dhole	Chairman	Independent Director
Shri N. Rajeshwar Reddy	Member	Whole Time Director
Shri D. Ram Reddy	Member	Whole Time Director

## 5. Research and Development Committee

### Terms of reference

The Board has constituted Research and Development Committee, to carry out the Research and Development initiations.

To monitor the implementation of new R&D plans for identifying the new products, improving the processes etc. to optimize the utilization of all there sources.

### Composition

Name	Designation	Category
Shri.A. Prathap Reddy	Chairman	Chairman & Managing Director
Shri. N. Rajeshwar Reddy	Member	Whole Time Director
Shri.A. Srinivas Reddy	Member	Whole Time Director

The Company has three units in operation to develop products in these units and to monitor the Research and Development initiatives in an effective manner.The Committee has formed two sub- committees at the unit level which comprise of the following members.

Unit -I	Unit-III
Shri.A. Prathap Reddy	Shri.A. Prathap Reddy
Shri. N. Rajeshwar Reddy	Shri. N. Rajeshwar Reddy
Shri.A. Srinivas Reddy	Shri.A. Srinivas Reddy
Shri. P. B.Choudhury	

## 6. Merger Committee

The Board has constituted Merger Committee on 24<sup>th</sup> October, 2016 with Two Independent Directors and one Whole time Director.

### Composition:

Name	Designation	Category
Shri. T. Naveena Chandra	Chairman	Independent Director
Shri. G. Hemanth Reddy	Member	Whole Time Director & CFO
Shri. M. Amarender Reddy	Member	Independent Director

### Terms of reference:

- To approve and recommend the draft Scheme of Amalgamation to the Board for its consideration and approval.
- To approve and recommend the draft Valuation Report to the Board for its consideration and approval.
- To appoint advocates/consultants/Auditors, Merchant Bankers and other intermediaries and obtain the draft fairness opinion certificate from the Merchant Banker on the Valuation Report.
- To do all such necessary and ancillary acts & things that may be required for the purpose of proposed amalgamation of M/s. Bhagyanagar Chemicals Limited and M/s Balaji Greentech Products Limited, Subsidiary Companies into the Company.

## Policies of the Company:

### 1. Corporate Social responsibility policy \_ (refer annexure II)

### 2. Vigilance Mechanism / Whistle Blower Policy

The Whistle Blower (Vigil) mechanism provides a channel to the employees to report to the management concerns about unethical behavior, actual or suspected fraud or violation of the Codes of Conduct or policy and also provides for adequate safe guards against victimization of employees by giving them direct access to the Chairman of the Audit Committee in exceptional cases.

The Policy covers malpractices and events which have taken place I suspected to have taken place, misuse or abuse of authority, fraud or suspected fraud, violation of Company rules, manipulations, negligence causing danger to public health and safety, misappropriation of monies, and other matters or activity on account of which the interest of the Company is affected and formally reported by whistle blowers concerning its employees.

The Whistle Blower Policy is of the Company is also posted on the website of the Company.

### 3. Related Party Transaction Policy.

Balaji Amines Limited (the Company) recognizes that Related Party Transactions can present potential or actual conflicts of interest and may raise questions about whether such transactions are consistent with the Company's and its stockholders' best interests.

Hence, keeping in view the frequency of transactions entered by the Company with the related parties, the Board has in accordance with the Companies Act, 2013 and Regulations of the Securities Exchange board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 adopted a policy on related party transactions to ensure high level of transparency in all its business dealings, thereby promoting good corporate governance.

The Company has been entering into the transactions with its subsidiaries and group companies in the ordinary course of business and on arms length basis.

The Company also have a Code of Conduct for all employees, officers and directors of the Company, which emphasizes that all possible conflicts of interest should be avoided.

Therefore, it is found appropriate to adopt a policy regarding the review and approval of Related Party Transactions in order to set forth the procedures under which certain transactions must be reviewed, approved or ratified.

## 4. Nomination and Remuneration Policy

### 1. Introduction

Balaji Amines Limited believes that an enlightened Board consciously creates a culture of leadership to provide a long term vision and policy approach to improve the quality of governance.

Towards this, Balaji Amines Limited ensures constitution of a Board of Directors with an appropriate composition, size, diversified expertise and experience and commitment to discharge their responsibilities and duties effectively. Balaji Amines Limited recognizes the importance of Independent Directors in achieving the effectiveness of the Board. Balaji Amines Limited aims to have an optimum combination of Executive, Non Executive independent Directors.

Balaji Amines Limited also recognizes the importance of aligning the business objectives with specific and measureable individual objectives and targets. The Company has therefore formulated the remuneration policy for its directors, key managerial personnel and other employees keeping in view the following objectives:

- a) Ensuring that the level and composition of remuneration is reasonable and sufficient to attract, retain and motivate, to run the company successfully.
- b) Ensuring that relationship of remuneration to performance is clear and meets the performance benchmarks.
- c) Ensuring that remuneration involves a balance between fixed and incentive pay reflecting short and long term performance objectives appropriate to the working of the company and its goals.

### 2. Scope:

This Policy sets out the guiding principles for the Nomination and Remuneration Committee for identifying persons who are qualified to be promoted and recommending to the Board for the remuneration of the key managerial personnel and other employees of the Company.

### 3. Terms and References:

**In this Policy, the following terms shall have the following meanings:**

“Director” means a director appointed to the Board of the Company.

“Nomination and Remuneration Committee” means the committee constituted by BALAJI AMINES LIMITED’s Board in accordance with the provisions of Section 178 of the Companies Act, 2013 and as per Securities Exchange board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015

“Independent Director” means a director referred to in sub-section (6) of Section 149 of the Companies Act, 2013 and regulations of Securities Exchange board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

“Key Managerial Personnel” means

- (i) the Chief Executive Officer or the managing director;
- (ii) the whole-time director;
- (iii) the Chief Financial Officer ; and
- (iv) the Company Secretary;
- (v) Vice President
- (vi) General Manager
- (vii) Dy. General Manager
- (viii) Senior Manager
- (ix) such other officer as may be prescribed under the Companies Act, 2013

## 4. Selection of Directors and determining Directors’ independence

### 4.1 Qualifications and criteria

- 4.1.1 The Nomination and Remuneration (NR) Committee, and the Board, shall review on an annual basis, appropriate skills, knowledge and experience required of the Board as a whole and its individual members. The objective is to

have a Board with diverse background and experience that are relevant for the Company's operations.

4.1.2 In evaluating the suitability of individual Board members, the NR Committee may take into account factors, such as:

- General understanding of the Company's business dynamics, business and social perspective;
- Educational and professional background Standing in the profession or services;
- Willingness to devote sufficient time and energy in carrying out their roles and responsibilities effectively.

4.1.3 The proposed appointee shall also fulfill the following requirements:

- Shall possess a Director Identification Number;
- Shall not be disqualified under the Companies Act, 2013;
- Shall give his written consent to act as a Director;
- Shall endeavour to attend all Board Meetings and wherever he is appointed as Committee Member, the Committee Meetings;
- Shall abide by the Code of Conduct established by the Company for Directors and Senior Management Personnel;
- Shall disclose his concern or interest in any company or companies or bodies corporate, firms, or other association of individuals including his shareholding at the first meeting of the Board in every financial year and thereafter whenever there is a change in the disclosures already made;
- Such other requirements as may be prescribed, from time to time, under the Companies Act, 2013, Equity Listing Agreements and other relevant laws.

4.1.4 The NR Committee shall evaluate each individual with the objective of having a group that best enables the success of the Company's business.

#### 4.2 Criteria of Independence

4.2.1 The NR Committee shall assess the independence of Directors at the time of appointment / re-appointment and the Board shall assess the same annually. The Board shall re-assess determinations of independence when any new interests or relationships are disclosed by a Director.

4.2.2 The criteria of independence, as laid down in Companies Act, 2013 and Clause 49 of the Equity Listing Agreement, is as below:

An independent director in relation to a company, means a director other than a managing director or a whole time director or a nominee director-

- a. who, in the opinion of the Board, is a person of integrity and possesses relevant expertise and experience;
- b. (i) who is or was not a promoter of the company or its holding, subsidiary or associate company;
- (ii) who is not related to promoters or directors in the company, its holding, subsidiary or associate company;
- c. who has or had no pecuniary relationship with the company, its holding, subsidiary or associate company, or their promoters, or directors, during the two immediately preceding financial years or during the current financial year;
- d. none of whose relatives has or had pecuniary relationship or transaction with the company, its holding, subsidiary or associate company, or their promoters, or directors, amounting to two per cent or more of its gross turnover or total income or fifty lakh rupees or such higher amount as may be prescribed, whichever is lower, during the two immediately preceding financial years or during the current financial year;
- e. who, neither himself nor any of his relatives-
  - (i) holds or has held the position of a key managerial personnel or is or has been employee of the company or its holding, subsidiary or associate company in any of the three financial years immediately preceding the financial year in which he is proposed to be appointed;
  - (ii) is or has been an employee or proprietor or a partner, in any of the three financial years immediately preceding the

financial year in which he is proposed to be appointed, of-

- (A) a firm of auditors or company secretaries in practice or cost auditors of the company or its holding, subsidiary or associate company; or
- (B) any legal or a consulting firm that has or had any transaction with the company, its holding, subsidiary or associate company amounting to ten percent or more of the gross turnover of such firm;
- (iii) holds together with his relatives two percent or more of the total voting power of the company; or
- (iv) is a Chief Executive or director, by what ever name called, of any non profit organization that receives twenty five per cent or more of its receipts from the company, any of its promoters, directors or its holding, subsidiary or associate company or that holds two percent or more of the total voting power of the company; or
- (v) is a material supplier, service provider or customer or a lessor or lessee of the company.
- f. Shall possess appropriate skills, experience and knowledge in one or more fields of finance, law, management, sales, marketing, administration, research, corporate governance, technical operations, corporate social responsibility or other disciplines related to the Company's business
- g. shall possess such other qualifications as may be prescribed, from time to time, under the Companies Act, 2013.
- h. who is not less than 21 years of age.

4.2.3 The Independent Directors shall abide by the "Code for Independent Directors" as specified in Schedule IV to the Companies Act, 2013.

#### 4.3 Other directorships I committee memberships

4.3.1 The Board members are expected to have adequate time and expertise and experience to contribute to effective Board performance. Accordingly, members should voluntarily limit their directorships in other listed public limited companies in such a way that it does not interfere with their role as directors of the Company.

The NR Committee shall take into account the nature of, and the time involved in a Director's service on other Boards, in evaluating the suitability of the individual Director and making its recommendations to the Board.

4.3.2 A Director shall not serve as Director in more than 20 companies of which not more than 10 shall be Public Limited Companies.

4.3.3 A Director shall not serve as an Independent Director in more than 7 Listed Companies and not more than 3 Listed Companies in case he is serving as a Whole-time Director in any Listed Company.

4.3.4 A Director shall not be a member in more than 10 Committees or act as Chairman of more than 5 Committees across all companies in which he holds directorships. For the purpose of considering the limit of the Committees, Audit Committee and Stakeholders' Relationship Committee of all Public Limited Companies, whether listed or not, shall be included and all other companies including Private Limited Companies, Foreign Companies and Companies under Section 8 of the Companies Act, 2013 shall be excluded.

### 5. Remuneration to Executive Directors and Key Managerial Personnel Non-Executive Directors and other employees

- 5.1.1 The Board, on the recommendation of the Nomination and Remuneration (NR) Committee, shall review and approve the remuneration payable to the Executive Directors of the Company within the overall limits approved by the shareholders.
- 5.1.2 The Board, on the recommendation of the NR Committee, shall also review and approve the remuneration payable to the Key Managerial Personnel of the Company.
- 5.1.3 The remuneration structure to the Executive Directors and Key Managerial Personnel shall include the following components:

- (i) Basic Pay
- (ii) Perquisites and Allowances
- (iii) Commission (Applicable in case of Executive Directors)
- (iv) Retiral benefits
- (v) Annual Performance Bonus

5.1.4 The Annual Plan and Objectives for Executive Directors and Senior Executives shall be reviewed by the NR Committee and Annual Performance Bonus will be approved by the Committee based on the achievements against the Annual Plan and Objectives.

## **5.2 Remuneration to Non-Executive Directors**

5.2.1 The Board, on the commendation of the NR Committee, shall review and approve the remuneration payable to the Non-Executive Directors of the Company within the overall limits approved by the shareholders.

5.2.2 Non-Executive Directors shall be entitled to sitting fees for attending the meetings of the Board and the Committees thereof.

## **5.3 Remuneration to other employees**

5.3.1 Employees shall be assigned grades according to their qualifications and work experience, competencies as well as their roles and responsibilities in the organization. Individual remuneration shall be determined within the appropriate grade and shall be based on various factors such as job profile, skill sets, seniority, experience and prevailing remuneration levels for equivalent jobs and their initiations in taking up challenges in their respective fields.

### **Meeting of independent Directors**

During the year under review, the Independent Directors met on 6th February, 2017, interalia, to discuss:

- Evaluation of the performance of Non-Independent Directors and the Board of Directors as a whole;
- Evaluation of the performance of the Chairman of the Company, taking into account the views of the Executive and Non-Executive Directors.
- Evaluation of the quality, content and timelines of flow of information between the Management and the Board that is necessary for the Board to effectively and reasonably perform its duties.

Excepting Mr. C.S.N Murthy and Mr. Kashinath R. Dhole, all the Independent Directors were present at the Meeting.

It is the general practice of the Company to notify the changes in all the applicable laws from time to time in every Board Meeting conducted.

### **Performance Evaluation**

Pursuant to the provisions of the Companies Act, 2013 and regulations contained in the chapters of the Securities Exchange board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 of the Listing Agreement, the Board has carried out the annual performance evaluation of its own performance, the Directors individually as well as the evaluation of the working of its Audit, Nomination and Remuneration and other Committees.

A structured questionnaire was prepared after taking into consideration inputs received from the Directors, covering various aspects of the Board's functioning such as adequacy of the composition of the Board and its Committees, Board culture, execution and performance of specific duties, obligations and governance.

A separate exercise was carried out to evaluate the performance of individual Directors including the Chairman of the Board, who were evaluated on parameters such as level of engagement and contribution, independence of judgments, safe guarding the interest of the Company and its minority shareholders etc.

The performance evaluation of the Independent Directors was carried out by the entire Board. The performance evaluation of the Chairman and the Non Independent Directors was carried out by the Independent Directors who also reviewed the performance of the Secretarial Department. The Directors expressed their satisfaction with the evaluation process.



## GENERAL BODY MEETING

Venue and time of the preceding of last three Annual General Meetings (AGM)

Year	AGM	Venue	Day & Date	Time
2015-2016	28 <sup>th</sup> AGM	Balaji Sarovar Premiere, Balaji Towers, 9/IA/I, Aasara chowk, Hotgi road, Solapur-413224	Saturday 30th July 2016	11:30 A.M
2014-2015	27 <sup>th</sup> AGM	Balaji Sarovar Premiere, Balaji Towers, 9/IA/I, Aasara chowk, Hotgi road, Solapur-413224	Wednesday 23rd September 2015	11:30 A.M
2013-2014	26 <sup>th</sup> AGM	Registered Office: Balaji Towers, 9/IA/I, Aasara chowk, Hotgi road, Solapur -413224	Monday 29th September 2014	11.30 A.M

Special Resolutions passed in the previous 3 AGMS

SPECIAL RESOLUTION(S) PASSED AT THE 28TH AGM held on 30<sup>th</sup> July, 2016 - NIL

SPECIAL RESOLUTION(S) PASSED AT THE 27<sup>th</sup> AGM held on 23<sup>rd</sup> September 2015 - Nil

SPECIAL RESOLUTION(S) PASSED AT THE 26<sup>th</sup> AGM held on 29<sup>th</sup> September 2014 -

1. To modify the terms and conditions of remuneration payable to Shri.A. Prathap Reddy, Chairman & Managing Director.
2. To modify the terms and conditions of remuneration payable to Shri.A. Srinivas Reddy, Director (Projects).
3. To consider and reconfirm the authority to Board of Directors to borrow in excess of the Paid Up Capital and Free Reserves: powers of the Board.
4. Creation of charge / security over the assets / undertaking of the Company, in respect of borrowings

No Special Resolution was passed during the last financial year through Postal ballot. There is no proposal to pass a special resolution through postal ballot in this AGM.

## E. AFFIRMATIONS AND DISCLOSURES

### a) Compliance with Governance Framework:

The Company is in compliance with all mandatory requirements under the Listing Regulations

### b) Related Party Transactions:

Related Party Transaction (Shown in Notes to Accounts) and also in information as required under schedule V of Securities Exchange board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

There are no materially significant related party transactions i.e. transactions material in nature, with its promoters, the Directors or the Management, their subsidiaries or relatives, etc., having potential Conflict with the interests of the Company at large. The Related Party policy is hosted in the website of the Company at <http://www.balajiamines.com/financials>.

### c) Details on non-compliance by the Company, penalties and strictures imposed on the Company by stock Exchange or SEBI or any statutory authority, on any matter related to capital markets, during the last three years:

The Company has complied with all requirements specified under the Listing Regulations as well as other regulations and guidelines of SEBI. Consequently, there were no strictures or penalties imposed by either SEBI or Stock Exchanges or any statutory authority for non-compliance of any matter related to the capital markets during the last three Financial years

### d) Vigil Mechanism / Whistle blower policy

The Company has a Whistle Blower Policy framed to deal with instances of fraud and mismanagement, if any. The details of the Policy are explained in the Corporate Governance Report and also posted on the website of the Company and the web site is <http://www.balajiamines.com/pdf/VWbPolicy.pdf>

### e) Material Subsidiary policy is hosted on the website of the Company at <http://www.balajiamines.com/financials>.

### f) Non-Mandatory requirements:

Adoption of non-mandatory requirements of the Listing Regulations is being reviewed by the Board from time-to-time.

### g) C.E.O / CFO Certification

Mr.A. Prathap Reddy, Chairman & Managing Director and Mr. G. Hemanth Reddy, Whole Time director and CFO certified to the Board on the prescribed matters as per Regulation 17(8) the Securities Exchange board of India (Listing Obligations



and Disclosure Requirements) Regulations, 2015 and as required under Regulations 33 (2) (a) of the Securities Exchange board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 and the said Certificate was considered by the Board at its meeting held on 11th May, 2017.

## F. MEANS OF COMMUNICATIONS

- The Quarterly results are published in Business Standard (in English) and Lokmat Times and Lokmat, Divya Marathi, Dainik Pudhari, Sakal, Tarun Bharat, Sanchar (in regional language) dailies.
- Quarterly Financial Results are furnished within the time frame to all the concerned Stock Exchanges as per Regulation 33 of the Securities Exchange board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 and the same are displayed on the Company's website [www.balajiamines.com](http://www.balajiamines.com)
- Any presentation made to the institutional investors or/and analysts are also posted on the Company's website.
- All material information about the Company is promptly sent through mail and are also uploaded on the online platforms of the Stock Exchanges where the Company's shares are listed and the same are displayed on the Company's website [www.balajiamines.com](http://www.balajiamines.com)
- The Company's website [www.balajiamines.com](http://www.balajiamines.com) contains separate dedicated section 'Investor information' where in full Annual Report is also available in a user- friendly and down loadable format.

## G. GENERAL SHAREHOLDER INFORMATION

### a) 29th Annual General Meeting

Date and Time	31 <sup>st</sup> July 2017 at 11:30 a.m.
Venue	Balaji Sarovar Premiere, survey No. 9/IA/I, Hotgi Road, Aasara Chowk, Solapur 413224

### b) Tentative Financial Calendar for the Year 2017-2018

Financial Year	1 <sup>st</sup> April to 31 <sup>st</sup> March
First Quarter Results	Fourth week of July, 2017
Half Yearly Results	Fourth week of October, 2017
Third Quarter Results	Fourth week of January, 2018
Results for year end	Fourth week of April, 2018 or first week of May - 2018.

### c) Date of Book Closure

22.07.2017 to 31.07.2017 (both days inclusive)

### d) Dividend Payment Date

The proposed dividend, if approved at the ensuing Annual General Meeting (AGM) on 31.07.2017 will be distributed within 30 days of Annual General Meeting.

### e) Listing on Stock Exchange

Name of the Stock Exchange	Security Code
The National Stock Exchange of India, Mumbai	BALAMINES
The BSE Limited, Mumbai	530999

### f) Market Price Data

The closing market price of the equity shares as on 31<sup>st</sup> March, 2017, being the last trading day for the year 2016 - 17, was 378.95/- on NSE and 379.60/- on BSE.

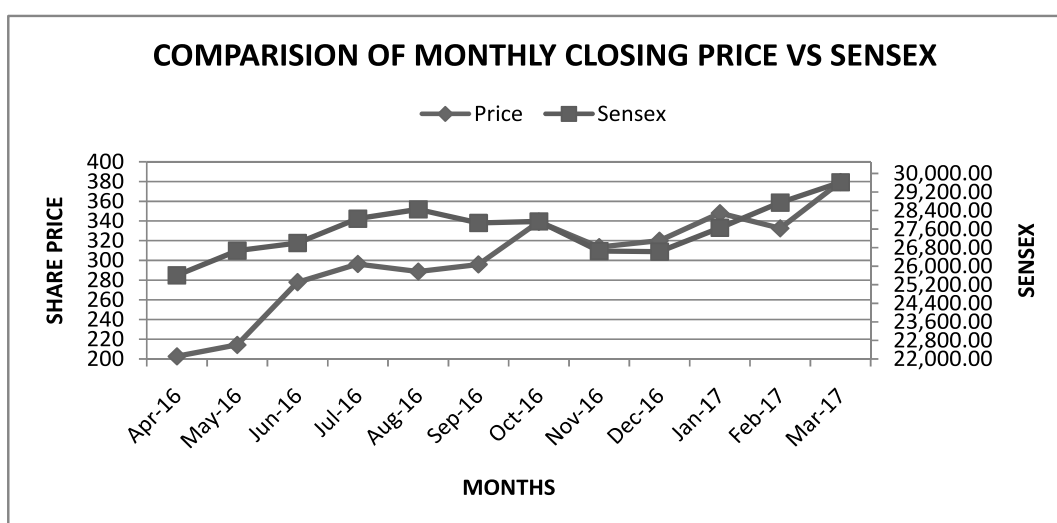
The monthly movement of the equity share price during the year 2016-17 on BSE and NSE are summarized herein below.

### National Stock Exchange Data

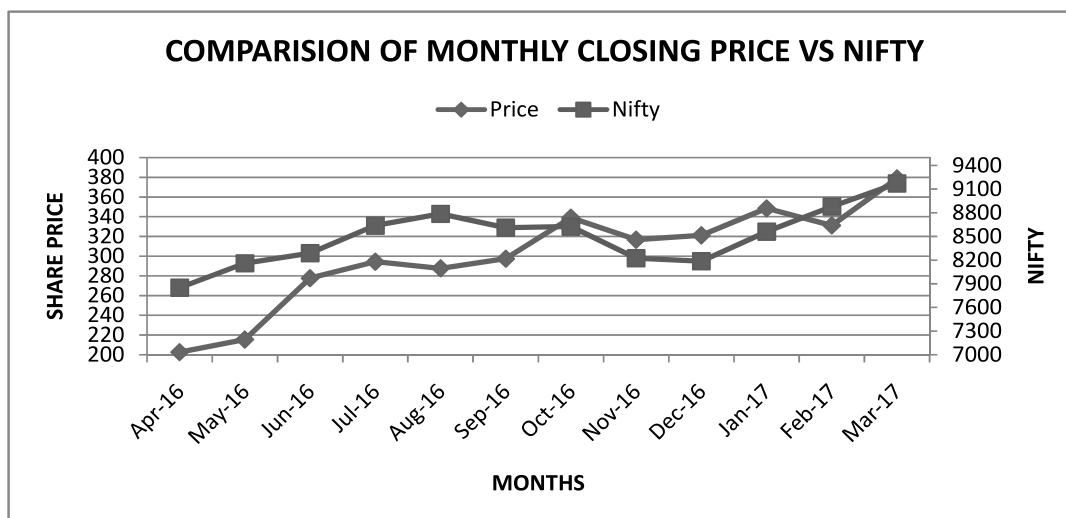
Date	High Price	Low Price	Close Price
Apr-16	206	199.55	202.60

May-16	220.85	213	215.35
Jun-16	282.5	264.8	277.7
July-16	296.5	280.55	294.4
Aug-16	293.05	286.01	287.65
Sep-16	302	287.95	297.45
Oct-16	344.8	336.10	339

The performance of the equity Share price of the Company vis-vis Sensex at BSE is as under:



The performance of the equity Share price of the Company vis-vis NSE is as under:



Nov-16	322	305	316.70
Dec-16	322	312.6	321.15
Jan-17	356.8	333	348.55
Feb-17	335	330.2	331.2
Mar-17	390	375.95	378.95

**BSE Limited Script code:530999**

Date	High Price	Low Price	Close Price
Apr-16	210.40	173.10	202.60
May-16	239.05	195.40	214.20
Jun-16	282.50	215.00	277.90
July-16	300.00	249.20	296.35
Aug-16	310.50	285.00	288.70
Sep-16	329.00	273.05	295.90
Oct-16	371.15	300.00	339.15
Nov-16	380.00	272.95	313.55
Dec-16	345.00	297.95	320.10
Jan-17	369.20	310.00	347.95
Feb-17	380.00	327.05	332.55
Mar-17	400.00	329.75	379.60

The Company has paid the annual listing fees for the year 2017-2018 to both the above stock exchanges.

**g) Registrar and Share Transfer Agents:**

Venture Capital and Corporate Investments Pvt.Limited

(CATEGORY-IREGISTRARS)

12-10-167, Bharat nagar, Hyderabad - 500018

Ph:040-23818475/476; Fax:040-23868024;

email: info@vccilindia.com

**h) Share Transfer System**

The R&T agents process the share transfers received in physical form and the share certificates are returned within 15 days from the date of receipt, subject to the documents being valid and complete in all respects.

The Board has delegated the authority for approving transfer, transmission etc of the Company's securities to the Share Transfer Committee.

**i) Distribution of Shareholding as on 31st March, 2017**

Distribution Details On Face Value for the period 31/3/2017				
Nominal Value	Holders		Amount	
	Number	% To Total	In Rs.	% To Total
Upto -5000	7839	94	4044390	6.24

5001-10000	239	2.87	1935426	2.99
10001 - 20000	101	1.21	1544482	2.38
20001 - 30000	40	0.48	1015972	1.57
30001 - 40000	21	0.25	752624	1.16
40001 - 50000	13	0.16	607328	0.94
50001 -100000	37	0.44	2504590	3.86
100001 and above	49	0.59	52397188	80.86
Total	8339	100	64802000	100

#### j) Dematerialization

98.22% of the Company's paid-up equity share capital has been dematerialized as on 31st March,2017.The Equity shares of the Company are traded compulsory in dematerialized segment in all the stock exchanges and is under rolling settlement.The demat security code(ISIN)of the equity shares is INE050E01027.

#### k) Commodity price risk or foreign exchange risk and hedging activities:

The Company imports its major raw material and hence there is a commodity price risk and also foreign exchange risk. The company imports in bulk quantities against annual contracts with the suppliers where the company gets the price advantage on the bulk / contract purchase. Since the company is also having exports the exchange risk is partly covered by natural hedge (by way of exports).The company also carries hedging activities basing on the market conditions on case to case bases.

#### l) Plant Location

Unit1	Unit2	Unit3	Hotel Division
Tamalwadi Village, Tuljapur Taluka, Osmanabad District, Osmanabad - 413623. Maharashtra.	Plot No 4 & 5Beside Sub-Station2, IDA Bollaram, Medak-502325. Telangana.	Plot No E-7 & 8 MIDC, Chincholi, Solapur - 413255. Maharashtra.	SurveyNo.9/IA/I, Aasara Chowk, Hotgi Road, Solapur-413224. Maharashtra.

#### m) Outstanding GDR's/ADR's/Warrant or any convertible instruments, conversion date and likely impact on Equity

The Company does not have any outstanding instruments of the captioned type.

#### n) Address for Correspondence

##### Company Secretary & Compliance Officer

Mrs.Arati V.Bandi

Company Secretary & Compliance Officer Balaji Amines Limited.

CIN :L24132MH1988PLC049387

Balaji Towers, No.9/IA/I, Hotgi Road, Aasara Chowk, Solapur-413224.

Email: cs@balajiamines.com

#### H. Compliance Certificate from Auditors

Certificate from Auditors of the Company M/s V.Sridhar & Co confirming compliance with the conditions of Corporate Governance as stipulated Chapter IV of Securities Exchange board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 is annexed herewith

#### I. Code of Conduct for the Board & Senior Management Personnel

The Company has laid down a Code of Conduct which has been effectively adopted by the Board Members and Senior Management Personnel of the Company.

**J. Other Disclosures:**

- a) disclosures on materially significant related party transactions that may have potential conflict with the interests of listed entity at large is disclosed;
- b) details of non-compliance by the listed entity, penalties, strictures imposed on the listed entity by stock exchange(s) or the board or any statutory authority, on any matter related to capital markets, during the last three years is disclosed;
- c) details of establishment of vigil mechanism, whistle blower policy, and affirmation that no personnel has been denied access to the audit committee is disclosed;
- d) details of compliance with mandatory requirements and adoption of the non-mandatory requirements is disclosed;
- e) policy for determining 'material' subsidiaries is disclosed;
- f) policy on dealing with related party transactions is disclosed;
- g) disclosure of commodity price risks and commodity hedging activities is disclosed;

**The disclosures of the compliance with Corporate Governance requirements specified in Regulation 17 to 27 and clauses (b) to (i) of sub-regulation (2) of regulation 46 are as follows:**

Regulation	Particulars of Regulation	Compliance Status
17	Board of Directors	Yes
18	Audit Committee	Yes
19	Nomination & Remuneration Committee	Yes
20	Stakeholders Relationship Committee	Yes
21	Risk Management Committee	NA
22	Vigil Mechanism	Yes
23	Related Party Transactions	Yes
24	Corporate Governance Requirements with respect to subsidiary of listed company	Yes
25	Obligations with respect to Independent Directors	Yes
26	Obligations with respect to Directors and Senior Management	Yes
27	Other Corporate Governance requirements	Yes
46(2)(b) to (i)	Functional website	Yes

FOR AND ON BEHALF OF THE BOARD OF DIRECTORS

Place : Secunderabad  
Date : 11/05/2017

A. PRATHAP REDDY  
CHAIRMAN & MANAGING DIRECTOR  
DIN: 00003967

**CEO /CFO CERTIFICATION TO THE BOARD  
(Pursuant to Regulation 17 (8) under Chapter IV of  
Securities Exchange board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015**

We, A. Prathap Reddy, Chairman and Managing Director and G. Hemanth Reddy, Whole Time Director and Chief Financial Officer of the Company responsible for the finance function hereby certify that:

- (a) We have reviewed the financial statements and the cash flow statement for the year 2016-2017 and that to the best of our knowledge and belief:
- (i) these statements do not contain any materially untrue statement or omit any material fact or contain statements that might be misleading;
- (ii) these statements together present a true and fair view of the company's affairs and are in compliance with existing accounting standards, applicable laws and regulation, including Adoption of accounts in the revised Schedule VI Format for the Current and Previous Year.
- (b) There are, to the best of our knowledge and belief, no transactions entered into by the company during the year 2016-2017, which are fraudulent, illegal or violative of the company's code of conduct.
- (c) We accept responsibility for establishing and maintaining internal controls for financial reporting and that we have evaluated the effectiveness of internal control systems of the company pertaining to financial reporting and have disclosed to the auditors and the Audit Committee, deficiencies in the design or operation of such internal controls, if any, of which we are aware and the steps we have taken or propose to take to rectify these deficiencies.
- (d) We have indicated to the auditors and the Audit committee :
  - (i) significant changes in internal control over financial reporting during the year 2016-17
  - (ii) significant changes in accounting policies during the year 2016- 2017 and that the same have been disclosed in the notes to the financial statements;
  - (iii) There were no instances of significant fraud of which we have become aware and the involvement therein, if any, of the management or an employee having a significant role in the company's internal control system over financial reporting.

**A Prathap Reddy**  
**Chairman & Managing Director**  
DIN: 00003967

**G Hemanth Reddy**  
**Whole Time Director & CFO**  
DIN: 00003868

Place : Secunderabad  
Date : 11th May, 2017.

**DECLARATION ON CODE OF CONDUCT**

This is to confirm that the Board has laid down a Code of Conduct for all Board Members and Senior Management Personnel of the Company. The Code of Conduct has also been posted on the website of the company. It is further confirmed that all directors and senior management personnel of the company have affirmed compliance with the code of conduct of the company for the financial year ended on March 31st, 2017 as envisaged in the Chapter IV of the Securities Exchange board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 of the listing agreement with stock exchange

Secunderabad  
Date: 11th May, 2017.

**A. Prathap Reddy**  
**Chairman & Managing Director**  
DIN: 00003967

**CERTIFICATE REGARDING COMPLIANCE  
OF CONDITIONS OF CORPORATE GOVERNANCE**

To  
The members of  
Balaji Amines Limited,  
Solapur.

We have examined the compliance of conditions of Corporate Governance by Balaji Amines Limited for the year ended March 31<sup>st</sup>, 2017 as stipulated in Chapter IV of Securities Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 pursuant to the Listing Agreements of the said Company with Stock Exchanges in India.

The compliance of conditions of Corporate Governance is the responsibility of the Company's Management. Our examination was limited to procedures and implementation thereof, adopted by the Company for ensuring the compliance of the conditions of Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion and to the best of our information and according to the explanations given to us, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in the above mentioned Chapter IV of Securities Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 pursuant to the Listing Agreements of the said Company with the stock exchanges.

We state that in respect of investor grievances received during the year ended March 31<sup>st</sup>, 2017, no investor grievances are pending against the Company exceeding one month as per records maintained by the Company which are presented to the Stakeholders Relations Ship Committee.

We further state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the management has conducted the affairs of the Company.

**For, V. SRIDHAR & CO.**

Chartered Accountants  
FRN. 006206S

Vemulapati Sridhar  
Proprietor  
ICAI Membership No.202337  
Secunderabad: May 11, 2017.

## INDEPENDENT AUDITOR'S REPORT

### The Members of Balaji Amines Limited Solapur.

#### Report on the Standalone Financial Statements

We have audited the accompanying standalone Financial Statements of Balaji Amines Limited. ("the Company"), which comprise of the Balance Sheet as at March 31, 2017, the Statement of Profit and Loss, and the Cash Flow Statement for the year then ended, and a summary of the significant accounting policies and other explanatory information.

#### Management's Responsibility for the Standalone Financial Statements

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation of these standalone Financial Statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the standalone Financial Statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these standalone Financial Statements based on our audit. We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder.

We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the stand alone financial statements are free from material misstatement. An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the Financial Statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the Financial Statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the standalone Financial Statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the Financial Statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Financial Statements.

#### Opinion

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid standalone Financial Statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at March 31, 2017, and its profit and its cash flows for the year ended on that date.



**Report on Other Legal and Regulatory Requirements**

1. As required by the Companies (Auditor's Report) Order, 2016 ("the Order") issued by the Central Government of India in terms of sub-section (11) of section 143 of the Act, we give in the Annexure 'A' a statement on the matters specified in paragraphs 4 and 5 of the Order.
2. As required by Section 143 (3) of the Act, we report that:
  - a. We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
  - b. In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books.
  - c. The Balance Sheet, the Statement of Profit and Loss, and the Cash Flow Statement dealt with by this report are in agreement with the books of account.
  - d. In our opinion, the aforesaid standalone Financial Statements comply with the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014.
  - e. In the course of the audit, we have not come across any financial transactions or matters that have any adverse effect on the functioning of the company
  - f. On the basis of the written representations received from the directors as on March 31, 2017, taken on record by the Board of Directors, none of the directors is disqualified as on March 31, 2017 from being appointed as a director in terms of Section 164 (2) of the Act.
  - g. With respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate Report in Annexure 'B'.
  - h. With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
    - i. The Company does not have any pending litigations which would impact its financial position.
    - ii. The Company did not have any long term contracts including derivative contracts.
    - iii. There are no amounts which were required to be transferred to the Investor Education and Protection Fund by the company
    - iv. The company had provided requisite disclosures in its financial statements as to holdings as well as dealings in Specified Bank Notes during the period from 8th November, 2016 to 30<sup>th</sup> December, 2016 and these are in accordance with the books of accounts maintained by the company

**For V.Sridhar & Co.,**  
Chartered Accountants  
FRN. 006206S

**Vemulapati Sridhar**  
Proprietor  
Membership No.202337  
Secunderabad. 11th May, 2017.

**ANNEXURE 'A' TO THE INDEPENDENT AUDITOR'S REPORT OF EVEN DATE ON THE STAND ALONE  
FINANCIAL STATEMENTS OF BALAJI AMINES LIMITED [Referred to in para I under the heading  
'Report on Other Legal and Regulatory Requirements']**

1.	a.	The company is maintaining proper records showing full particulars, including quantitative details and details about the situation of Fixed Assets.
	b.	These Fixed Assets have been verified by the Management at reasonable intervals. According to information and explanations given to us no material discrepancies have been noticed on such verification.
	c.	The title deeds of immovable properties belonging to the company are held in the name of the company.
2.		Physical verification of inventory has been conducted by the management during the year under review at reasonable intervals. According to information and explanation given to us no material discrepancies have been noticed.
3.		The company has not granted any loans, secured or unsecured, to companies, firms, Limited Liability Partnerships or other parties covered in the register maintained under section 189 of the Companies Act, 2013.
4.		The company has not granted any loans or provided security or guarantees to which provisions of section 185 apply. As regards the investments made by the company the provisions of section 186 have been complied with.
5.		The company has not accepted any Deposits.
6.		In respect of the records maintained by the company in accordance with the Rule made by the Central Government regarding maintenance of Cost Records under the provisions of subsection (1) of section 148 of the Companies Act, 2013, we have broadly reviewed the same and we are of the opinion that the prescribed accounts and records have been kept and maintained. However, we have not carried out a detailed audit of the same.
7.	a.	The company is regular in depositing undisputed statutory dues including Provident Fund, Employees' State Insurance, Income Tax, Sales tax, Service Tax, Customs and Excise Duty or Value Added Tax, Cess and other statutory dues applicable to it with the appropriate authorities.
	b.	<p>The company did not incur any dues on account of any dispute in respect of Sales Tax, Customs .</p> <p>Particulars of disputed demands</p> <p>A. The following are the disputed demands under the Income Tax Act, 1961</p> <p>(i) Rs.17.60 Lakhs (relating to Assessment Year 2013-14) in respect of which the appeal is pending before the Commissioner of Income Tax (Appeals) III Pune. The company has in the month of April 2016 deposited an amount of Rs.2.64 lacs against the above mentioned demand and obtained stay of collection of the balance disputed demand till disposal of the appeal.</p> <p>(ii) Rs.231.08 Lakhs (relating to Assessment Year 2014-15) in respect of which the appeal is pending before the Commissioner of Income Tax (Appeals) III Pune. The company has in the month of March 2017 deposited an amount of Rs.34.66 Lakhs against the aforementioned demand and obtained stay of collection of the balance disputed demand till disposal of the appeal.</p> <p>B. Service Tax</p> <p>(i) Rs.8.76 Lakhs. The matter is pending in appeal before the First Appellate Authority, viz., Commissioner of Central Excise, Customs and Service Tax (Appeals), Nagpur. An amount of Rs.0.66 Lakhs has been deposited against this disputed demand.</p> <p>(ii) Rs.157.40 Lakhs. The matter is pending in appeal before the First Appellate Authority, viz., Commissioner of Central Excise, Customs and Service Tax (Appeals), Nagpur. An amount of Rs.11.81 Lakhs has been deposited against this disputed demand.</p>
8.		The company has not defaulted in repayment of loans/borrowings from Financial Institutions, Banks. The company does not have any borrowings from Government or Debenture Holders.
9.		The company has not raised any monies by way of any Public Offer or Term Loans during the year under review.

10.	To the best of our information and according to explanations given to us no fraud by the company or on the company by its officers or employees has been noticed or reported during the year under review.
11.	The overall remuneration paid to the Managing Director and Whole Time Directors and the remuneration paid to each of them taken individually is not in excess of the limits specified under section 197 of the Companies Act, 2013
12.	The company is not a Nidhi Company.
13.	The transactions with related parties are in compliance with the provisions of section 177 and 188 of the Companies Act, 2013 and the details have been disclosed in the financial statements as required by the applicable Accounting Standards.
14.	The company has not made any preferential allotment or private placement of shares or debentures during the year under review.
15.	The company has not entered into any non-cash transactions with its Directors or persons connected with them.
16.	The company is not required to be registered under section 45-IA of the Reserve Bank of India Act, 1934.

**For V.Sridhar & Co.,**  
Chartered Accountants  
FRN 006206S

**Vemulapati Sridhar**  
Proprietor  
ICAI Membership No. 202337  
Secunderabad 11th May, 2017.

**ANNEXURE 'B' TO THE INDEPENDENT AUDITOR'S REPORT OF EVEN DATE ON THE STAND ALONE  
FINANCIAL STATEMENTS OF BALAJI AMINES LIMITED [Referred to in para.2 (g) under the heading  
'Report on Other Legal and Regulatory Requirements']**

**Year ended March 31, 2017**

**Report on the Internal Financial Controls under Clause (i) of subsection 3 of Section 143 of the Companies Act, 2013 ("the Act")**

We have audited the internal financial controls over financial reporting of Balaji Amines Limited ("the Company") as of March 31, 2017 in conjunction with our audit of the standalone Financial Statements of the Company for the year ended on that date.

**Management's Responsibility for Internal Financial Controls**

The Company's management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India. These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

**Auditors' Responsibility**

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") and the Standards on Auditing, issued by Institute of Chartered Accountants of India and deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects. Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

**Meaning of Internal Financial Controls Over Financial Reporting**

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of standalone financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of standalone financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the Financial Statements.

**Inherent Limitations of Internal Financial Controls Over Financial Reporting**

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate. Opinion In our opinion, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31, 2017, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

**For V.Sridhar & Co.,**  
Chartered Accountants  
FRN 006206S

**Vemulapati Sridhar**  
Proprietor  
ICAI Membership No. 202337  
Secunderabad 11th May, 2017.

**BALAJI AMINES LIMITED**  
**BALANCE SHEET AS AT MARCH 31, 2017**

Rupees

Particulars	Note No .	As at March 31, 2017	As at March 31, 2016
<b>I. EQUITY AND LIABILITIES</b>			
<b>(1) Shareholders' funds</b>			
(a) Share capital	2	6,48,02,000	6,48,02,000
(b) Reserves and surplus	3	362,20,60,040	285,21,22,789
(c) Money received against share warrants			
<b>(2) Share application money pending allotment</b>		-	-
<b>(3) Non-current liabilities</b>			
(a) Long-term borrowings	4	15,00,66,456	44,58,38,627
(b) Deferred tax liabilities (Net)	5	58,26,26,820	56,35,13,825
(c) Other Long term liabilities	6	5,82,86,338	12,04,83,448
(d) Long-term provisions			
<b>(4) Current liabilities</b>			
(a) Short-term borrowings	7	66,20,74,445	89,48,64,634
(b) Trade payables	8	67,67,36,018	54,47,78,539
(c) Other current liabilities	9	22,14,45,352	25,43,92,433
(d) Short-term provisions	10	51,57,95,300	32,79,96,000
<b>Total Equity and Liabilities</b>		<b>655,38,92,769</b>	<b>606,87,92,294</b>
<b>II. ASSETS</b>			
<b>(1) Non-current assets</b>			
(a) Fixed assets			
(i) Tangible assets	11	308,54,38,642	322,28,96,287
(ii) Intangible assets		-	-
(iii) Capital work - in -progress	12	25,08,33,743	16,26,12,093
(iv) Intangible assets under development		-	-
(b) Non-current investments	13	30,15,28,200	30,15,28,200
(c) Deferred tax assets (Net)		-	-
(d) Long term loans and advances	14	27,82,37,437	15,08,35,701
(e) Other non-current assets	15	2,45,62,781	2,21,46,750
<b>(2) Current assets</b>			
(a) Current investments		-	-
(b) Inventories	16	81,97,35,537	59,21,19,808
(c) Trade receivables	17	121,79,87,647	120,07,56,790
(d) Cash and cash equivalents	18	3,45,44,685	8,48,02,587
(e) Short-term loans and advances	19	54,10,24,097	33,10,94,078
(f) Other current assets		-	-
<b>Total Assets</b>		<b>655,38,92,769</b>	<b>606,87,92,294</b>
<b>Accounting Policies And Other Information</b>	I		

Note I to 26 form integral part of Financial Statements

For and on behalf of the Board of Directors

As per our report of even date

for **V. Sridhar & Co.**

Chartered Accountants,

FRN 006206S

**Vemulapati Sridhar**

Proprietor

ICAI Membership No.202337

Secunderabad. May 11, 2017

Sd/-

**A. Prathap Reddy**

Chairman and Managing Director

DIN: 00003967

Sd/-

**G.Hemanth Reddy**

Wholetime Director &amp; CFO

DIN: 00003868

Sd/-

**Arati V.Bandi**

Company Secretary

**BALAJI AMINES LIMITED**  
**STATEMENT OF PROFIT AND LOSS FOR THE PERIOD ENDED MARCH 31, 2017**

		Rupees	
Particulars	Note No.	For the period ended March 31, 2017	For the period ended March 31, 2016
<b>I. Revenue from operations</b>	21	667,53,42,175	634,92,35,255
<b>II. Other income</b>	22	4,91,53,770	2,24,39,496
<b>III. Total Revenue (I +II)</b>		<b>672,44,95,945</b>	<b>637,16,74,751</b>
<b>IV. Expenses:</b>			
Cost of materials consumed	23	345,94,28,385	326,77,10,322
Changes in inventories of finished goods, work-in-process and Stock-in-Trade	24	-4,85,24,870	22,08,62,462
Employee benefit expenses	25	23,18,61,918	20,33,57,343
Finance costs	26	11,68,60,881	20,08,49,226
Depreciation	11	18,22,07,044	17,89,71,634
Other expenses	27	148,50,32,016	136,83,79,433
<b>Total Expenses</b>		<b>542,68,65,374</b>	<b>544,01,30,420</b>
<b>V. Profit before exceptional and extraordinary items and tax (III-IV)</b>		<b>129,76,30,571</b>	<b>93,15,44,331</b>
<b>VI. Exceptional items (Previous year - Excess provision of Income Tax written back)</b>		72,14,975	-
<b>VII. Profit before extraordinary items and tax (V+VI)</b>		<b>130,48,45,546</b>	<b>93,15,44,331</b>
<b>VIII. Extraordinary items</b>			-
<b>IX. Profit before tax (VII-VIII)</b>		<b>130,48,45,546</b>	<b>93,15,44,331</b>
<b>X. Tax expense:</b>			
(1) Current tax		43,00,00,000	25,00,00,000
(2) Deferred tax Liability		1,91,12,995	6,88,38,057
<b>XI. Profit(Loss) from the period from continuing operations (IX-X)</b>		<b>85,57,32,551</b>	<b>61,27,06,274</b>
<b>XII. Profit/(Loss) from discontinuing operations</b>		-	-
<b>XIII. Tax expense of discounting operations</b>		-	-
<b>XIV. Profit/(Loss) from Discontinuing operations (XII - XIII)</b>		-	-
<b>XV. Profit/(Loss) for the period (XI + XIV)</b>		<b>85,57,32,551</b>	<b>61,27,06,274</b>
<b>XVI. Earning per equity share:</b> (Profit for the period/No. of equity shares)			
(1) Basic		26.41	18.91
(2) Diluted		26.41	18.91
<b>Accounting Policies and other Information</b>	I		

Note I to 26 form integral part of Financial Statements

For and on behalf of the Board of Directors

As per our report of even date  
for **V. Sridhar & Co.**  
Chartered Accountants,  
FRN 006206S

**Sd/-**  
**A. Prathap Reddy**  
Chairman and Managing Director  
DIN: 00003967

**Sd/-**  
**G. Hemanth Reddy**  
Wholetime Director & CFO  
DIN: 0003868

**Vemulapati Sridhar**  
Proprietor  
ICAI Membership No. 202337  
Secunderabad May 11, 2017

**Sd/-**  
**Arati V. Bandi**  
Company Secretary

**BALAJI AMINES LIMITED**  
**CASH FLOW STATEMENT FOR THE YEAR 2016-17**

		Rupees
Particulars	Current Year 2016-17	Previous Year 2015-16
<b>A. Cash flows from operating activities</b>		
Profit before interest and tax	1421706428	1132393558
Other income considered	-49153770	-22439496
Depreciation	182207044	178971634
Increase in Current Liabilities	-195976901	-447361259
Increase (-)/ Decrease (+) in Inventories	-227615729	303175085
Increase (-)/ Decrease (+) in Debtors	-17230857	-50946019
Increase in Other Current Assets, Loans & Advances	-339747786	-127169204
Less : Income tax including dividend distribution tax	-263194000	-131273910
Cash flow from Operating Activities	<b>510994429</b>	<b>835350389</b>
<b>B. Cash Flow From Investing Activities</b>		
Purchase of Fixed Assets	-136437398	-323244691
Sale of Fixed Asset	3466349	1089002
Other Income	49153770	22439496
Cash flow from Investing activities	<b>-83817279</b>	<b>-299716193</b>
<b>C. Cash Flow from Financing Activities</b>		
State Subsidy	0	4959000
Secured loans	-295772171	-282958637
Interest paid	-116860881	-200849226
Dividend	-64802000	-38881200
Cash Flow from Financing Activities	<b>-477435052</b>	<b>-517730063</b>
Net increase/(decrease) in cash and cash equivalents (A+B+C)	-50257902	17904133
Cash and cash equivalents (beginning of the year)	84802587	66898454
Cash and cash equivalents (end of the year)	34544685	84802587
Increase/(decrease) in cash and cash equivalents (closing minus opening balances)	-50257902	17904133

As per our report of even date

For **V. Sridhar & Co.**

Chartered Accountants,

FRN 006206S

**Vemulapati Sridhar**

Proprietor

ICAI Membership No. 202337

Secunderabad, May 11, 2017

For and on behalf of the Board of Directors

Sd/-

**A. Prathap Reddy**

Chairman and Managing Director

DIN: 00003967

Sd/-

**G.Hemanth Reddy**

Wholetime Director &amp; CFO

DIN: 00003868

Sd/-

**Arati V. Bandi**

Company Secretary



**BALAJI AMINES LIMITED**  
**YEAR ENDED MARCH 31, 2017**  
**NOTES FORMING PART OF STANDALONE FINANCIAL STATEMENTS**

**I. Accounting Policies and Other Information**
**A. Significant accounting policies**

- I. System of Accounting:
  - i. The company follows mercantile system of accounting and recognizes income and expenditure on accrual basis.
  - ii. The financial statements have been prepared in all material respects with Accounting Standards as relevant and notified by the Central Government.
  - iii. The financial statements are prepared on historical cost basis and as a going concern.

**2. Revenue recognition:**

- i. Sale of goods is recognized at the point of dispatch of goods to customers. Gross sale is inclusive of Excise Duty and is net of Value Added Tax / Sales Tax.
- ii. Income from guest accommodation in respect of hotel division is recognized on day to day basis after the guests checks-in. Discounts if any in this regard are accounted upon final conclusion of the bill with the guests. Advance, if any, received against room bookings are treated as a liability pending finalization of bill / provision of services.
- iii. Income from sale of Food & Beverages is recognized at the point of serving of these items to the guests. The income stated is exclusive of Sales Tax, Luxury Tax and Service Tax.
- iv. Dividends from investment are recognized as income of the year in which the same are declared by in the investee company.

**3. Tangible Fixed Assets and Depreciation:**

Tangible Fixed Assets acquired by the company are reported at acquisition value, with deductions for accumulated depreciation and impairment losses, if any.

The acquisition cost for this purpose includes the purchase price (net of duties and taxes which are recoverable in future) and expenses directly attributable to the asset to bring it to the site and in the working condition for its intended use.

Interest during construction period up to the date of commencement of operations, indirect project expenditure and trial run expenditure (net of trial run income, if any) incurred in respect of projects under implementation are capitalized to the asset constructed / created.

Depreciation is provided in accordance with Schedule II of the Companies Act, 2013 in respect of the remaining useful life.

Spares and tools that are not in the nature of "Property" as defined / explained in Accounting Standard 10 "(AS 10) 'Property, Plant & Equipment' are treated as part of inventories

**4. Investments:**

Investments are stated at cost. The amalgamation of both its subsidiaries viz., Bhagyanagar Chemicals Limited and Balaji Greentech Products Limited with Balaji Amines Limited has been approved by all the three companies and applications have been made to appropriate authorities for approval / sanction of the same. Pending sanction of said amalgamation, no effect is given to the diminution in the value in these investments. The said investments are stated at cost and the effect of the diminution will be adjusted in the process of giving effect to amalgamation in accordance with AS - 14 Accounting for Amalgamations.

The said subsidiaries are considered as going concerns till the final sanction of the Amalgamation referred to above.

**5. Inventories:**

- a) Finished goods are valued at lower of cost or Net Realizable Value. Cost for this purpose is arrived at on Absorption Costing basis. Excise duty is included in valuation of stocks of finished goods at the end of the year.
- b) Stock in process/plant is valued at cost.
- c) Stock of raw materials, Stores and Spares and packing materials are valued at cost. Cost for this purpose, does not include duties/taxes that are recoverable in future.
- d) Food & Beverages:
  1. Groceries: Groceries is valued at cost arrived at on weighted average basis.
  2. Beverages: Valued at cost.



## **6. Staff Benefits:**

- a. Provident Fund Contributions are accounted on accrual basis.
- b. To cover the benefits payable to the employees on retirement, the company has subscribed to a policy of Group Gratuity Scheme of Life Insurance Corporation of India. All contributions made towards the policy premiums are charged to revenue.

## **7. Research and Development:**

Revenue expenditure on research and development is charged to Statement of profit and loss in the year in which it is incurred. Capital expenditure on research and development is treated at par with other fixed assets and depreciated accordingly.

## **8. Deferred Taxation:**

Accounting treatment in respect of deferred taxation is in accordance with Accounting Standard 22 - "Accounting for Taxes on Income" issued by the Institute of Chartered Accountants of India.

## **9. Sales Tax Benefits:**

Eligible sales tax benefits accruing to the company are accounted for in the year in which the final assessment by the concerned authorities is completed.

## **10. Borrowing Costs:**

Interest and other costs in respect of borrowings for expansion / additional fixed investments including R & D projects are capitalized to such investments. Borrowing costs relating to period after the commencement of operations of these projects are charged to revenue.

## **11. Foreign Currency Transactions:**

Foreign Exchange Transactions are recorded at pre-determined standard exchange rates which are reviewed periodically. Gains or losses arising out of such periodic revisions of such standard rates and also on realization/settlement are accounted for accordingly. No effect is determined in respect of the repayment and balances in respect of Foreign Currency Loans as the same are paid out of the Foreign Exchange earnings through the Exchange Earners Foreign Currency Accounts in respective currencies.

## **12. Impairment of Assets:**

The carrying amounts of assets are reviewed at each Balance Sheet date, if there is any indication of impairment based on internal / external factors. An impairment loss will be recognized wherever the carrying amount of an asset exceeds its estimated recoverable amount. The recoverable amount is greater of the asset's net selling price and value in use. In assessing the value in use, the estimated future cash flows are discounted to the present value using the weighted average cost of capital. In carrying out such exercise, due effect is given to the requirements of Schedule II of the Companies Act, 2013.

## **13. Corporate Social Responsibility**

The company computes the amount required to be spent on Corporate Social Responsibility in accordance with the provisions of Section 135 of the Companies Act, 2013. The amounts are spent on the eligible projects prescribed under Schedule VII of the Act. Provision is made in the books for the amounts unspent, if any and if material, and the same is carried forward to be spent in the subsequent year. During the year ended March 31, 2017 the company has spent the required amount. Hence there are no unspent amounts on this account.

## **B. Contingent Liabilities:**

Disputed demands

- A. Under the Income Tax Act, 1961: Rs.17.60 Lakhs (relating to Assessment Year 2013-14) and Rs.231.08 Lakhs (relating to Assessment Year 2014-15) in respect of additions made in assessment under section 143(3) of the Income Tax Act, 1961 and disputed in appellate proceedings. The appeals are pending before the Commissioner of Income Tax (Appeals) 7 Pune. The company has deposited an amount of Rs.2.64 Lakhs and Rs.34.66 Lakhs respectively against the said demands and obtained stay of collection of the balance disputed demand till disposal of the appeal. The above referred tax payments are grouped under the head "Short term loans and advances"
- B. Service Tax: Rs.166.16 Lakhs. The matter is pending in appeal before the First Appellate Authority, viz., Commissioner of Central Excise, Customs and Service Tax (Appeals). An amount of Rs.12.47 Lakhs has been deposited against this disputed demand. This amount is grouped under the head "Short term loans and advances"

## **C. Amounts recoverable from employees**

The company has an arrangement with the supplier of coal for supply of coal in specified consignments on a periodic basis. Few consignments aggregating to the value of Rs.31.71 lacs have been misappropriated, while in transit, by 2 employees of the company during the year ended March 31, 2015. The services of the said employees have been terminated in that year itself and legal action

against initiated on these employees including action for the recovery of the above mentioned amounts. Pending recovery the amounts are shown under short term advances.

#### D. Segment Reporting:

The company operates in two segments viz., (a) Amines & Specialty Chemicals and (b) Hotel segment.

The segment results are as under:

Sl. No.	Particulars	Amount (Rupees in Lakhs)
<b>1</b>	<b>Segment Revenue</b>	
	Amines Division	71138.13
	Hotel Division	1608.51
	<b>Sub Total :</b>	<b>72746.64</b>
	Less: Inter-segment revenue	16.31
	<b>Revenue from operations</b>	<b>72730.33</b>
<b>2</b>	<b>Segment Results before Tax &amp; Interest</b>	
	Amines Division	14274.49
	Hotel Division	129.57
	<b>Total:</b>	<b>14144.92</b>
	<b>Less: Interest</b>	
	Amines Division	996.82
	Hotel Division	171.79
	<b>Total:</b>	<b>1168.61</b>
	<b>Segment Profit/Loss (-) before tax</b>	
	Amines Division	13277.67
	Hotel Division	-301.76
	<b>Total:</b>	<b>12976.31</b>
<b>3</b>	<b>Capital Employed</b>	
<b>a.</b>	<b>Segment Assets</b>	
	Amines Division	56609.92
	Hotel Division	8929.01
	<b>Total</b>	<b>65538.93</b>
<b>b</b>	<b>Segment Liabilities</b>	
	Amines Division	25924.21
	Hotel Division	2668.07
	<b>Total</b>	<b>28592.28</b>

**E. Expenditure on Corporate Social Responsibility (CSR):**

The company has incurred an expenditure of Rs.134.96 Lakhs on Corporate Social Responsibility initiatives in accordance with the provisions of Section 135 of the Companies Act, 2013. The details of the projects on which the amounts are expended by the company on account of Corporate Social Responsibility are given in Note.26.

**F. Related Party transactions:**

Name of the related party	Relationship	Nature of Transaction	Transaction value (Rupees)	Balance out-standing – Receivable / (-) Payable as on date of Balance Sheet Rupees	Amount written off / back
<b>Bhagyanagar Chemicals Limited</b>	A Subsidiary company	a. Lease rentals b. Loan given	a. 1,20,000/- b. 72,00,201/-	a. Nil b. 72,00,201/-	Nil
<b>Balaji Greentech Products Limited</b>	Company in which the Enterprise is substantially interested, by holding 66% of shares in the total paid up share capital.	a. Purchases b. Advance for capital assets	a. 31,325/- b. 27,10,37,236/-	a. Nil b. 27,10,37,236/-	Nil
<b>KPR House / Family Trust</b>	A coownership in which Directors and their relatives are interested.	Office rent	6,45,840/-	53,820/-	Nil
<b>Balaji Sourcings Pvt. Ltd.</b>	A Company in which Directors are interested	a. Sales b. Purchase	a. 6,62,52,837/- b. 0/-	Nil	Nil

**G. Particulars of holdings and dealings in Specified Bank Notes (SBN) during the period 8th November 2016 to 30th December 2016**
**Amines Division**

Particulars	SBNs	Other denomination Notes	Total
Closing cash in hand as on 08.11.2016	11,69,500	2,20,002	13,89,502
(+) Permitted receipts		34,67,573	34,67,573
(-) Permitted payments		29,00,929	29,00,929
(-) Amount deposited in Banks	11,69,500		11,69,500
Closing cash in hand as on 30.12.2016		7,86,646	7,86,646

Rupees

**Hotel Division**

Rupees

Particulars	SBNs	Other denomination Notes	Total
Closing cash in hand as on 08.11.2016	503000	67470	570470
(+) Permitted receipts		4295323	4295323
(-) Permitted payments		2050872	2050872
(-) Amount deposited in Banks	503000	1434762	1937762
Closing cash in hand as on 30.12.2016		877159	877159

**H. Additional Information pertaining to Statement of Profit and Loss**

Sr. No.	Nature of Income/ Expenses	Current Year		Previous Year	
		Amount In Foreign Currency	Amount In INR	Amount In Foreign Currency	Amount In INR
1.	Export Earning	USD 1,21,33,654.24 EURO 61,14,768.60	81,63,84,633.00 44,09,14,633.00	USD 4,51,601.72 EURO 77,20,019.60 GBP 1,87,960.00	61,22,72,916.24 55,48,57,984.14 1,83,35,998.40
2.	Sales Commission	USD 70,022.20	46,62,276.00	USD 81,797.70	52,71,524.38
3.	Registration & Renewals	USD 5,132.00 EURO 1,14,127.61	3,45,981.00 83,62,027.00	USD 302.00	18,823.66
4.	Travelling Expenses	USD 13,000.00 EURO 700.00 UAE 575.00 (DIRAHAM)	886945.00 59185.00 10983.00	USD 28,800.00 EURO 1,430.00 AED 145.00 RMB 4,540.00	19,09,009.80 1,10,656.50 2,494.00 47,938.81
5.	Exhibition Charges	EURO 52472.75	38,13,695.00	EURO 57,100.49 GBP 380.00	41,86,976.43
6.	Capital Goods & Spares	USD 85,145.00	57,18,660.00	USD 1,25,960.00	82,82,551.88
7.	Raw Material	USD 2,49,73,373.28	167,51,09,702.00	USD 1,38,91,082.36	90,97,12,455.92
8.	Lease Rent	USD 4316.00	2,88,482.00	USD 10,054.00	6,43,330.34
9.	Finance Charges	USD 67,553.90 EURO 98572.83	44,87,867.00 75,17,768.00	USD 89,200.43 EURO 1,59,166.39	58,06,662.10 1,14,65,439.39
10.	Transportation Charges	USD 1360.00	89,488.00	USD 658.98	43,166.91
11.	Instalment of Term Loan	USD 4,46,972.72	2,94,14,015.00	USD 4,20,287.49 EURO 12,85,714.32	2,90,43,040.00 9,19,16,700.54

Note: Previous year's figures are regrouped and reclassified wherever considered necessary.

**BALAJI AMINES LIMITED**  
**Notes forming part of Financial Statements**

Rupees					
Note No	Particulars	As at March 31, 2017		As at March 31, 2016	
2.	Share capital				
	a. Authorised 4,50,00,000 Equity Shares of Rs. 2/- each.	9,00,00,000		9,00,00,000	
		9,00,00,000		9,00,00,000	
	b. Issued, subscribed & paid up 3,24,01,000 Equity Shares of Rs. 2/- each fully paid up	6,48,02,000		6,48,02,000	
		6,48,02,000		6,48,02,000	
	c. Par value of shares	2		2	
	d. Number of shares outstanding at beginning of the year	3,24,01,000		3,24,01,000	
	Changes during the year	-		-	
	Number of shares outstanding at end of the year	3,24,01,000		3,24,01,000	
	e. Restriction on disbursement of Dividend As part of the general terms & conditions in respect of borrowings from Banks, prior permission should be taken from the lending Banks before distribution of dividend. Similarly, the term lenders have imposed a condition that, no dividend shall be declared in the event of default in the scheduled repayment of instalment.				
	f. Particulars of each shareholder holding more than 5% of share capital				
	Sl. No. Name of the Shareholder	No. of Shares		Percentage	
		Current year	Previous Year	Current year	Previous Year
	1. Ande Prathap Reddy	49,14,748	4914748	15.17	15.17
	2. APR Holdings & Investments Pvt. Ltd..	47,74,720	4774720	14.74	14.74
	3. Smt.A. Shakunthala Devi	19,44,450	1944450	6.00	6.00
	4. Ande Srinivas Reddy	16,50,811	1650811	5.09	5.09
	g. During the five years immediately preceding the current financial year, the company has not issued any shares without payment being received in cash, nor issued any bonus shares. The company did not buy back any shares during the said period.				
	h. The company has only one class of shares i.e. Equity Shares.				
3.	Reserves and surplus				
	a) Capital Reserves (representing profit on re-issue of forfeited Shares)	6,20,505		6,20,505	
	b) Share Premium Account	5,69,61,000		5,69,61,000	
	c) State Subsidy	2,97,90,000		2,97,90,000	
	Total A	8,73,71,505		8,73,71,505	
	d) General Reserve				
	At the beginning of the year	31,05,68,000		24,90,42,000	
	Add : Transfer from statement of Profit and Loss	8,60,00,000		6,15,26,000	
	Total B	39,65,68,000		31,05,68,000	
	e) Balance in Statement of Profit and Loss brought forward from previous year	245,41,83,284		198,09,99,009	
	Add : Profit for the year	85,57,32,551		61,27,06,275	
	Less: (i) Transfer to General Reserve	8,60,00,000		6,15,26,000	
	(ii) Proposed Dividend	7,12,82,200		6,48,02,000	
	(iii) Dividend distribution tax	1,45,13,100		1,31,94,000	
	Balance in Statement of Profit and Loss at the end of year	Total C	313,81,20,535	245,41,83,284	
	Total Reserves and surplus	(A+B+C)	362,20,60,040	285,21,22,789	

**BALAJI AMINES LIMITED**  
**Notes forming part of Financial Statements**

		Rupees			
Note No	Particulars	As at March 31, 2017	As at March 31, 2016		
4.	<b>Long-term borrowings</b>				
	<b>a. Secured</b>				
	Term loans				
	(i) Bank of Baroda				
	(a) Rupee Term Loan	9,05,01,557	13,79,79,705		
	(b) FCNR Term Loan - US Dollars (Balance as at 31.03.2017 USD 147622)	99,27,406	4,00,00,834		
	(ii) HDFC Bank Ltd				
	(a) Rupee Term Loan	2,50,00,000	5,83,33,334		
	(b) FCNR Term Loan - EURO ( Balance as at 31.03.2017 EURO 321428.48)	2,46,37,493	12,31,87,494		
	The above term loans are secured by pari-pasu first charge on all fixed assets of the company wherever located, both present and future, and by deposit of title deeds of lands belonging to the company				
	<b>b. Unsecured</b>				
	a) From Directors				
	Ande Prathap Reddy	-	2,66,40,978		
	Nomula Rajeshwar Reddy	-	1,71,03,052		
	Dundarapu Ram Reddy	-	1,71,03,052		
	Gaddam Hemath Reddy	-	67,43,126		
	Ande Srinivas Reddy	-	1,87,47,052		
	<b>Total</b>	<b>15,00,66,456</b>	<b>44,58,38,627</b>		
<b>Sl. No.</b>	<b>Name of the Lender</b>	<b>Total amount sanctioned as per sanction letter ( Rs.In Crores )*</b>	<b>Repayment terms in Months</b>	<b>Remaining Months</b>	<b>Balance as on 31.03.2017 ( Rs.In Crores )*</b>
1.	HDFC Bank Ltd.	10.00	36	21	5.83
2.	HDFC Bank Ltd.	34.49	42	15	12.32
3.	Bank of Baroda	33.00	84	35	13.76
4.	Bank of Baroda	13.90	39	15	4.99
*Aggregate of amount mentioned above includes in long term liability and instalments of term loan payable within one year (Other Current Liabilities-Note 9)					
5.	<b>Deferred tax liability</b>				
	Begining of the year relating to the fixed assets		56,35,13,825		49,46,75,768
	Add: Timing difference arising during the year on account of depreciation and capital expenditure on R & D				
	UNIT-I - Tamalwadi		-109,074		172,31,711
	UNIT-II - Bollaram		-391,809		-1,25,807
	UNIT-III - Chincholi		1,71,27,045		3,58,57,949
	Hotel Division - Solapur		24,86,834		1,58,74,204
		<b>Balance as at March 31, 2017</b>	<b>58,26,26,820</b>		<b>56,35,13,825</b>

**BALAJI AMINES LIMITED**  
**Notes forming part of Financial Statements**

Note No	Particulars	Rupees	
		As at March 31, 2017	As at March 31, 2016
<b>6.</b>	<b>Other long-term liabilities</b>		
	Amines Division-Creditors for Capital Goods	5,80,36,338	12,02,33,448
	Hotel Division-Rental Deposit	2,50,000	2,50,000
	<b>Total</b>	<b>5,82,86,338</b>	<b>12,04,83,448</b>
<b>7.</b>	<b>Short-term borrowings</b>		
	<b>a. Secured</b> (refer particulars at the end of the Note)		
	<b>Towards working capital - Cash Credit Limit</b>		
	(i) State Bank of Hyderabad	11,66,87,749	53,29,13,761
	(ii) State Bank of India	-	31,63,63,170
	(iii) HDFC Bank *	48,18,65,299	2,48,43,574
	(iv) Bank of Baroda	6,35,21,397	2,07,44,129
	* Includes sub limit of demand Loan		
	<b>Total</b>	<b>66,20,74,445</b>	<b>89,48,64,634</b>
	The borrowings towards working capital limits sanctioned by banks including Working Capital Demand Loans are secured by pari-pasu first charge by way of hypothecation of stocks and book debts and second charge on all fixed assets of the company, both present and future.		
<b>8.</b>	<b>Trade payables</b>		
	<b>A) Amines division</b>		
	Creditors for raw materials	47,15,35,071	47,25,52,182
	Duties and taxes including Excise duty on closing stock of finished goods Rs.3,18,23,156/- (previous year Rs.2,50,79,329/-)	3,88,61,168	3,13,62,830
	Salaries	1,00,57,721	89,97,889
	Provident Fund	24,16,847	20,53,824
	Employees State Insurance	1,76,445	33,037
	Remuneration to Director	12,27,49,260	-
	Others-towards expenses	1,80,99,139	1,64,72,285
	<b>Total (A)</b>	<b>66,38,95,651</b>	<b>53,14,72,047</b>
	<b>B) Hotel division</b>		
	Creditors for supplies	35,54,281	52,35,583
	Duties and Taxes	3,74,794	5,35,911
	Salaries	19,50,665	17,34,549
	Provident Fund	3,62,674	3,27,761
	Employees State Insurance	1,15,762	71,888
	Others-towards expenses	51,80,713	36,77,042
	Advance from Customers	13,01,478	17,23,758
	<b>Total (B)</b>	<b>1,28,40,367</b>	<b>1,33,06,492</b>
	<b>Total (A+B)</b>	<b>67,67,36,018</b>	<b>54,47,78,539</b>

**BALAJI AMINES LIMITED**  
**Notes forming part of Financial Statements**

Note No	Particulars	Rupees	
		As at March 31, 2017	As at March 31, 2016
9.	<b>Other current liabilities</b>		
	<b>A) Amines division</b>		
	Instalment of Term Loan from banks payable within one year		
	i) HDFC Bank Ltd.-Rupee Term Loan	3,33,33,333	7,12,76,190
	ii) FCNR Term Loan - EURO 1285714.28	9,85,50,000	9,85,50,000
	iii) FCNR Term Loan - US Dollars 590488	4,00,00,000	5,00,96,382
	Interest accrued & due on term loans (paid on 01.04.2017 Rs. 17,99,086/- & on 03.04.2017 Rs.6,26,933/-)	24,26,019	30,45,861
	<b>Total (A)</b>	<b>17,43,09,352</b>	<b>22,29,68,433</b>
	<b>B) Hotel division</b>		
	Instalment of Term Loan from banks payable within one year		
	Bank of Baroda-Rupee Term Loan	4,71,36,000	3,14,24,000
	<b>Total (B)</b>	<b>4,71,36,000</b>	<b>3,14,24,000</b>
	<b>Total (A+B)</b>	<b>22,14,45,352</b>	<b>25,43,92,433</b>
10.	<b>Short-term provisions</b>		
	<b>A) Amines division</b>		
	Provision for Current Tax	43,00,00,000	25,00,00,000
	Dividend on Equity Shares	7,12,82,200	6,48,02,000
	Dividend Distribution Tax	1,45,13,100	1,31,94,000
	<b>Total (A)</b>	<b>51,57,95,300</b>	<b>32,79,96,000</b>
	<b>B) Hotel division</b>		
		-	-
	<b>Total (B)</b>	<b>-</b>	<b>-</b>



**Note 11 : Tangible Assets**

Rupees

Assets	GROSS BLOCK			DEPRECIATION			NET BLOCK	
	As at 31.03.2016	Additions	Deletion	As at 31.03.2017	For the Period	Adjustments Deletion	As at 31.03.2016	As at 31.03.2017
<b>Amines Division</b>								
<b>Land</b>	<b>113079714</b>	<b>1403805</b>	<b>530623</b>	<b>113952896</b>			<b>113079714</b>	<b>113952896</b>
Unit-I - Tamalwadi, Dist. Osmanabad, Maharashtra	76487703	-	530623	75957080	-	-	-	75957080
Unit-II - Bollaram, Dist. Medak, Telangana	657045	-	-	657045	-	-	-	657045
Unit-III - Chincholi, Dist. Solapur, Maharashtra	27965434	1403805	-	29369239	-	-	-	29369239
Office - Hotgi Road, Dist. Solapur, Maharashtra	7969532	-	-	7969532	-	-	-	7969532
<b>Factory Buildings</b>	<b>380039376</b>	<b>15826985</b>	-	<b>395866361</b>	<b>11877581</b>	-	<b>295375949</b>	<b>299325353</b>
Unit-I	117675025	67256	-	117742281	3526224	-	47702019	70040262
Unit-II	15760242	11864119	-	27624361	526392	-	6460963	21163398
Unit-III	246604109	3895610	-	250499719	7824965	-	42378026	208121693
<b>Office Buildings</b>	<b>73840688</b>			<b>73840688</b>	<b>1166439</b>		<b>2509423</b>	<b>71331265</b>
Hotgi Road, Solapur, Maharashtra	57325461	-	-	57325461	904948	-	2048908	55276553
Mumbai Flat	16515227	-	-	16515227	261491	-	460515	16054712
<b>Wind Electric Generator</b>	<b>198347946</b>	-	-	<b>198347946</b>	<b>7728746</b>	-	<b>85934530</b>	<b>112413416</b>
Chalkewadi, Dist. Satara, Maharashtra	26744500	-	-	26744500	846543	-	19481477	7263023
Nagaj, Dist. Sangli, Maharashtra	86570934	-	-	86570934	3364835	-	40186560	46384374
Kas, Dist. Satara, Maharashtra	85032512	-	-	85032512	3517368	-	26266493	58766019
<b>Plant &amp; Machinery</b>	<b>2139505919</b>	<b>2425608</b>	<b>2941900</b>	<b>2138989627</b>	<b>77804594</b>	<b>793897</b>	<b>1430120436</b>	<b>1352593447</b>
Unit-I	832982780	1140454	-	834123234	22889281	-	479266757	354856477
Unit-II	54826680	-	2941900	51884780	2739516	793897	33876362	18008418
Unit-III	1251696459	1285154	-	1252981613	52175797	-	1030619195	979728552
<b>Plant &amp; Machinery R &amp; D</b>	<b>303672201</b>	<b>3183903</b>	-	<b>306856104</b>	<b>12544038</b>	-	<b>188155815</b>	<b>178795680</b>
Unit-I	159047978	-	-	159047978	6447453	-	72959112	86088866
Unit-II	7341910	-	-	7341910	387653	-	4377859	2964051
Unit-III	137282313	3183903	-	140466216	5708932	-	50723453	89742763

(Contd.)

## Note 11 : Tangible Assets

Rupees

Assets	GROSS BLOCK			DEPRECIATION			NET BLOCK	
	As at 31.03.2016	Additions	Deletion	As at 31.03.2016	For the Period	Adjustments Deletion	As at 31.03.2016	As at 31.03.2017
<b>Furniture &amp; Fixtures</b>	<b>18947348</b>	<b>1959778</b>	-	<b>20907126</b>	<b>1740474</b>	-	<b>10409606</b>	<b>10497520</b>
Unit-I	16541350	1733216	-	18274566	1455262	-	8918843	9355723
Unit-II	129452	-	-	129452	8194	-	83065	46387
Unit-III	2276546	226562	-	2503108	277018	-	1407698	1095410
<b>Office Equipment</b>	<b>11567680</b>	<b>1260777</b>	-	<b>12828457</b>	<b>925518</b>	-	<b>8930509</b>	<b>3897948</b>
Unit-I	7875386	257096	-	8132482	352902	-	6844508	1287974
Unit-II	2577237	-	-	2577237	163139	-	1198466	1378771
Unit-III	1115057	1003681	-	2118738	409477	-	887535	1231203
<b>Vehicles</b>	<b>39250699</b>	<b>11161804</b>	<b>4758542</b>	<b>45653961</b>	<b>6461548</b>	<b>3970819</b>	<b>20614711</b>	<b>25039250</b>
Unit-I	12132504	-	4758542	7373962	2016804	3970819	7020194	353768
Unit-II	4520594	8787073	-	13307667	1264228	-	2981510	10326157
Unit-III	22597601	2374731	-	24972332	3180516	-	10613007	14359325
<b>Others</b>	<b>58017579</b>	<b>10993087</b>	-	<b>69010666</b>	<b>29862220</b>	-	<b>20397737</b>	<b>48612929</b>
Unit-I	26229168	2652088	-	28881256	1221782	-	12147216	16734040
Unit-II	73621	-	-	73621	4660	-	51561	22060
Unit-III	31714790	8340999	-	40055789	1759778	-	8198960	31856829
<b>Total : A</b>	<b>3336269150</b>	<b>48215747</b>	<b>8231065</b>	<b>3376253832</b>	<b>123235158</b>	<b>4764716</b>	<b>1159794127</b>	<b>2216459705</b>
<b>Hotel Division - Hotgi Road</b>								
Land	19676241	-	-	19676241	-	-	19676241	19676241
Buildings	566522706	-	-	566522706	17460102	-	61485734	505036972
Plant & Machinery	249246629	-	-	249246629	17095932	-	54609065	194637564
Furniture & Fixtures	206085373	-	-	206085373	22041893	-	74020457	132064916
Office Equipment	3232241	-	-	3232241	94916	-	2547942	684299
Vehicle	2822618	-	-	2822618	359824	-	764457	2058161
Others	24228218	-	-	24228218	1919219	-	9407434	14820784
<b>Total : B</b>	<b>1071814026</b>	<b>-</b>	<b>-</b>	<b>1071814026</b>	<b>58971886</b>	<b>-</b>	<b>202835089</b>	<b>868978937</b>
<b>Total : A + B</b>	<b>4408083176</b>	<b>48215747</b>	<b>8231065</b>	<b>4448067858</b>	<b>182207044</b>	<b>4764716</b>	<b>1362629216</b>	<b>3085438642</b>

**BALAJI AMINES LIMITED**  
**Notes forming part of Financial Statements**

		Rupees	
Note No	Particulars	As at March 31, 2017	As at March 31, 2016
	<b>Total (A+B)</b>	<b>51,57,95,300</b>	<b>32,79,96,000</b>
12.	<b>Capital work-in-progress</b>		
	<b>Amines Division</b>		
	Expansion Project	8,53,33,233	31,14,917
	R & D Project	16,55,00,510	15,94,97,176
	<b>Total</b>	<b>25,08,33,743</b>	<b>16,26,12,093</b>
13.	<b>Non current investments</b>		
	(All unquoted unless otherwise specified)		
	<b>In subsidiary</b>	70,78,200	70,78,200
	13,00,000 equity shares of Rs. 10/- each fully paid up in Bhagyanagar Chemicals Ltd amounting to 100% of the total capital of the company. The investment is valued at cost.		
	<b>Balaji Greentech Products Limited</b>		
	23500000 10% Cumulative Redemable Preference Shares of 10/- each fully paid up representing 100% of the Preference Share Capital issued by the company.	23,50,00,000	23,50,00,000
	5940000 Equity Shares of Rs. 10/- each amounting to 66% of the share capital of the company.	5,94,00,000	5,94,00,000
	<b>Others</b>		
	500 equity shares of Rs. 100/- each fully paid up in Solapur Janata Sahakari Bank. Valued at cost.	50,000	50,000
	<b>Total</b>	<b>30,15,28,200</b>	<b>30,15,28,200</b>
14.	<b>Long Term Loans and Advances</b>		
	(Unsecured, considered good)		
	Loans to Bhagyanagar Chemicals Limited-Subsidiary	72,00,201	72,77,011
	Capital Advances - Balaji Greentech Products Limited Subsidiary	27,10,37,236	14,35,58,690
	<b>Total</b>	<b>27,82,37,437</b>	<b>15,08,35,701</b>
15.	<b>Other Non Current Assets</b>		
	<b>A) Amines division</b>		
	Deposit with Government Departments	1,77,93,559	1,62,02,419
	Others-Security Deposits	28,49,038	19,94,147
	<b>Total (A)</b>	<b>2,06,42,597</b>	<b>1,81,96,566</b>
	<b>B) Hotel division</b>		
	Deposit with Government Departments	38,24,431	38,24,431
	Others-Security Deposits	95,753	1,25,753
	<b>Total (B)</b>	<b>39,20,184</b>	<b>39,50,184</b>
	<b>Total (A+B)</b>	<b>2,45,62,781</b>	<b>2,21,46,750</b>
16.	<b>Inventories</b>		
	<b>A) Amines division</b> [As verified, valued and certified by the Management]		
	Raw Material	27,39,55,601	20,19,45,505
	Work-in-Process	4,35,70,409	5,57,39,983
	Finished Goods	28,64,08,407	22,57,13,963
	Goods-in-transit / at Bonded Warehouse	8,26,12,193	1,58,18,882
	Stores, Spares	3,20,62,541	2,10,50,590
	Packing Materials	1,73,24,903	1,18,44,865
	Fuel & Others etc.	7,91,99,170	5,63,59,523
	<b>Total (A)</b>	<b>81,51,33,224</b>	<b>58,84,73,311</b>

**BALAJI AMINES LIMITED**  
**Notes forming part of Financial Statements**

		Rupees	
Note No	Particulars	As at March 31, 2017	As at March 31, 2016
	<b>B) Hotel division</b> Housekeeping, Kitchen Stewarding, Food & Beverages	23,78,583 22,23,730	15,03,899 21,42,598
	<b>Total (B)</b>	<b>46,02,313</b>	<b>36,46,497</b>
	<b>Total (A+B)</b>	<b>81,97,35,537</b>	<b>59,21,19,808</b>
<b>17.</b>	<b>Trade Receivables</b> <b>(Unsecured and considered good)</b>		
	<b>A) Amines division</b> Exceeding Six Months Others	13,04,624 121,18,46,635	11,26,029 119,74,75,286
	<b>Total (A)</b>	<b>121,31,51,259</b>	<b>119,86,01,315</b>
	<b>B) Hotel division</b> Exceeding Six Months Others	2,42,756 45,93,632	48,133 21,07,342
	<b>Total (B)</b>	<b>48,36,388</b>	<b>21,55,475</b>
	<b>Total (A+B)</b>	<b>121,79,87,647</b>	<b>120,07,56,790</b>
<b>18.</b>	<b>Cash &amp; Cash Equivalent</b>		
	<b>A) Amines division</b> Cash in hand	1,56,410	34,710
	<b>Balance with Scheduled Banks</b> In Current Accounts In Margin money deposits	1,13,09,998 2,01,01,694	5,89,04,994 2,13,35,925
	<b>Total (A)</b>	<b>3,15,68,102</b>	<b>8,02,75,629</b>
	<b>B) Hotel division</b> Cash in hand	4,00,870	87,672
	<b>Balance with Scheduled Banks</b> In Current Accounts	25,75,713 -	44,39,286 -
	<b>Total (B)</b>	<b>29,76,583</b>	<b>45,26,958</b>
	<b>Total (A+B)</b>	<b>3,45,44,685</b>	<b>8,48,02,587</b>
<b>19.</b>	<b>Short-term Loans and Advances</b>		
	<b>A) Amines division</b> Balance with Revenue Authorities Advance Income Tax (Including TDS) Advances to Suppliers Prepaid Expenses Employees' advances Capital advances recoverable within one year Income Tax Refund Receivable Tax Paid against disputed demand (A.Y. 2007-08) Tax Paid against disputed demand (A.Y. 2013-14) Tax Paid against disputed demand (A.Y. 2014-15) Others - Unsecured, considered good	4,94,62,764 40,06,15,731 1,94,14,936 36,22,893 13,25,352 2,35,19,770 70,51,660 37,33,000 2,64,000 34,66,200 2,09,61,513	4,71,68,469 22,03,15,375 1,25,60,847 73,40,768 14,08,592 48,57,545 37,61,250 37,33,000 0 0 2,57,03,547
	<b>Total (A)</b>	<b>53,34,37,819</b>	<b>32,68,49,393</b>

**BALAJI AMINES LIMITED**  
**Notes forming part of Financial Statements**

		Rupees	
Note No	Particulars	As at March 31, 2017	As at March 31, 2016
	<b>B) Hotel division</b>		
	Balance with Revenue Authorities	10,26,259	5,14,159
	TDS	4,70,468	7,01,750
	Prepaid Expenses	59,97,158	25,17,406
	Advances to Suppliers	-	4,90,655
	Employees' advances	92,393	20,715
	<b>Total (B)</b>	<b>75,86,278</b>	<b>42,44,685</b>
	<b>Total (A+B)</b>	<b>54,10,24,097</b>	<b>33,10,94,078</b>
20.	<b>Revenue From Operations</b>		
	<b>A) Amines division</b>		
	Sale of Aliphatic Amines, Speciality Chemicals, Derivatives of Amines including Export Benefits	711,38,12,638	674,04,86,674
	Less : Excise Duty	59,76,91,084	54,07,94,173
	<b>Total (A)</b>	<b>651,61,21,554</b>	<b>619,96,92,501</b>
	<b>B) Hotel division</b>		
	Rooms, restaurants, banquets and other services	15,92,20,621	14,95,42,754
	<b>Total (B)</b>	<b>15,92,20,621</b>	<b>14,95,42,754</b>
	<b>Total Revenue from operations ( Net )(A+B)</b>	<b>667,53,42,175</b>	<b>634,92,35,255</b>
21.	<b>Other Income</b>		
	<b>A) Amines division</b>		
	Income from Wind Electric Generator	2,37,47,526	1,41,35,305
	Interest on Margin Money Deposit	13,98,997	65,56,976
	Interest on Security Deposit	15,75,395	11,15,122
	Sales Tax Refund	16,01,170	-
	Profit on Sale of Fixed Assets	1,93,46,378	40,000
	Rent Receipt	8,83,000	-
	Miscellaneous Income	1,96,000	2,89,208
	<b>Total (A)</b>	<b>4,87,48,466</b>	<b>2,21,36,611</b>
	<b>B) Hotel division</b>		
	Interest on Security Deposit	4,05,304	3,02,885
	<b>Total (B)</b>	<b>4,05,304</b>	<b>3,02,885</b>
	<b>Total (A + B)</b>	<b>4,91,53,770</b>	<b>2,24,39,496</b>
22.	<b>Cost of material consumed</b>		
	<b>A) Amines division</b>		
	<b>Opening Stock</b>	20,19,45,505	26,14,74,301
	<b>Add: Purchases</b>		
	Raw Material - Domestic	162,24,30,687	176,42,87,195
	Raw Material - Imports CIF Value	188,82,18,979	142,43,96,125
	<b>Sub- Total</b>	<b>371,25,95,171</b>	<b>345,01,57,621</b>
	<b>Less :</b>		
	Closing Stock	27,39,55,601	20,19,45,505
	<b>Total (A)</b>	<b>343,86,39,570</b>	<b>324,82,12,116</b>

**BALAJI AMINES LIMITED**  
**Notes forming part of Financial Statements**

Note No	Particulars	Rupees	
		As at March 31, 2017	As at March 31, 2016
	<b>B) Hotel division</b>		
	<b>Food &amp; Beverages</b>		
	Opening Stock	36,46,497	1,96,70,148
	Add: Purchases	2,17,44,631	2,12,84,332
	<b>Sub- Total</b>	<b>2,53,91,128</b>	<b>4,09,54,480</b>
	Less : Stock of House Keeping & KST Stores transferred to Fixed Assets	-	1,78,09,777
	Less : Closing Stock	46,02,313	36,46,497
	<b>Total ( B )</b>	<b>2,07,88,815</b>	<b>1,94,98,206</b>
	<b>Net Total ( A + B )</b>	<b>345,94,28,385</b>	<b>326,77,10,322</b>
<b>23.</b>	<b>Changes in Inventories of Finished Goods &amp; Work in Process</b>		
	<b>(a) Opening Stock</b>		
	Finished Goods	20,06,34,634	37,44,30,198
	Excise duty thereon	2,50,79,329	4,68,03,775
	Work-in -process	5,57,39,983	8,10,82,435
	<b>Sub- Total (a)</b>	<b>28,14,53,946</b>	<b>50,23,16,408</b>
	<b>(b) Closing Stock</b>		
	Finished Goods	25,45,85,251	20,06,34,634
	Excise duty thereon	3,18,23,156	2,50,79,329
	Work-in -process	4,35,70,409	5,57,39,983
	<b>Sub- Total (b)</b>	<b>32,99,78,816</b>	<b>28,14,53,946</b>
	<b>Difference of (a) and (b) Increase (-) / Decrease(+)</b>	<b>-4,85,24,870</b>	<b>22,08,62,462</b>
<b>24.</b>	<b>Employee benefits</b>		
	<b>A) Amines division</b>		
	Salaries,Wages and other allowances	16,86,03,222	14,62,90,395
	Bonus	89,64,846	62,79,169
	Premium towards Gratuity Scheme of LIC	42,29,662	30,21,055
	Contribution to Provident Fund	1,29,85,413	1,13,34,027
	Contribution to Employees State Insurance	11,11,603	2,66,886
	Contribution to Labour Welfare Fund	43,902	42,570
	Contribution to Medical Aids	67,750	68,470
	Staff Welfare Expenses	20,70,125	21,15,320
	Group Insurance Premium	25,65,038	48,91,444
	<b>Total (A)</b>	<b>20,06,41,561</b>	<b>17,43,09,336</b>
	<b>B) Hotel division</b>		
	Salaries,Wages and other allowances	2,84,48,318	2,64,35,204
	Contribution to Provident Fund	19,54,250	17,84,166
	Contribution to Employees State Insurance	7,09,900	5,90,726
	Contribution to Labour Welfare Fund	10,584	-
	Staff Welfare Expenses	12,175	1,25,915
	Group Insurance Premium	85,130	1,11,996
	<b>Total (B)</b>	<b>3,12,20,357</b>	<b>2,90,48,007</b>
	<b>Total (A+B)</b>	<b>23,18,61,918</b>	<b>20,33,57,343</b>

**BALAJI AMINES LIMITED**  
**Notes forming part of Financial Statements**

		Rupees	
Note No	Particulars	As at March 31, 2017	As at March 31, 2016
25.	<b>Finance Cost</b>		
	<b>A) Amines division</b>		
	Interest on Working Capital Borrowings	6,21,01,032	12,08,00,866
	Interest on Term loan	2,15,63,771	3,91,29,482
	Processing Charges	63,48,397	59,08,234
	Bank Charges	96,68,906	99,96,191
	<b>Total (A)</b>	<b>9,96,82,106</b>	<b>17,58,34,773</b>
	<b>B) Hotel division</b>		
	Interest on Term loan	1,63,07,021	2,41,41,399
	Bank Charges	8,71,754	8,73,054
	<b>Total (B)</b>	<b>1,71,78,775</b>	<b>2,50,14,453</b>
	<b>Total (A+B)</b>	<b>11,68,60,881</b>	<b>20,08,49,226</b>
26.	<b>Other Expenses</b>		
	<b>A) Amines division</b>		
	<b>a) Manufacturing Expenses</b>		
	i) Power and Fuel	54,68,94,260	59,21,42,817
	ii) Stores, Spares Consumed	8,61,86,135	5,93,31,987
	iii) Repairs & Maintenance - Plant & Machinery	6,06,05,967	2,27,30,749
	iv) Repairs & Maintenance - Building & Other	53,20,146	39,53,810
	<b>b) Selling &amp; Distribution Expenses</b>		
	i) Advertisement, Publicity & Sales Promotion	1,83,96,552	1,39,75,557
	ii) Discount on Sales	2,87,15,012	2,74,85,940
	iii) Outward Freight	20,77,30,972	19,85,11,128
	iv) Packing & Forwarding	20,46,74,706	19,45,99,047
	v) Other Selling & Distribution	3,25,36,285	2,82,68,761
	<b>c) Administrative &amp; General Expenses</b>		
	i) Rent	15,71,104	15,53,061
	ii) Rates & Taxes	3,12,83,023	2,43,34,238
	iii) Repairs & Maintenance - Office Equipments	11,65,089	4,10,841
	iv) Repairs & Maintenance - Furniture	3,93,552	2,72,666
	v) Remuneration to Directors	14,05,51,760	10,20,74,760
	vi) Foreign Exchange Fluctuations Loss / (Gain)	-3,57,65,423	-3,43,89,629
	vii) Auditors Remuneration		
	a) Audit Fees	12,75,000	12,75,000
	b) Tax Audit Fees	3,25,000	3,25,000
	c) Other Matters ( Certification etc.)	1,30,000	1,70,000
	viii) Premium in Respect of Employer - Employee Policy including whole time Directors	1,49,20,617	1,03,62,500
	ix) Other Expenses	4,59,81,270	4,03,33,190
	<b>d) Insurance</b>		
	i) Plant & Machinery & Building	23,95,122	26,49,822
	ii) Wind Electric Generator	6,26,369	6,22,394
	iii) Raw Material & Finished Goods	35,06,704	39,20,438
	iv) Cash In Transit	6,954	6,840
	v) Loss of Profit	18,25,788	18,32,092
	vi) Motor Vehicle	6,33,230	5,73,390
	vii) Public Liability Act	8,28,650	8,63,224



**BALAJI AMINES LIMITED**  
**Notes forming part of Financial Statements**

Note No	Particulars	Rupees	
		As at March 31, 2017	As at March 31, 2016
	<b>e) Research &amp; Development Expenses</b>	55,89,574	32,78,128
	<b>f) Expenditure on Corporate Social Responsibility</b>		
	i) Promoting Education	58,19,043	27,20,619
	ii) Maintenance of greenery on the Road divider between Mahaveer Chowk to Multani Bakery, Solapur.	2,74,000	2,12,000
	iii) Arrangement of Drinking Water	7,26,665	1,01,521
	iv) Promotion of Road Safety	5,000	56,500
	v) Solar Street Light	1,18,750	640
	vi) Hospital in Chincholi - Area of Unit III	-	2,000
	vii) Health Care	14,06,473	46,80,001
	viii) Rural Development Projects	47,67,936	22,58,523
	ix) Remuneration to Staff	3,00,000	2,45,000
	x) Administrative Expenses	11,865	-
	xi) Travelling Expenses	66,385	-
	<b>Total (A)</b>	<b>142,17,99,535</b>	<b>131,17,44,555</b>
	<b>B) Hotel division</b>		
	i) Power and Fuel	3,00,60,487	2,72,22,197
	ii) Stores, Spares and Packing Material	1,28,279	64,087
	iii) Repairs & Maintenance - Plant & Machinery	30,74,598	19,44,786
	iv) Repairs & Maintenance - Building	8,58,362	6,47,215
	v) Repairs & Maintenance - Kitchen Equipments	8,12,630	2,32,827
	vi) Repairs & Maintenance - Others	4,19,687	4,51,082
	vii) Repairs & Maintenance - Furniture	98,499	68,140
	viii) Insurance - Plant & Machinery	7,37,284	9,24,852
	ix) Insurance	83,317	63,988
	x) Banquet Expenses	15,40,600	9,34,697
	xi) Spa Operating Expenses	22,65,527	18,56,056
	xii) Laundry expenses	11,75,219	10,87,565
	xiii) Advertisement, Publicity & Sales Promotion Expenses	8,67,213	12,61,935
	xiv) Freight & Forwarding	3,59,134	3,19,129
	xv) Rent, Rates & Taxes	39,10,998	36,54,725
	xvi) Operator's Management & Incentives Fees	87,19,715	81,75,216
	xvii) Audit Fees	1,50,000	1,50,000
	xviii) Others	79,70,932	75,76,381
	<b>Total (B)</b>	<b>6,32,32,481</b>	<b>5,66,34,878</b>
	<b>Total (A+B)</b>	<b>148,50,32,016</b>	<b>136,83,79,433</b>

As per our report of even date

For and on behalf of the Board of Directors

For **V. Sridhar & Co.**

Chartered Accountants,

FRN 006206S

**Vemulapati Sridhar**

Proprietor

ICAI Membership No. 202337

Secunderabad, May 11, 2017

Sd/-

**A. Prathap Reddy**

Chairman and Managing Director

DIN: 00003967

Sd/-

**G.Hemanth Reddy**

Wholtime Director &amp; CFO

DIN: 00003868

Sd/-

**Arati V. Bandi**

Company Secretary



## INDEPENDENT AUDITOR'S REPORT ON THE CONSOLIDATED FINANCIAL STATEMENTS

**To the Members of  
Balaji Amines Limited  
Solapur**

We have audited the accompanying consolidated financial statements of Balaji Amines Limited ("the Company") and its subsidiaries, which comprise the consolidated Balance Sheet as at March 31, 2017, and the consolidated Statement of Profit and Loss and the consolidated Cash Flow Statement for the year then ended, and a summary of significant accounting policies and other explanatory information.

### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation of these consolidated financial statements that give a true and fair view of the consolidated financial position, consolidated financial performance and consolidated cash flows of the Company in accordance with accounting principles generally accepted in India. This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the consolidated financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder. We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the Consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the financial statements.

### Opinion

In our opinion and to the best of our information and according to the explanations given to us, the consolidated financial statements give a true and fair view in conformity with the accounting principles generally accepted in India: (a) in the case of the consolidated Balance Sheet, of the state of affairs of the Company as at March 31, 2017; (b) in the case of the consolidated Profit and Loss Account, of the profit for the year ended on that date; and (c) in the case of the consolidated Cash Flow Statement, of the cash flows for the year ended on that date.

### Report on Other Legal and Regulatory Requirements

With respect to the adequacy of the Internal Financial Controls Over Financial Reporting of the Company and the operating effectiveness of such controls, we furnish a separate Report in "Annexure A".

**For V. Sridhar & Co.,**  
Chartered Accountants  
FRN - 006206S

**Vemulapati Sridhar**  
Proprietor  
ICAI Membership No.202337  
Secunderabad May 11, 2017

**ANNEXURE 'A' TO THE INDEPENDENT AUDITOR'S REPORT OF EVEN DATE ON THE CONSOLIDATED FINANCIAL STATEMENTS OF BALAJI AMINES LIMITED [Referred to in 'Report on Other Legal and Regulatory Requirements']**

**Year ended March 31, 2017**

**Report on the Internal Financial Controls under Clause (i) of subsection 3 of Section 143 of the Companies Act, 2013 ("the Act")**

We have audited the internal financial controls over financial reporting of Balaji Amines Limited ("the Company") as of March 31, 2017 in conjunction with our audit of the consolidated financial statements of the Company for the year ended on that date.

**Management's Responsibility for Internal Financial Controls**

The Company's management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India. These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

**Auditors' Responsibility**

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects. Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

**Meaning of Internal Financial Controls Over Financial Reporting**

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of consolidated financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of consolidated financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

**Inherent Limitations of Internal Financial Controls Over Financial Reporting**

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to

the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

**Opinion**

In our opinion, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31, 2017, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

**For V.Sridhar & Co.,**

Chartered Accountants

FRN 006206S

**Vemulapati Sridhar**

Proprietor

ICAI Membership No. 202337

Secunderabad May 11, 2017.

**BALAJI AMINES LIMITED**  
**CONSOLIDATED BALANCE SHEET AS AT MARCH 31, 2017**

Rupees

Particulars	Note No .	As at March 31, 2017	As at March 31, 2016
<b>I. EQUITY AND LIABILITIES</b>			
<b>(1) Shareholders' funds</b>			
(a) Share capital	2	6,48,02,000	6,48,02,000
(b) Reserves and surplus	3	347,40,23,293	273,72,80,172
(c) Money received against share warrants			
(IA) Minority Interest in subsidiaries ( Refer Note IB)		-	-
<b>(2) Share application money pending allotment</b>		-	-
<b>(3) Non-current liabilities</b>			
(a) Long-term borrowings	4	16,81,49,982	46,39,22,153
(b) Deferred tax liabilities (Net)	5	50,81,58,774	50,47,18,266
(c) Other Long term liabilities	6	5,82,86,338	12,04,83,448
(d) Long-term provisions		-	-
<b>(4) Current liabilities</b>			
(a) Short-term borrowings	7	66,20,74,445	101,16,62,419
(b) Trade payables	8	67,74,14,912	56,21,02,161
(c) Other current liabilities	9	22,14,45,352	25,43,92,433
(d) Short-term provisions	10	51,57,95,300	32,79,96,000
<b>Total Equity and Liabilities</b>		<b>635,01,50,396</b>	<b>604,73,59,052</b>
<b>II. ASSETS</b>			
<b>(1) Non-current assets</b>			
(a) Fixed assets			
(i) Tangible assets	11	325,48,00,906	340,81,50,034
(ii) Intangible assets		-	-
(iii) Capital work - in -progress	12	25,08,33,743	16,26,12,093
(iv) Intangible assets under development		-	-
(b) Non-current investments	13	1,50,000	1,50,000
(c) Deferred tax assets (Net)		-	-
(d) Long term loans and advances	14	0	-
(e) Other non-current assets	15	2,53,91,208	2,31,91,298
<b>(2) Current assets</b>			
(a) Current investments		-	-
(b) Inventories	16	98,98,08,485	78,03,13,172
(c) Trade receivables	17	124,28,77,714	124,34,28,032
(d) Cash and cash equivalents	18	3,49,01,321	8,56,82,243
(e) Short-term loans and advances	19	55,13,87,019	34,38,32,180
(f) Other current assets		-	-j
<b>Total Assets</b>		<b>635,01,50,396</b>	<b>604,73,59,052</b>
<b>Accounting Policies And Other Information</b>	I		

Note I to 26 form integral part of consolidated Financial Statements

For and on behalf of the Board of Directors

As per our report of even date

for **V. Sridhar & Co.**

Chartered Accountants,

FRN 006206S

**Vemulapati Sridhar**

Proprietor

ICAI Membership No.202337

Secunderabad. May 11, 2017

Sd/-

**A. Prathap Reddy**

Chairman and Managing

Director

DIN: 00003967

Sd/-

**G.Hemanth Reddy**

Wholtime Director &amp; CFO

DIN: 00003868

Sd/-

**Arati V.Bandi**

Company Secretary

**BALAJI AMINES LIMITED**  
**STATEMENT OF CONSOLIDATED PROFIT AND LOSS FOR THE YEAR ENDED MARCH 31, 2017**

Rupees

Particulars	Note No.	For the year ended March 31, 2017	For the year ended March 31, 2016
<b>I. Revenue from operations</b>	20	670,48,45,802	643,14,51,402
<b>II. Other income</b>	21	4,96,42,177	2,77,45,841
<b>III. Total Revenue (I + II)</b>		<b>675,44,87,979</b>	<b>645,91,97,243</b>
<b>IV. Expenses:</b>			
Cost of materials consumed	22	347,32,57,833	330,53,01,630
Changes in inventories of finished goods, work-in-process and Stock-in-Trade	23	-49,581,328	25,69,32,153
Employee benefit expenses	24	24,47,19,309	21,62,57,948
Finance costs	25	12,93,65,124	22,15,37,545
Depreciation	11	19,71,19,172	19,38,21,809
Other expenses	26	150,98,57,672	138,57,59,717
<b>Total Expenses</b>		<b>550,47,37,782</b>	<b>557,96,10,802</b>
<b>V. Profit before exceptional and extraordinary items and tax (III-IV)</b>		<b>124,97,50,197</b>	<b>87,95,86,441</b>
<b>VI. Exceptional items (Previous year - Excess provision of Income Tax written back)</b>		72,08,085	-
<b>VII. Profit before extraordinary items and tax (V+VI)</b>		<b>125,69,58,282</b>	<b>87,95,86,441</b>
<b>VIII. Extraordinary items</b>			-
<b>IX. Profit before tax (VII-VIII)</b>		<b>125,69,58,282</b>	<b>87,95,86,441</b>
<b>X. Tax expense:</b>			
(1) Current tax		43,00,00,000	25,00,00,000
(2) Deferred tax Liability		34,40,508	5,34,52,234
<b>XI. Profit(Loss) from the period from continuing operations (IX-X)</b>		<b>82,35,17,774</b>	<b>57,61,34,207</b>
<b>XII. Profit/(Loss) from discontinuing operations</b>		-	-
<b>XIII. Tax expense of discounting operations</b>		-	-
<b>XIV. Profit/(Loss) from Discontinuing operations (XII - XIII)</b>		-	-
<b>XV. Profit/(Loss) for the period (XI + XIV)</b>		<b>82,35,17,774</b>	<b>57,61,34,207</b>
<b>Total</b>			<b>57,61,34,207</b>
<b>XVI. Less : Minority interest in the loss of subsidiary</b>		-	-
<b>XVII Consolidated profit</b>		0	57,61,34,207
<b>XVIII. Earning per equity share:</b> (Profit for the period / No. of equity shares)			
(1) Basic		25.42	17.78
(2) Diluted		25.42	17.78
<b>Accounting Policies and other Information</b>	I		

As per our report of even date  
for **V. Sridhar & Co.**  
Chartered Accountants,  
FRN 006206S

**Vemulapati Sridhar**  
Proprietor  
ICAI Membership No. 202337  
Secunderabad May 11, 2017

For and on behalf of the Board of Directors

Sd/-  
**A. Prathap Reddy**  
Chairman and Managing Director  
DIN: 00003967

Sd/-  
**G. Hemanth Reddy**  
Wholtime Director & CFO  
DIN: 00003868

Sd/-  
**Arati V. Bandi**  
Company Secretary

**BALAJI AMINES LIMITED**  
**CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR 2016-2017**

Rupees

Particulars	Current Year 2016-17	Previous Year 2015-16
<b>A. Cash flows from operating activities</b>		
Profit before interest and tax	1385344053	1101123985
Other income considered	-49642177	-27745841
Depreciation	197119172	193821809
Increase (-)/ Decrease (+) in Current Liabilities	-329419414	-608424788
Increase (-)/ Decrease (+) in Inventories	-209495313	343457682
Increase (-)/ Decrease (+) in Debtors	550318	-49768306
Increase / Decrease in Other Current Assets, Loans & Advances	-209754749	26647378
Less : Income tax including dividend distribution tax	-263194000	-131273910
<b>Cash flow from Operating Activities</b>	<b>521507890</b>	<b>847838009</b>
<b>B. Cash Flow From Investing Activities</b>		
Purchase of Fixed Assets	-136437396	-321524691
Sale of Fixed Asset	4445702	1200152
Other Income	49642177	27745841
<b>Cash flow from Investing activities</b>	<b>-82349517</b>	<b>-292578698</b>
<b>C. Cash Flow from Financing Activities</b>		
State Subsidy	0	4959000
Secured loans	-295772171	-284084116
Interest paid	-129365124	-221537545
Dividend	-64802000	-38881200
<b>Cash Flow from Financing Activities</b>	<b>-489939295</b>	<b>-539543861</b>
Net increase/(decrease) in cash and cash equivalents (A+B+C)	-50780922	15715450
Cash and cash equivalents (beginning of the year)	85682243	69966793
Cash and cash equivalents (end of the year)	34901321	85682243
Increase/(decrease) in cash and cash equivalents (closing minus opening balances)	-50780922	15715450

As per our report of even date

For **V. Sridhar & Co.**

Chartered Accountants,

FRN 006206S

**Vemulapati Sridhar**

Proprietor

ICAI Membership No. 202337

Secunderabad

May 11, 2017

For and on behalf of the Board of Directors

Sd/-

**A. Prathap Reddy**

Chairman and Managing Director

DIN: 00003967

Sd/-

**G.Hemanth Reddy**

Wholtime Director &amp; CFO

DIN: 00003868

Sd/-

**Arati V. Bandi**

Company Secretary

**BALAJI AMINES LIMITED**  
**YEAR ENDED MARCH 31, 2017**

**NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS**

**I. Accounting Policies and Other Information**

- A. The consolidated financial statements for the year ended March 31, 2017 pertain to financial statements of Balaji Amines Limited and its subsidiaries Bhagyanagar Chemicals Limited (100%) and Balaji Greentech Products Limited (66%).
- B. **Minority Interest:** As at March 31, 2015 (First time consolidation) the Company had computed the Minority Interest in Balaji Greentech Products Limited considering the share of the minority in its equity share capital and adjusting their share in the year's losses thereto and arrived at an amount of Rs. 1.98 Crores as Minority Interest. However, the losses applicable to the minority in a consolidated subsidiary exceed the minority interest in the equity of the subsidiary. Therefore, in accordance with the provisions of paragraph 26 of Accounting Standard 21, AS-21 "Consolidated Financial Statements" issued by the Institute of Chartered Accountants of India these losses are adjusted against the majority interest.

**C. Amalgamation Proposal Going Concern of Subsidiaries**

The company as well as the subsidiaries have passed the requisite resolutions as per the provisions of Companies Act, 2013 proposing the amalgamations of both the subsidiaries with the Holding company. The application for approval of the said amalgamation has been made to the appropriate authorities and the matter is under consideration. The effective date of Amalgamation is April 01, 2016 and the amalgamation will be effected in the financial statements of the holding company upon final sanction of the Amalgamation Scheme.

**D. Significant accounting policies**

**(A) System of Accounting:**

- i. The company follows mercantile system of accounting and recognizes income and expenditure on accrual basis.
- ii. The financial statements have been prepared in all material respects with Accounting Standards as relevant and notified by the Central Government.
- iii. The financial statements are prepared on historical cost basis and as a going concern.
- iv. The subsidiaries accounts are also prepared as a going concern subject to the approval of Amalgamation referred to in Paragraph C above.

**(B) Revenue recognition:**

- i. Sale of goods is recognized at the point of dispatch of goods to customers. Gross sale is inclusive of Excise Duty and is net of Value Added Tax / Sales Tax.
- ii. Income from guest accommodation in respect of hotel division is recognized on day to day basis after the guests checks-in. Discounts if any in this regard are accounted upon final conclusion of the bill with the guests. Advance, if any, received against room bookings are treated as a liability pending finalization of bill / provision of services.
- iii. Income from sale of Food & Beverages is recognized at the point of serving of these items to the guests. The income stated is exclusive of Sales Tax, Luxury Tax and Service Tax.
- iv. Dividends from investment are recognized as income of the year in which the same are declared by in the investee company.

**(C) Tangible Fixed Assets and Depreciation:**

Tangible Fixed Assets acquired by the company are reported at acquisition value, with deductions for accumulated depreciation and impairment losses, if any.

The acquisition cost for this purpose includes the purchase price (net of duties and taxes which are recoverable in future) and expenses directly attributable to the asset to bring it to the site and in the working condition for its intended use.

Interest during construction period up to the date of commencement of operations, indirect project expenditure and trial run expenditure (net of trial run income, if any) incurred in respect of projects under implementation are capitalized to the asset constructed / created.



Depreciation is provided in accordance with Schedule II of the Companies Act, 2013 in respect of the remaining useful life.

**(D) Investments: Investments are stated at cost.**

With respect to the accounting of the investment in subsidiaries particularly Balaji Greentech Products Limited, pending sanction of amalgamation, referred to in paragraph C above no effect is given to the diminution in the value thereof. The said investments are stated at cost and the effect of the diminution will be adjusted in the process of giving effect to amalgamation in accordance with AS -14 Accounting for Amalgamations. The said subsidiaries are considered as going concerns till the final sanction of the Amalgamation referred to above.

**(E) Inventories:**

- a) Finished goods are valued at lower of cost or Net Realizable Value. Cost for this purpose is arrived at on Absorption Costing basis. Excise duty is included in valuation of stocks of finished goods at the end of the year.
- b) Stock in process/plant is valued at cost.
- c) Stock of raw materials, Stores and Spares and packing materials are valued at cost. Cost for this purpose, does not include duties/taxes that are recoverable in future.
- d) Food & Beverages:
  1. Groceries: Groceries is valued at cost arrived at on weighted average basis.
  2. Beverages: Valued at cost.

**(E) Staff Benefits:**

- a. Provident Fund Contributions are accounted on accrual basis.
- b. The company has taken a policy of Group Gratuity Scheme of Life Insurance Corporation of India. All contributions made are charged to revenue.

**(F) Research and Development:**

Revenue expenditure on research and development is charged to Statement of profit and loss in the year in which it is incurred. Capital expenditure on research and development is treated at par with other fixed assets and depreciated accordingly.

**(G) Deferred Taxation:**

Accounting treatment in respect of deferred taxation is in accordance with Accounting Standard 22 - "Accounting for Taxes on Income" issued by the Institute of Chartered Accountants of India.

In respect of Bhagyanagar Chemicals Limited (A 100% Subsidiary) no effect is given to the requirements of Accounting Standard 22 in view of the uncertainty of recovery of prior year losses. The undertaking of the company is on long lease with the Holding Company and as such the subsidiary does not have any business activity / incomes.

In the case of Balaji Greentech Products Limited Accounting treatment in respect of deferred taxation is in accordance with Accounting Standard 22 - "Accounting for Taxes on Income" issued by the Institute of Chartered Accountants of India. Pending final sanction of Amalgamation, no adjustments are made to Deferred Tax Asset, on account of variations, if any, in carry forward losses / unabsorbed depreciation.

**(H) Sales Tax Benefits:**

Shortfall / increase in sales tax benefits accruing to the company are accounted for in the year in which the final assessment by the concerned authorities is completed.

**(I) Borrowing Costs:**

Costs in respect of borrowings for the purpose of expansion / additional fixed investments including R & D projects are capitalized to such investments. Borrowing costs relating to period after the commencement of operations of the project are charged to revenue.



### (J) Foreign Currency Transactions:

Foreign Exchange Transactions are recorded at pre-determined standard exchange rates which are reviewed periodically. Gains or losses arising out of such periodic revisions of such standard rates and also on realization/settlement are accounted for accordingly. No effect is determined in respect of the repayment and balances in respect of Foreign Currency Loans as the same are paid out of the Foreign Exchange earnings through the Exchange Earners Foreign Currency Accounts in respective currencies.

### (K) Impairment of Assets:

The carrying amounts of assets are reviewed at each Balance Sheet date, if there is any indication of impairment based on internal / external factors. An impairment loss will be recognized wherever the carrying amount of an asset exceeds its estimated recoverable amount. The recoverable amount is greater of the asset's net selling price and value in use. In assessing the value in use, the estimated future cash flows are discounted to the present value using the weighted average cost of capital. In carrying out such exercise, due effect is given to the requirements of Schedule II of the Companies Act, 2013.

In the case of Balaji Greentech Products Limited, the amalgamation and the exchange ratio of shares is based on the Fair Market Value of the assets of the company which have been certified by the Registered Valuer as under;

Description of the assets	Book Value Carrying amounts as at March 31, 2017	FMV as per the Valuation Report for Amalgamation. (Considered as at December 31, 2016)
Net Block of the fixed assets, consisting of Land, Buildings and Plant & Machinery and other miscellaneous assets such as furniture, etc.	16,84,83,888	23,44,65,233

The effect of the variations in values of the aforementioned assets will be given while effecting the Amalgamation in accordance with Accounting Standard 14 "Accounting for Amalgamations", the financial statements of the Transferee company / Amalgamated Entity.

### (L) Corporate Social Responsibility

The company computes the amount required to be spent on Corporate Social Responsibility in accordance with the provisions of Section 135 of the Companies Act, 2013. The amounts are spent on the eligible projects prescribed under Schedule VII of the Act. Provision is made in the books for the amounts unspent, if any and if material, and the same is carried forward to be spent in the subsequent year.

During the year ended March 31, 2017 the company has spent the required amount. Hence there are no unspent amounts on this account.

### E. Contingent Liabilities:

#### Disputed demands

- Under the Income Tax Act, 1961: Rs.17.60 Lakhs (relating to Assessment Year 2013-14) and Rs.231.08 Lakhs (relating to Assessment Year 2014-15) in respect of additions made in assessment under section 143(3) of the Income Tax Act, 1961 and disputed in appellate proceedings. The appeals are pending before the Commissioner of Income Tax (Appeals) 7 Pune. The company has deposited an amount of Rs.2.64 Lakhs and Rs.34.66 Lakhs respectively against the said demands and obtained stay of collection of the balance disputed demand till disposal of the appeal. The above referred tax payments are grouped under the head "Short term loans and advances"
- Service Tax: Rs.166.16 Lakhs. The matter is pending in appeal before the First Appellate Authority, viz., Commissioner of Central Excise, Customs and Service Tax (Appeals). An amount of Rs.12.47 Lakhs has been deposited against this disputed demand. This amount is grouped under the head "Short term loans and advances"

### F. Amounts recoverable from employees:

The company has an arrangement with the supplier of coal for supply of coal in specified consignments on a periodic basis. Few consignments aggregating to the value of Rs.31.71 lacs have been misappropriated, while in transit, by 2 employees of the company during the year ended March 31, 2015. The services of the said employees have been terminated in that year itself and legal action

against initiated on these employees including action for the recovery of the above mentioned amounts. Pending recovery, the amounts are shown under short term advances.

#### **G. Expenditure on Corporate Social Responsibility (CSR):**

The company has incurred an expenditure of Rs.134.96 Lakhs on Corporate Social Responsibility initiatives in accordance with the provisions of Section 135 of the Companies Act, 2013. The details of the projects on which the amounts are expended by the company on account of Corporate Social Responsibility are given in Note.26 of notes forming part of financial statements.

#### **H. Additional Information pursuant to Schedule III of Companies Act, 2013**

Name of the subsidiary	Net assets i.e., Total Assets minus Total Liabilities		Share in Profit or Loss	
	As % of Consolidated net assets	Amount In INR	As % of Consolidated profit or loss	Amount In INR
Bhagyanagar Chemicals Limited	Not Applicable	(60,83,868)	0.00	-84,963
Balaji Greentech Products Limited	14.62	15,95,25,323	Not Applicable	Ref Note I B above

#### **Minority Interest in subsidiaries**

Name of the subsidiary	Minority interest	Remarks
Bhagyanagar Chemicals Limited	Nil	100% subsidiary
Balaji Greentech Products Limited	34%	66% of equity and 100% of preference capital is held by the holding company

NOTE :The company does not have any associates or joint ventures.

I. The above notes are the disclosures relevant to consolidated financial statements only. The completed disclosures, as required are made in the standalone and the financial statements of the holding and subsidiary companies respectively. Material items however are disclosed as part of notes to consolidated financial statements.

J. Previous year's figures are regrouped and reclassified wherever considered necessary.

**BALAJI AMINES LIMITED**  
**Notes forming part of Consolidated Financial Statements**

Note No	Particulars	As at March 31, 2017	As at March 31, 2016
<b>2.</b>	<b>Share capital</b>		
	<b>a. Authorised</b> 4,50,00,000 Equity Shares of Rs. 2/- each.	9,00,00,000	9,00,00,000
		<b>9,00,00,000</b>	<b>9,00,00,000</b>
	<b>b. Issued, subscribed &amp; paid up</b> 3,24,01,000 Equity Shares of Rs. 2/- each fully paid up	6,48,02,000	6,48,02,000
		<b>6,48,02,000</b>	<b>6,48,02,000</b>
	<b>c. Par value of shares</b> 2/-	2/-	2/-
	<b>d. Number of shares outstanding at beginning of the year</b> 3,24,01,000	3,24,01,000	3,24,01,000
	Changes during the year -	-	-
	Number of shares outstanding at end of the year 3,24,01,000	3,24,01,000	3,24,01,000
<b>3.</b>	<b>Reserves and surplus</b>		
	a) Capital Reserves (representing profit on re-issue of forfeited shares)	6,20,505	6,20,505
	b) Share Premium Account	5,69,61,000	5,69,61,000
	c) State Subsidy	2,97,90,000	2,97,90,000
	<b>Total A</b>	<b>8,73,71,505</b>	<b>8,73,71,505</b>
	d) General Reserve At the beginning of the year 31,05,68,000 Add : Transfer from statement of Profit and Loss 8,60,00,000	24,90,42,000 6,15,26,000	24,90,42,000 6,15,26,000
	<b>Total B</b>	<b>39,65,68,000</b>	<b>31,05,68,000</b>
	e) Balance in Statement of Profit and Loss brought forward from previous year 233,93,40,667 Less : Adjustment on account of Building life/Depreciation -979,353 Profit for the year 82,35,17,774 Less : (i) Transfer to General Reserve 8,60,00,000 (ii) Proposed Dividend 7,12,82,200 (iii) Dividend distribution tax 1,45,13,100	188,28,75,402 0 57,61,34,206 6,15,26,000 6,48,02,000 1,31,94,000	188,28,75,402 0 57,61,34,206 6,15,26,000 6,48,02,000 1,31,94,000
	<b>Balance in Statement of Profit and Loss at the end of year Total C</b>	<b>299,00,83,788</b>	<b>231,94,87,608</b>
	<b>Transfer of Minority Interest in the Subsidiary ( Refer note 1B) [D]</b>		<b>1,98,53,059</b>
	<b>Total Reserves and surplus (A + B + C + D)</b>	<b>347,40,23,293</b>	<b>273,72,80,172</b>
<b>4.</b>	<b>Long-term borrowings</b>		
	<b>A. Secured</b>		
	<b>Term loans</b>		
	(i) Bank of Baroda		
	(a) Rupee Term Loan	9,05,01,557	13,79,79,705
	(b) FCNR Term Loan - US Dollars (Balance as at 31.03.2017 USD 147622)	99,27,406	4,00,00,834
	(ii) HDFC Bank Ltd		
	(a) Rupee Term Loan	2,50,00,000	5,83,33,334
	(b) FCNR Term Loan - Euros (Balance as at 31.03.2017 EURO 321428.48)	2,46,37,493	12,31,87,494

**BALAJI AMINES LIMITED**  
**Notes forming part of Consolidated Financial Statements**

Note No	Particulars	As at March 31, 2017	As at March 31, 2016
	<b>B. Unsecured</b>		
	<b>a) From Directors</b>		
	(i) Ande Prathap Reddy	60,00,000	3,26,40,978
	(ii) Nomula Rajeshwar Reddy	0	1,71,03,052
	(iii) Dundarapu Ram Reddy	0	1,71,03,052
	(iv) Gaddam Hemath Reddy	1,20,83,526	1,88,26,652
	(v) Ande Srinivas Reddy	0	1,87,47,052
	<b>Total</b>	<b>16,81,49,982</b>	<b>46,39,22,153</b>
<b>5.</b>	<b>Deferred tax liability</b>		
	Beginning of the year relating to the fixed assets	50,47,18,266	45,12,66,032
	Add: (i) Timing difference arising during the year on account of depreciation ( reversal in current year )	34,40,508	5,34,52,234
	<b>Balance as at March 31, 2017</b>	<b>50,81,58,774</b>	<b>50,47,18,266</b>
<b>6.</b>	<b>Other long-term liabilities</b>		
	Amines Division-Creditors for Capital Goods	5,80,36,338	12,02,33,448
	Hotel Division-Rental Deposit	2,50,000	2,50,000
	<b>Total</b>	<b>5,82,86,338</b>	<b>12,04,83,448</b>
<b>7.</b>	<b>Short-term borrowings</b>		
	<b>Secured</b>		
	<b>Towards working capital -Cash Credit Limit</b>		
	(i) State Bank of Hyderabad	11,66,87,749	64,97,11,546
	(ii) State Bank of India	0	31,63,63,170
	(iii) HDFC Bank Ltd.	48,18,65,299	2,48,43,574
	(iv) Bank of Baroda	6,35,21,397	20,744,129
	<b>Total</b>	<b>66,20,74,445</b>	<b>101,16,62,419</b>
<b>8.</b>	<b>Trade payables</b>		
	Creditors for Raw Materials	47,54,74,786	48,47,39,979
	Duties and taxes (including Excise duty on closing stock of finished goods)	3,92,42,133	3,20,05,147
	Salaries	1,21,17,062	1,17,87,875
	Provident Fund	27,96,479	23,81,585
	Employees State Insurance	2,97,221	1,04,925
	Remuneration to Directors	12,27,49,260	0
	Others-towards expenses	2,47,37,971	3,10,82,650
	<b>Total</b>	<b>67,74,14,912</b>	<b>56,21,02,161</b>
<b>9.</b>	<b>Other current liabilities</b>		
	Installments of term loans from banks payable within one year		
	i) HDFC Bank Ltd.-Rupee Term Loan	3,33,33,333	7,12,76,190
	ii) Bank of Baroda-Rupee Term Loan	4,71,36,000	3,14,24,000
	iii) HDFC FCNR Term Loan-EURO 1285714.28	9,85,50,000	9,85,50,000
	iv) BOB FCNR Term Loan-US Dollars 590488	4,00,00,000	5,00,96,382
	Interest accrued & due on term loans (paid on 01.04.2017 Rs.17,99,086/- & on 03.04.2017 Rs.6,26,933/-)	24,26,019	30,45,861
	<b>Total</b>	<b>22,14,45,352</b>	<b>25,43,92,433</b>
<b>10.</b>	<b>Short-term provisions</b>		
	Provision for Current Tax	43,00,00,000	25,00,00,000
	Dividend on Equity Shares	7,12,82,200	6,48,02,000
	Dividend Distribution Tax	1,45,13,100	1,31,94,000
	<b>Total</b>	<b>51,57,95,300</b>	<b>32,79,96,000</b>

**Note 11 : Tangible Assets**

(Amount in Rs.)

Assets	GROSS BLOCK			DEPRECIATION				NET BLOCK	
	As at 31.03.2016	Additions	Deletion	As at 31.03.2017	As at 31.03.2016	For the Period	Adjustments Deletion	As at 31.03.2017	As at 31.03.2016
Land	149519909	1403805	530623	150393091	0	0	0	0	149519909
Buildings	1082714243	15826985	0	1098541228	145624549	32531740	-979353	179135642	937089694
Wind Electric Generator	198347946	0	0	198347946	78205784	7728746	0	85934530	120142162
Plant & Machinery	2588097760	2425608	2941900	2587581468	825670269	107645540	793897	932521912	1762427491
Plant & Machinery R & D	303672201	3183903	0	306856104	115516386	12544038	0	128060424	188155815
Furniture & Fixtures	225817265	1959778	0	227777043	61019883	23827506	0	84847389	164797382
Office Equipment	15646153	1260777	0	16906930	10747085	1074000	0	11821085	4899068
Vehicles	42073317	11161804	4758542	48476579	18528615	6821372	3970819	21379168	23544702
Others	83219798	10993087	0	94212885	25645987	4946229	0	30592216	57573811
<b>Total</b>	<b>4689108592</b>	<b>48215747</b>	<b>8231065</b>	<b>4729093274</b>	<b>1280958558</b>	<b>197119172</b>	<b>3785363</b>	<b>1474292367</b>	<b>3408150034</b>
									<b>3254800906</b>

**BALAJI AMINES LIMITED**  
**Notes forming part of Consolidated Financial Statements**

Note No	Particulars	As at March 31, 2017	As at March 31, 2016
<b>12.</b>	<b>Capital work-in-progress</b>		
	<b>Amines Division</b>		
	Expansion Project	8,53,33,233	31,14,917
	R & D Project	16,55,00,510	15,94,97,176
	<b>Total</b>	<b>25,08,33,743</b>	<b>16,26,12,093</b>
<b>13.</b>	<b>Non current investments</b>		
	(All unquoted unless otherwise specified)		
	<b>Others</b>		
	500 equity shares of Rs. 100/- each fully paid up in Solapur Janata Sahakari Bank. Valued at cost.	50,000	50,000
	1000 Share of Rs.100/- fully paid up progressive Effluent Treatment Plant Limited	1,00,000	1,00,000
	<b>Total</b>	<b>1,50,000</b>	<b>1,50,000</b>
<b>14.</b>	<b>Long Term Loans and Advances</b>		-
	<b>Total</b>	<b>0</b>	<b>0</b>
<b>15.</b>	<b>Other Non Current Assets</b>		
	Deposit with Government Departments	2,24,46,417	2,10,71,398
	Others Security Deposits	29,44,791	21,19,900
	<b>Total</b>	<b>2,53,91,208</b>	<b>2,31,91,298</b>
<b>16.</b>	<b>Inventories</b>		
	[As verified, valued and certified by the Management]		
	Raw Material	28,08,74,930	21,20,53,365
	Work-in-Process	18,01,27,435	19,25,76,246
	Finished Goods	29,93,04,054	23,72,73,915
	Goods-in-transit / at Bonded Warehouse	8,26,12,193	1,58,18,882
	Stores, Spares & Packing Materials	6,30,88,390	6,25,84,744
	Fuel & Others etc.	7,91,99,170	5,63,59,523
	Housekeeping, Kitchen Stewarding	23,78,583	15,03,899
	Food & Beverages	22,23,730	21,42,598
	<b>Total</b>	<b>98,98,08,485</b>	<b>78,03,13,172</b>
<b>17.</b>	<b>Trade Receivables</b>		
	(Unsecured and considered good)		
	Exceeding Six Months	84,63,579	1,00,25,328
	Others	123,44,14,135	123,34,02,704
	<b>Total</b>	<b>124,28,77,714</b>	<b>124,34,28,032</b>
<b>18.</b>	<b>Cash &amp; Cash Equivalent</b>		
	Cash in hand	5,74,108	1,39,896
	<b>Balance with Scheduled Banks</b>		
	In Current Accounts	1,42,25,519	6,35,42,172
	In Margin money deposits	2,01,01,694	2,20,00,175
	<b>Total</b>	<b>3,49,01,321</b>	<b>8,56,82,243</b>

**BALAJI AMINES LIMITED**  
**Notes forming part of Consolidated Financial Statements**

Note No	Particulars	As at March 31, 2017	As at March 31, 2016
<b>19.</b>	<b>Short-term Loans and Advances</b>		
	Balance with Revenue Authorities	5,55,17,681	5,44,57,433
	Advance Income Tax (Including TDS)	40,11,14,357	22,10,87,223
	Advances to Suppliers	1,94,14,936	1,34,35,054
	Prepaid Expenses	96,20,051	98,58,174
	Employees' advances	14,17,745	14,29,307
	Capital advances recoverable within one year	2,35,19,770	48,57,545
	Income Tax Refund Receivable	70,51,660	37,61,250
	Tax Paid against disputed demand (A.Y.2007-08)	37,33,000	37,33,000
	Tax Paid against disputed demand (A.Y.2013-14)	2,64,000	, 0
	Tax Paid against disputed demand (A.Y.2014-15)	34,66,200	, 0
	Others - Unsecured, considered good	2,62,67,619	3,12,13,194
	<b>Total</b>	<b>55,13,87,019</b>	<b>34,38,32,180</b>
<b>20.</b>	<b>Revenue From Operation</b>		
	Gross sales	730,59,14,635	698,20,66,797
	Less : Excise Duty	60,10,68,833	55,06,15,395
	<b>Total</b>	<b>670,48,45,802</b>	<b>643,14,51,402</b>
<b>21.</b>	<b>Other Income</b>		
	Income from Wind Electric Generator	2,37,47,526	1,41,35,305
	Interest on Margin Money Deposit	18,87,404	71,24,070
	Interest on Security Deposit	19,80,699	11,15,122
	Sales Tax Refund	16,01,170	0
	Rent Receipt	8,83,000	0
	Profit on Sale of Fixed Assets	1,93,46,378	1,84,630
	Reimbursement of Power Cost under IIPP 2005-10 Scheme	0	14,70,900
	Reimbursement of Sales Tax under IIPP 2005-10 Scheme	0	30,49,819
	Miscellaneous Income	1,96,000	6,65,995
	<b>Total</b>	<b>4,96,42,177</b>	<b>2,77,45,841</b>
<b>22.</b>	<b>Cost of material consumed</b>		
	Opening Stock	21,56,99,862	29,49,74,124
	Add: Purchases		
	Raw Material - Domestic	165,39,52,147	181,37,72,222
	Raw Material - Imports CIF Value	188,90,83,067	143,00,64,923
	<b>Sub- Total</b>	<b>375,87,35,076</b>	<b>353,88,11,269</b>
	Less : Stock of House Keeping & KST Stores transferred to Fixed Assets	0	1,78,09,777
	Less :	0	
	Closing Stock	28,54,77,243	21,56,99,862
	<b>Total</b>	<b>347,32,57,833</b>	<b>330,53,01,630</b>
<b>23.</b>	<b>Changes in Inventories of Finished Goods &amp; Work in Process</b>		
	Opening Stock		
	Finished Goods	21,21,94,586	38,89,79,250
	Excise duty thereon	2,50,79,329	4,68,03,775
	Work-in -process	19,25,76,246	25,09,99,289
	<b>Total</b>	<b>42,98,50,161</b>	<b>68,67,82,314</b>

**BALAJI AMINES LIMITED**  
**Notes forming part of Consolidated Financial Statements**

Note No	Particulars	As at March 31, 2017	As at March 31, 2016
	Less : Closing Stock Finished Goods Excise duty thereon Work-in -process	26,74,80,898 3,18,23,156 18,01,27,435	21,21,94,586 2,50,79,329 19,25,76,246
	<b>Total</b>	<b>47,94,31,489</b>	<b>42,98,50,161</b>
	<b>Increase (-) / Decrease(+)</b>	<b>-4,95,81,328</b>	<b>25,69,32,153</b>
<b>24.</b>	<b>Employee benefit expenses</b>		
	Salaries, Wages and other allowances	20,88,24,861	18,44,23,957
	Bonus	95,05,846	62,79,169
	Premium towards Gratuity Scheme of LIC	42,29,662	30,21,055
	Contribution to Provident Fund	1,53,88,960	1,37,83,987
	Contribution to Employees State Insurance	18,21,503	12,06,318
	Contribution to Labour Welfare Fund	54,486	42,570
	Contribution to Medical Aids	67,750	68,470
	Staff Welfare Expenses	21,76,073	24,28,982
	Group Insurance Premium	26,50,168	50,03,440
	<b>Total</b>	<b>24,47,19,309</b>	<b>21,62,57,948</b>
<b>25.</b>	<b>Financial cost</b>		
	Interest on Working Capital Borrowings	7,41,14,641	13,79,92,771
	Interest on Term loan	3,78,70,792	6,60,63,307
	Processing Charges	68,13,897	64,86,990
	Bank Charges	1,05,65,794	1,09,94,477
	<b>Total</b>	<b>12,93,65,124</b>	<b>22,15,37,545</b>
<b>26.</b>	<b>Other Expenses</b>		
	<b>a) Manufacturing Expenses</b>		
	i) Power and Fuel	57,94,03,650	62,42,31,364
	ii) Stores, Spares Consumed	10,39,25,326	6,39,10,483
	iii) Repairs & Maintenance - Plant & Machinery	6,39,86,002	2,49,21,567
	iv) Repairs & Maintenance - Building & Others	65,98,195	27,46,483
	v) Repairs & Maintenance - Kitchen Equipment	8,12,630	2,32,827
	<b>b) Selling &amp; Distribution Expenses</b>		
	i) Advertisement, Publicity & Sales Promotion	1,92,63,765	1,52,37,492
	ii) Discount on Sales	2,87,15,012	2,74,85,940
	iii) Freight & Forwarding	20,85,94,272	20,00,47,099
	iv) Packing & Forwarding	20,46,74,706	19,45,99,047
	v) Other Selling & Distribution Expenses	3,25,36,285	2,82,68,761
	<b>c) Administrative &amp; General Expenses</b>		
	i) Rent	18,09,259	15,53,061
	ii) Rates & Taxes	3,51,94,021	2,84,20,348
	iii) Repairs & Maintenance - Office Equipments	11,65,089	4,10,841
	ii) Repairs & Maintenance - Furniture	4,92,051	2,72,666
	iii) Remuneration to Directors	14,05,51,760	10,20,74,760
	v) Foreign Exchange Fluctuations Loss / (Gain)	-3,57,65,423	-3,43,89,629
	vi) Auditors Remuneration		
	a) Audit Fees	15,42,250	15,25,000
	b) Tax Audit Fees	3,25,000	3,25,000
	c) Other Matters	1,30,000	1,70,000



**BALAJI AMINES LIMITED**  
**Notes forming part of Consolidated Financial Statements**

Note No	Particulars	As at March 31, 2017	As at March 31, 2016
	vii) Operator's Management & Incentives Fees	87,19,715	81,75,216
	vi) Premium in respect of Employer - Employees Policy including whole time directors	1,49,20,617	10,362,500
	vii) Other Expenses	6,23,84,934	5,99,17,406
	<b>d) Insurance</b>		
	i) Plant & Machinery & Building	32,81,853	38,24,187
	ii) Wind Electric Generator	6,26,369	6,22,394
	iii) Raw Material & Finished Goods	35,06,704	39,20,438
	iv) Cash In Transit	15,024	14,502
	v) Loss of Profit	18,25,788	18,32,092
	vi) Motor Vehicle	6,73,214	6,02,152
	vii) Public Liability Act	8,63,913	8,90,788
	<b>e) Research &amp; Developments Expenses</b>	55,89,574	32,78,128
	<b>f) Expenditure on Corporate Social Responsibility</b>	<b>1,34,96,117</b>	<b>1,02,76,804</b>
	<b>Total (A)</b>	<b>150,98,57,672</b>	<b>138,57,59,717</b>

Note 1 to 26 form integral part of consolidated Financial Statements

As per our report of even date

For **V. Sridhar & Co.**

Chartered Accountants,

FRN 006206S

**Vemulapati Sridhar**

Proprietor

ICAI Membership No. 202337

Secunderabad

May 11, 2017

For and on behalf of the Board of Directors

Sd/-

**A. Prathap Reddy**

Chairman and Managing Director

DIN: 00003967

Sd/-

**G.Hemanth Reddy**

Wholtime Director & CFO

DIN: 00003868

Sd/-

**Arati V. Bandi**

Company Secretary

## FORM FOR ECS MANDATE / BANK MANDATE

To  
Venture Capital and Corporate Investments Pvt. Limited  
(CATEGORY-I REGISTRARS)  
12-10-167, Bharatnagar  
Hyderabad-500018  
040-23818475/476 ; Fax: 040-23868024

Dear Sir,

I/We.....do hereby authorize Balaji Amines Limited to

- Credit my dividend amount directly to my Bank Account as per details furnished below by Electronic Clearing Services (ECS) - ECS Mandate.\*
- Print the details of my Bank account as furnished below, on my dividend warrant which will be mailed to me-Bank Mandate\*  
(\* Strike out whichever is not applicable)

Folio No.....

DP ID.....

(For Shares held in physical form)

Client ID.....

- A. Name of First holder .....
- B. Bank Name .....
- C. Branch Name .....
- D. Branch Address (for ECS Mandate only) .....
- E. Bank Account Number .....
- F. Account Type (Saving / Current) .....
- G. 9 Digit Code Number of the bank & branch .....

Appearing on the MICR cheque  
(for ECS Mandate only)

I hereby declare that particulars given above are correct and complete. If any transaction is delayed or not effected at all for reasons of incompleteness or incorrectness of information supplied as above, Balaji Amines Limited will not be held responsible.

\_\_\_\_\_  
Signature of first named shareholder  
(as per specimen lodged with the Company)

**Note:** Please attach a blank cancelled cheque or a photocopy of a cheque issued by your Bank relating to your above account.



Form No. MGT-11

**BALAJI AMINES LIMITED**

CIN: L24132MH1988PLC049387

REGISTERED OFFICE: Balaji Towers , No. 9/1A/1, Hotgi Road, Aasara chowk , Solapur-413224

**PROXY FORM**

(Pursuant to Section 105(6) of the Companies Act, 2013 and rules 19(3) of the Companies (Management and Administration) Rules, 2014)

Name of the member (s) : .....

Registered Address .....

E-Mail Id : .....

Folio No./Client Id : .....

DP ID.....

I/We, being the member(s) holding ..... shares of the above named Company, hereby appoint

1. Name : ..... Address: .....

Email ID: ..... Signature: ..... or failing him

2. Name : ..... Address: .....

Email ID: ..... Signature: ..... or failing him

3. Name : ..... Address: .....

Email ID: ..... Signature: .....

as my/our proxy to attend and vote (on a poll) for me/us and on my/our behalf at the 29th Annual General Meeting of the Company, to be held on the 31<sup>st</sup> day of July, 2017 at 11.30 A.M at the Balaji Sarovar Premiere Survey No. 9/1A/1, Aasara Chowk, Hotgi Road, Solapur 413224 and at any adjournment thereof in respect of such resolutions as are indicated

**Ordinary Business:**

1. To consider and adopt the Audited Financial Statements of the Company for the year 2016-17 together with the Report of the Board of Directors and Auditors thereon; and the audited Consolidated Financial Statements of the Company for the year 2016-17.
2. To declare dividend of 110% i.e., Rs 2.20/- per Equity Share of Rs.2/- each to the share holders for the financial year 2016-17.
3. To appoint a director in place of Shri. D. Ram Reddy Director who retires by rotation and being eligible offers himself for re-appointment.
4. To appoint M/s. Ayyadevara & Co., Chartered Accountants, Hyderabad as statutory Auditors of the company and fix remuneration.

**Special Business:**

5. Ratification of Remuneration to Cost Auditors for the Financial Year ending March 31, 2018

Signed this ..... day of ..... 2017

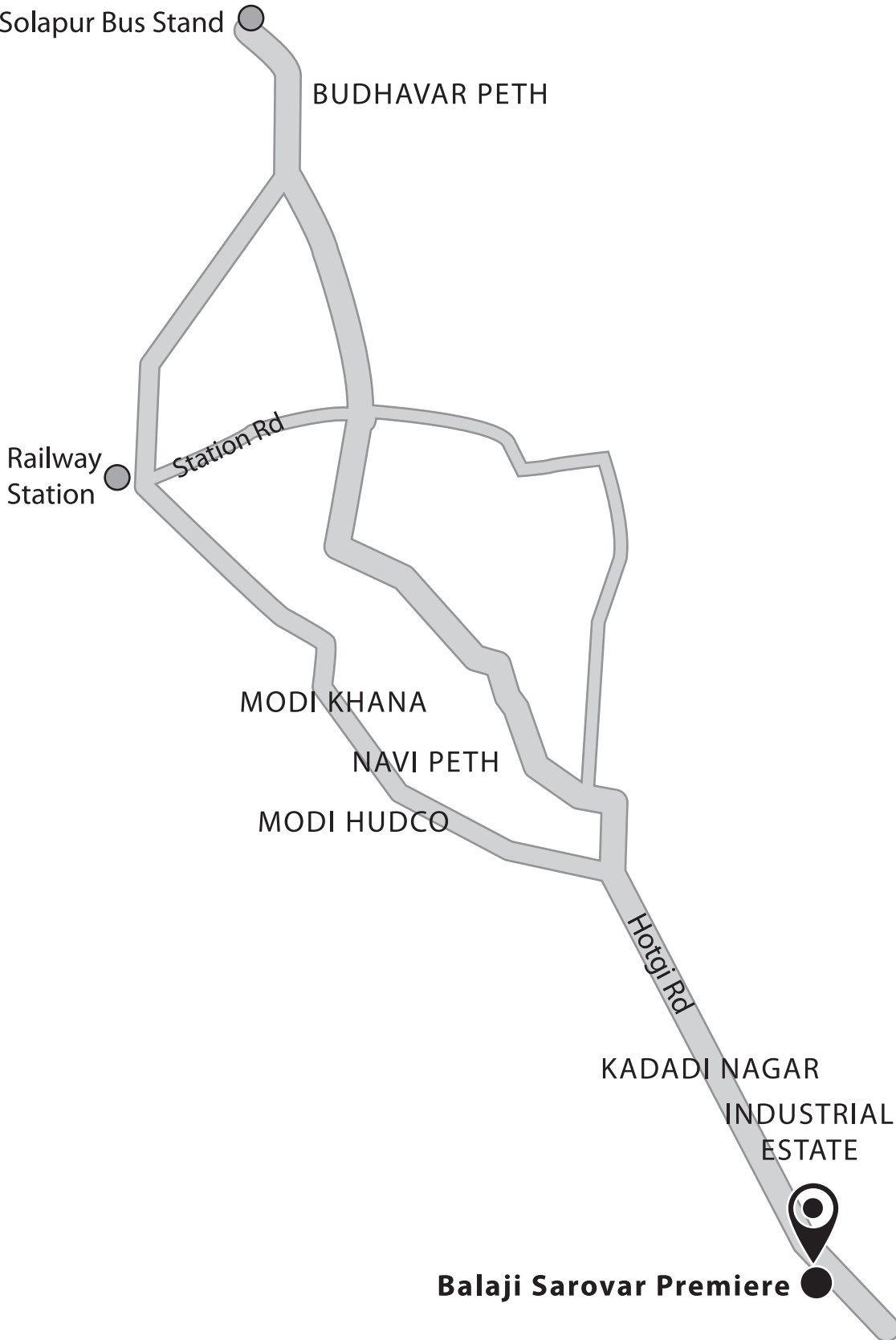
Signature of shareholder

Signature of Proxy holder(s)

Affix a  
Re. 1/-  
Revenue  
Stamp

**Note:** This form duly filled up, stamped and signed by the appointer or his attorney duly authorized in writing or if the appointer is a Body Corporate, under the seal or signed by an attorney duly authorized by it shall be deposited at the Registered Office of the Company along with the power of Attorney, if any under which the Proxy Form is signed, not less than 48 hours before the time for holding the meeting and at any adjournment thereof.

Route Map to AGM Venue





Distribution Water Storage Tank at Yetnal Village, Solapur District.



Cleaning Nidhi to Commissioner of Police, Solapur.



A DIVISION OF BALAJI AMINES LIMITED

Solapur's first world class luxury destination!



**Registered Office**

# Balaji Towers, No 9/IA/I, Aasara Chowk,  
Hotgi Road, Solapur, Maharashtra - 413224

**Administrative Office**

# 3rd Floor, KPR House, Sardar Patel Road,  
Secunderabad. Telangana - 500003.